

38-3123777

NAIC Company Code \_\_\_\_\_95814 \_\_\_\_ Employer's ID Number \_\_\_

# **ANNUAL STATEMENT**

# FOR THE YEAR ENDING DECEMBER 31, 2017 OF THE CONDITION AND AFFAIRS OF THE

**HAP Midwest Health Plan, Inc.** 

NAIC Group Code

1311

| (Cui  | rrent Period)  | (Prior Period)   |  |   |  |  |   |  |
|---|--|--|--|---|--|--|---|--|
| Organized under the Laws of   | of   | Michigan   |  | , State of Domicile   | e or Port of Entry   | !  | Michigan  |  |
| Country of Domicile   |  |  |  | United States   |  |  |   |  |
| Licensed as business type:  | Life, Accident   | . 8. Health [ ]  | Property/Ca  | neualty [ ]   | Hospital, Medical & D  | lental Sen   | vice or Indemnity [ ]   |  |
|   | Liio, 7 toolaani   |  |  | ,   | •  |  | ,   |  |
|   |  | e Corporation [ ]  |  |   | Health Maintenance   | organizati   | on [ X ]  |  |
|   | Other [ ]  |  | Is HMO, F  | ederally Qualified? Y   | es[]No[X]  |  |   |  |
| Incorporated/Organized  |  | 01/01/1994   | c  | ommenced Business   |  | 01/01/199  | 94  |  |
| Statutory Home Office   |  | 2850 West Gran   | d Blvd   |   | Detroit M  | I, US 4820   | 12  |  |
| ,   |  | (Street and Numb   |  | ,   | (City or Town, State,  |  |   |  |
| Main Administrative Office  |  |  |  | 2850 West Gran  | d Blvd   |  |   |  |
| Main Administrative Office  |  |  |  | (Street and Numb  |  |  |   |  |
|   | etroit, MI, US 48  |  |  |   | 888-654-2200   |  |   |  |
| , ,   | wn, State, Country a   | , ,  |  |   | (Area Code) (Telephone N   | ımber)   |   |  |
| Mail Address  |  | PO Box 2578<br>and Number or P.O. Box)   |  | _,  | Detroit, MI, US<br>(City or Town, State, Coun  |  | ode)  |  |
| Drimany Lagation of Dooks   | ,  | ind Number of P.O. Box)  |  | 2050 M  |  | try and Zip Co   | oue)  |  |
| Primary Location of Books a   | and Recolds  | -  |  |   | /est Grand Blvd<br>et and Number)  |  |   |  |
|   | etroit, MI, US 48  |  |  |   | 888-654-2200   |  |   |  |
| (City or To   | wn, State, Country a   | ind Zip Code)  |  | •   | ea Code) (Telephone Number   | ) (Extension)  |   |  |
| Internet Web Site Address   |  |  |  | www.Hap.org\midw  | est  |  |   |  |
| Statutory Statement Contac  | t  | Dianna L. Ronan  | CPA  |   | 248-443  | -1093  |   |  |
|   | dronan@hap.o   | (Name)   |  |   | (Area Code) (Telephone<br>248-443-8610   | ephone Number) (Extension)   |   |  |
|   | (E-Mail Address)   |  |  |   | (Fax Number)   |  |   |  |
| Name<br>Michael Allen Genord<br>Annmarie Erickson   |  | Title President Secretary OTHER  |  | Name Richard Evan Swift # Teresa Lynn Kline #  R OFFICERS   |  | Title _,   |   |  |
| Michael Allen Occur   | ,  |  |  | R TRUSTEES  |  | Marri  | A T   |  |
| Michael Allen Genor   | rd   | Richard Evan Sw  | <u>IIT #</u>   | Teresa Lyn  | n Kline  | Mary /   | Ann Tournoux  |  |
| State of  | Michigan   |  |  |   |  |  |   |  |
| County of   | Wavne  | ss   |  |   |  |  |   |  |
| The officers of this reporting en above, all of the herein describ that this statement, together w liabilities and of the condition a and have been completed in ac may differ; or, (2) that state rule knowledge and belief, respective when required, that is an exacregulators in lieu of or in additionable and belief. | ed assets were the control of the secondance with the cordance wit | the absolute property of the standard explants and explants are standard explants and explants and explants are standard explants and explants are standard explants and explants are standard explants and explants and explants are standard explants and explants and explants are explants and explants are explants are explants are explants and explants are explants are explants are explants and explants are explants are explants are explants are explants are explants and explants are explants are explants are explants are explants are explants and explants are explants are explants are explants are explants and explants are e | he said reporting nations therein of the reporting per time transfer in the reporting per transfer in the reporting not relate ation by the description. | entity, free and clear frontained, annexed or restricted stated above, and a Accounting Practices and to accounting practice cribed officers also inclu | om any liens or claims the<br>eferred to, is a full and tr<br>of its income and deduction<br>ind <i>Procedures</i> manual ex<br>es and procedures, accord<br>des the related correspondes. | ereon, excelue stateme<br>ons therefro<br>cept to the d<br>ding to the b<br>ding electro | pt as herein stated, and<br>nt of all the assets and<br>m for the period ended,<br>extent that: (1) state law<br>best of their information,<br>inic filing with the NAIC, |  |
| Michael Allen Presid  |  |  | Richard Ev   |   | An   | nmarie E   |   |  |
| Subscribed and sworn to b   |  |  |  | a. Is<br>b. If<br>1.  | State the amendment  |  | Yes [ X ] No [ ]  |  |
|   |  |  |  |   | Date filed<br>Number of pages attac  | ched   |   |  |

# **ASSETS**

|               | AU  | 3E13       |                    |                                      |                        |  |  |
|---------------|---|------------|--------------------|--------------------------------------|------------------------|--|--|
|               |   |            | Current Year       |                                      | Prior Year             |  |  |
|               |   | 1          | 2                  | 3                                    | 4                      |  |  |
|               |   | Assets     | Nonadmitted Assets | Net Admitted Assets<br>(Cols. 1 - 2) | Net Admitted<br>Assets |  |  |
| 1.            | Bonds (Schedule D)  |            |                    | 0                                    | 1,027,117              |  |  |
|               |   |            |                    |                                      |                        |  |  |
| 2.            | Stocks (Schedule D):  |            |                    |                                      |                        |  |  |
|               | 2.1 Preferred stocks  |            |                    | 0                                    | 0                      |  |  |
|               | 2.2 Common stocks   | 0          |                    | 0                                    | 0                      |  |  |
| 3.            | Mortgage loans on real estate (Schedule B):                             |            |                    |                                      |                        |  |  |
|               | 3.1 First liens   |            |                    | ا ۱                                  | 0                      |  |  |
|               |   |            | i                  | i i                                  |                        |  |  |
|               | 3.2 Other than first liens  |            |                    | 0                                    | 0                      |  |  |
| 4.            | Real estate (Schedule A):   |            |                    |                                      |                        |  |  |
|               | 4.1 Properties occupied by the company (less                            |            |                    |                                      |                        |  |  |
|               | \$ encumbrances)  |            |                    | 0                                    | 0                      |  |  |
|               | 4.2 Properties held for the production of income                        |            |                    |                                      |                        |  |  |
|               | (less \$ encumbrances)  |            |                    | ٥                                    | 0                      |  |  |
|               |   |            |                    |                                      | 0                      |  |  |
|               | 4.3 Properties held for sale (less                                      |            |                    |                                      |                        |  |  |
|               | \$encumbrances)   |            |                    | 0                                    | 0                      |  |  |
| 5.            | Cash (\$4,408,174 , Schedule E-Part 1), cash equivalents                |            |                    |                                      |                        |  |  |
|               | (\$40,174,315 , Schedule E-Part 2) and short-term                       |            |                    |                                      |                        |  |  |
|               | investments (\$1,019,138 , Schedule DA)                                 | AE EN1 EN7 |                    | AE 604 607                           | 70 650 707             |  |  |
| _             | · · · · · · · · · · · · · · · · · · ·                                   |            |                    |                                      |                        |  |  |
| 6.            | Contract loans (including \$premium notes)                              |            |                    |                                      | 0                      |  |  |
| 7.            | Derivatives (Schedule DB)   |            |                    | 0                                    | 0                      |  |  |
| 8.            | Other invested assets (Schedule BA)                                     | 0          |                    | 0                                    | 0                      |  |  |
| 9.            | Receivables for securities  |            |                    |                                      | 0                      |  |  |
|               | Securities lending reinvested collateral assets (Schedule DL)           |            |                    |                                      |                        |  |  |
| 10.           |   |            |                    |                                      | 0                      |  |  |
| 11.           | Aggregate write-ins for invested assets                                 |            |                    | 0                                    | 0                      |  |  |
| 12.           | Subtotals, cash and invested assets (Lines 1 to 11)                     | 45,601,627 | 0                  | 45,601,627                           | 73,685,914             |  |  |
| 13.           | Title plants less \$  |            |                    |                                      |                        |  |  |
|               | only)   |            |                    | 0                                    | 0                      |  |  |
| 14.           | Investment income due and accrued                                       |            |                    |                                      | 19,261                 |  |  |
|               |   | 43,010     |                    | 43,010                               | 19,201                 |  |  |
| 15.           | Premiums and considerations:  |            |                    |                                      |                        |  |  |
|               | 15.1 Uncollected premiums and agents' balances in the course of         |            |                    |                                      |                        |  |  |
|               | collection  | 4,370,776  |                    | 4,370,776                            | 0                      |  |  |
|               | 15.2 Deferred premiums, agents' balances and installments booked but    |            |                    |                                      |                        |  |  |
|               | deferred and not yet due (including \$earned                            |            |                    |                                      |                        |  |  |
|               | , ,   |            |                    | 0                                    | 0                      |  |  |
|               | but unbilled premiums)  |            |                    | 0                                    | 0                      |  |  |
|               | 15.3 Accrued retrospective premiums (\$) and                            |            |                    |                                      |                        |  |  |
|               | contracts subject to redetermination (\$)                               |            |                    | 0                                    | 0                      |  |  |
| 16.           | Reinsurance:  |            |                    |                                      |                        |  |  |
|               | 16.1 Amounts recoverable from reinsurers                                | 1 201 632  |                    | 1,201,632                            | 820 137                |  |  |
|               |   |            |                    |                                      | _                      |  |  |
|               | 16.2 Funds held by or deposited with reinsured companies                |            |                    |                                      | 0                      |  |  |
|               | 16.3 Other amounts receivable under reinsurance contracts               |            |                    |                                      | 0                      |  |  |
| 17.           | Amounts receivable relating to uninsured plans                          |            |                    | 0                                    | 2,604,892              |  |  |
| 18.1          | Current federal and foreign income tax recoverable and interest thereon |            |                    | 11,409                               | 572.477                |  |  |
| 18.2          | Net deferred tax asset  |            |                    | 741,063                              |                        |  |  |
|               |   |            |                    |                                      |                        |  |  |
| 19.           | Guaranty funds receivable or on deposit                                 |            |                    | 0                                    | 0                      |  |  |
| 20.           | Electronic data processing equipment and software                       | 176,441    |                    | 176,441                              | 0                      |  |  |
| 21.           | Furniture and equipment, including health care delivery assets          |            |                    |                                      |                        |  |  |
|               | (\$)  |            |                    | l0 l                                 | 0                      |  |  |
| 22.           | Net adjustment in assets and liabilities due to foreign exchange rates  |            |                    |                                      | 0                      |  |  |
|               |   |            |                    |                                      |                        |  |  |
| 23.           | Receivables from parent, subsidiaries and affiliates                    |            |                    |                                      | 0                      |  |  |
| 24.           | Health care (\$1,838,013 ) and other amounts receivable                 |            |                    |                                      |                        |  |  |
| 25.           | Aggregate write-ins for other-than-invested assets                      | 864,111    | 23,792             | 840,319                              | 0                      |  |  |
| 26.           | Total assets excluding Separate Accounts, Segregated Accounts and       |            |                    |                                      |                        |  |  |
|               | Protected Cell Accounts (Lines 12 to 25)                                | 55 056 035 | 231 730            | 54 824 296                           | 85 429 270             |  |  |
| 27            |   |            | 201,700            |                                      |                        |  |  |
| 27.           | From Separate Accounts, Segregated Accounts and Protected               |            |                    | _                                    | _                      |  |  |
|               | Cell Accounts   |            |                    | 0                                    | 0                      |  |  |
| 28.           | Total (Lines 26 and 27)   | 55,056,035 | 231,739            | 54,824,296                           | 85,429,270             |  |  |
| DETAIL        | S OF WRITE-INS  |            |                    |                                      |                        |  |  |
| 1101.         |   |            |                    |                                      |                        |  |  |
| -             |   |            |                    | i                                    |                        |  |  |
| 1102.         |   |            |                    |                                      |                        |  |  |
| 1103.         |   |            |                    |                                      |                        |  |  |
| 1198.         | Summary of remaining write-ins for Line 11 from overflow page           | 0          | 0                  | 0                                    | 0                      |  |  |
| 1199.         | Totals (Lines 1101 through 1103 plus 1198) (Line 11 above)              | 0          |                    | 0                                    | 0                      |  |  |
|               |   |            |                    | 0                                    | -                      |  |  |
| 2501.         | Preapdi Assets  |            |                    |                                      | 0                      |  |  |
| 2502.         | Michigan Income Tax Refund Due  | 840,319    |                    | 840,319                              | 0                      |  |  |
| 2503.         |   |            |                    | 0                                    | 0                      |  |  |
| 2598.         | Summary of remaining write-ins for Line 25 from overflow page           | 0          | 0                  |                                      | 0                      |  |  |
| 2599.         | Totals (Lines 2501 through 2503 plus 2598) (Line 25 above)              | 864,111    |                    |                                      | 0                      |  |  |
| <u>∠</u> ∪33. | rotaro (Emico 2001 trirough 2000 piuo 2000) (Emic 20 above)             | 004,111    | 25,192             | 040,319                              |                        |  |  |

LIABILITIES, CAPITAL AND SURPLUS

|       | ·  |            | Prior Year |             |                |
|-------|--|------------|------------|-------------|----------------|
|       |  | 1          | 2          | 3           | 4<br>T-4-1     |
|       |  | Covered    | Uncovered  | Total       | Total          |
|       | Claims unpaid (less \$ reinsurance ceded)                                      |            |            |             |                |
| 2.    | Accrued medical incentive pool and bonus amounts                               |            |            | ·           |                |
| 3.    | Unpaid claims adjustment expenses  | 625,000    |            | 625,000     | 778,491        |
| 4.    | Aggregate health policy reserves, including the liability of                   |            |            |             |                |
|       | \$ for medical loss ratio rebate per the Public                                |            |            |             |                |
|       | Health Service Act   | 3,900,211  |            | 3,900,211   | 0              |
| 5.    | Aggregate life policy reserves   |            |            | 0           | 0              |
| 6.    | Property/casualty unearned premium reserves                                    |            |            | 0           | 0              |
| 7.    | Aggregate health claim reserves  |            |            |             | 0              |
| 8.    | Premiums received in advance   |            |            |             | 2.470.411      |
| 9.    | General expenses due or accrued  | l ' l      | i          | •           |                |
|       | Current federal and foreign income tax payable and interest thereon (including |            |            |             |                |
| 10.1  | \$ on realized capital gains (losses))   |            |            | 0           | 0              |
| 10.3  | Net deferred tax liability   |            |            |             | 0              |
|       |  |            |            |             |                |
| ı     | Ceded reinsurance premiums payable   |            |            |             |                |
|       | Amounts withheld or retained for the account of others                         | 1          |            |             |                |
| 13.   | Remittances and items not allocated  |            |            | 0           | 0              |
| 14.   | Borrowed money (including \$ current) and                                      |            |            |             |                |
|       | interest thereon \$ (including   |            |            |             |                |
|       | \$ current)  |            |            |             |                |
| 15.   | Amounts due to parent, subsidiaries and affiliates                             | 1,086,856  |            | 1 ,086 ,856 | 26,410,120     |
| 16.   | Derivatives  |            | 0          | 0           | 0              |
| 17.   | Payable for securities   |            |            | 0           | 0              |
| 18.   | Payable for securities lending   |            |            | 0           | 0              |
| 19.   | Funds held under reinsurance treaties (with \$                                 |            |            |             |                |
|       | authorized reinsurers, \$ unauthorized   |            |            |             |                |
|       | reinsurers and \$ certified reinsurers)  |            |            | 0           | 0              |
| 20.   | Reinsurance in unauthorized and certified (\$)                                 |            |            |             |                |
|       | companies  |            |            | 0           | 0              |
| 21.   | Net adjustments in assets and liabilities due to foreign exchange rates        |            |            |             | 0              |
|       |  |            |            |             |                |
| 22.   | Liability for amounts held under uninsured plans                               |            |            | 0           | U              |
| 23.   | Aggregate write-ins for other liabilities (including \$                        |            |            |             | 0 554 045      |
|       | current)   |            |            | 0           |                |
| 24.   | Total liabilities (Lines 1 to 23)  | 28,362,550 |            |             | 61 , 117 , 531 |
| 25.   | Aggregate write-ins for special surplus funds                                  |            |            | 0           | 0              |
| 26.   | Common capital stock   |            |            |             |                |
| 27.   | Preferred capital stock  | xxx        | XXX        |             | 0              |
| 28.   | Gross paid in and contributed surplus  | xxx        | XXX        |             | 33,770         |
| 29.   | Surplus notes  | XXX        | XXX        |             | 0              |
| 30.   | Aggregate write-ins for other-than-special surplus funds                       | xxx        | XXX        | 0           | 0              |
| 31.   | Unassigned funds (surplus)   |            |            | 26,461,746  | 24,091,738     |
| 32.   |  |            |            |             |                |
|       | 32.1shares common (value included in Line 26                                   |            |            |             |                |
|       | \$   | YYY        | YYY        |             | 0              |
|       | 32.2shares preferred (value included in Line 27                                |            |            |             |                |
|       | ·  | VVV        | VVV        |             | 0              |
|       | \$)  | l i        |            |             | U              |
| 33.   | Total capital and surplus (Lines 25 to 31 minus Line 32)                       | XXX        | xxx        |             | 24,311,738     |
| 34.   | Total liabilities, capital and surplus (Lines 24 and 33)                       | XXX        | XXX        | 54,824,296  | 85,429,269     |
|       | S OF WRITE-INS   |            |            |             | 0.554.045      |
| 2301. | Liability - State Tax Refunds  |            |            | 0           | 2,551,315      |
| 2302. |  |            |            | 0           | 0              |
| 2303. |  |            |            |             |                |
| 2398. | Summary of remaining write-ins for Line 23 from overflow page                  | ļ0 ļ.      | 0          | 0           | 0              |
| 2399. | Totals (Lines 2301 through 2303 plus 2398) (Line 23 above)                     | 0          | 0          | 0           | 2,551,315      |
| 2501. | Totals (Lines 2001 amough 2000 plus 2000) (Line 20 above)                      | ·          | •          |             | ,,,,,,,,       |
|       |  |            |            |             | U              |
| 2502. |  |            |            |             |                |
| 2503. |  | xxx        | xxx        |             |                |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page                  | xxx        | xxx        | 0           | 0              |
| 2599. | Totals (Lines 2501 through 2503 plus 2598) (Line 25 above)                     | XXX        | XXX        | 0           | 0              |
| 3001. |  |            |            |             |                |
| 3001. |  |            |            |             |                |
|       |  | l i        |            |             |                |
| 3003. |  |            |            |             |                |
| 3098. | Summary of remaining write-ins for Line 30 from overflow page                  | xxx        | xxx        | 0           | 0              |
| 3099. | Totals (Lines 3001 through 3003 plus 3098) (Line 30 above)                     | XXX        | XXX        | 0           | 0              |

# **STATEMENT OF REVENUE AND EXPENSES**

|        | STATEMENT OF REVENUE A   | Current Year   |             | Prior Year     |  |
|--------|--|----------------|-------------|----------------|--|
|        |  | 1<br>Uncovered | 2<br>Total  | 3<br>Total     |  |
| 1      | Member Months  | XXX            |             | 96,690         |  |
| 2.     | Net premium income (including \$   | i i            | i i         | 122,454,548    |  |
| 3.     | Change in unearned premium reserves and reserve for rate credits                       | 1              | 1           |                |  |
|        | Fee-for-service (net of \$ medical expenses)   | 1              | l           | 0              |  |
| 5.     | Risk revenue   |                |             |                |  |
| 6.     | Aggregate write-ins for other health care related revenues                             | i i            | i i         |                |  |
| 7.     | Aggregate write-ins for other non-health revenues                                      | i i            | ` ' '       | , ,            |  |
| 8.     | Total revenues (Lines 2 to 7)  | 1              | 1           |                |  |
| Hos    | pital and Medical:   |                |             |                |  |
| 9.     | Hospital/medical benefits  |                | 40,271,976  | 39 , 105 , 792 |  |
| 10.    | Other professional services  |                | 43,223,888  | 44,829,364     |  |
| 11.    | Outside referrals  |                | 59,785      | 3,171,694      |  |
| 12.    | Emergency room and out-of-area   |                | 6,329,073   | 5,671,532      |  |
| 13.    | Prescription drugs   |                | 4,296,138   | 10,729,288     |  |
| 14.    | Aggregate write-ins for other hospital and medical                                     | [0             | 0           | 0              |  |
| 15.    | Incentive pool, withhold adjustments and bonus amounts                                 | 1 1            | I .         | 519,258        |  |
| 16.    | Subtotal (Lines 9 to 15)   | 1              | <b>I</b>    |                |  |
| Less   |  |                |             |                |  |
| 17.    | Net reinsurance recoveries   |                | 1 ,200 ,102 | 1,246,766      |  |
| 18.    | Total hospital and medical (Lines 16 minus 17)   | [0             | 93,103,758  | 102,780,162    |  |
| 19.    | Non-health claims (net)  |                |             | 0              |  |
| 20.    | Claims adjustment expenses, including \$1,817,003 cost containment expenses            |                | 3,378,126   | 3,138,286      |  |
| 21.    | General administrative expenses  | 0              | 14,510,439  | 14,685,556     |  |
| 22.    | Increase in reserves for life and accident and health contracts (including             |                |             |                |  |
|        | \$increase in reserves for life only)  |                | 2,322,000   | 0              |  |
| 23.    | Total underwriting deductions (Lines 18 through 22)                                    | [              | 113,314,323 | 120,604,004    |  |
| 24.    | Net underwriting gain or (loss) (Lines 8 minus 23)                                     | xxx            | 2,048,209   | 1,839,348      |  |
| 25.    | Net investment income earned (Exhibit of Net Investment Income, Line 17)               |                | 285,399     | 630 , 159      |  |
| 26.    | Net realized capital gains (losses) less capital gains tax of \$                       |                |             | 301,695        |  |
| 27.    | Net investment gains (losses) (Lines 25 plus 26)                                       | 0              | 285,399     | 931,854        |  |
| 28.    | Net gain or (loss) from agents' or premium balances charged off [(amount recovered     |                |             |                |  |
|        | \$) (amount charged off \$   |                | 0           | 0              |  |
| 29.    | Aggregate write-ins for other income or expenses                                       | 0              | 0           | 30,507,300     |  |
| 30.    | Net income or (loss) after capital gains tax and before all other federal income taxes |                |             |                |  |
|        | (Lines 24 plus 27 plus 28 plus 29)   | xxx            | 2,333,608   | 33,278,502     |  |
| 31.    | Federal and foreign income taxes incurred  | xxx            | 561,067     | 10,287,537     |  |
| 32.    | Net income (loss) (Lines 30 minus 31)  | XXX            | 1,772,541   | 22,990,965     |  |
| DETAIL | S OF WRITE-INS   |                |             |                |  |
| 0601.  |  | xxx            |             | 0              |  |
| 0602.  |  | xxx            |             | 0              |  |
| 0603.  | Child & Adolescent Health Center Fee.  | xxx            | (27,915)    | (11,196)       |  |
| 0698.  | Summary of remaining write-ins for Line 6 from overflow page                           | xxx            | 0           | 0              |  |
| 0699.  | Totals (Lines 0601 through 0603 plus 0698) (Line 6 above)                              | XXX            | (27,915)    | (11,196)       |  |
| 0701.  |  | xxx            |             |                |  |
| 0702.  |  | xxx            |             |                |  |
| 0703.  |  | xxx            |             |                |  |
| 0798.  | Summary of remaining write-ins for Line 7 from overflow page                           | xxx            | 0           | 0              |  |
| 0799.  | Totals (Lines 0701 through 0703 plus 0798) (Line 7 above)                              | XXX            | 0           | 0              |  |
| 1401.  |  |                |             |                |  |
| 1402.  |  |                |             |                |  |
| 1403.  |  |                |             |                |  |
| 1498.  | Summary of remaining write-ins for Line 14 from overflow page                          | 0              | 0           | 0              |  |
| 1499.  | Totals (Lines 1401 through 1403 plus 1498) (Line 14 above)                             | 0              | 0           | 0              |  |
| 2901.  | Membership Transfer Gain   |                |             | 30,507,300     |  |
| 2902.  |  |                |             |                |  |
| 2903.  |  |                |             |                |  |
| 2998.  | Summary of remaining write-ins for Line 29 from overflow page                          | 0              | 0           | 0              |  |
| 2999.  | Totals (Lines 2901 through 2903 plus 2998) (Line 29 above)                             | 0              | 0           | 30,507,300     |  |

**STATEMENT OF REVENUE AND EXPENSES** (Continued)

|        | STATEMENT OF REVENUE AND EXPENSES  | (Continued)       |                 |
|--------|--|-------------------|-----------------|
|        |  | 1<br>Current Year | 2<br>Prior Year |
|        |  |                   |                 |
|        | CAPITAL & SURPLUS ACCOUNT  |                   |                 |
| 33.    | Capital and surplus prior reporting year                                     | 24,311,737        | 57,362,569      |
| 34.    | Net income or (loss) from Line 32  | 1,772,541         | 22,990,965      |
| 35.    | Change in valuation basis of aggregate policy and claim reserves             |                   | 0               |
| 36.    | Change in net unrealized capital gains (losses) less capital gains tax of \$ |                   | 0               |
| 37.    | Change in net unrealized foreign exchange capital gain or (loss)             |                   | 0               |
| 38.    | Change in net deferred income tax  | (1,256,560)       | (1,251,845)     |
| 39.    | Change in nonadmitted assets   | 1,634,028         | 128 , 235       |
| 40.    | Change in unauthorized and certified reinsurance                             | 0                 | 0               |
| 41.    | Change in treasury stock   | 0                 | 0               |
| 42.    | Change in surplus notes  | 0                 | 0               |
| 43.    | Cumulative effect of changes in accounting principles                        |                   | 0               |
| 44.    | Capital Changes:   |                   |                 |
|        | 44.1 Paid in   | (186,230)         | 0               |
|        | 44.2 Transferred from surplus (Stock Dividend)                               |                   |                 |
|        | 44.3 Transferred to surplus  | 186,230           | 0               |
| 45.    | Surplus adjustments:   |                   |                 |
|        | 45.1 Paid in   | (33,770)          | 0               |
|        | 45.2 Transferred to capital (Stock Dividend)                                 | . 0               | 0               |
|        | 45.3 Transferred from capital  | 33,770            | 0               |
| 46.    | Dividends to stockholders  |                   | (54,700,000)    |
| 47.    | Aggregate write-ins for gains or (losses) in surplus                         |                   |                 |
| 48.    | Net change in capital and surplus (Lines 34 to 47)                           | 2,150,009         | (33,050,832)    |
| 49.    | Capital and surplus end of reporting year (Line 33 plus 48)                  | 26,461,746        | 24,311,737      |
| DETAIL | LS OF WRITE-INS  |                   |                 |
| 4701.  |  |                   | 0               |
| 4702.  | Correction of Immaterial Error – Tax   | 0                 | (218 , 187)     |
| 4703.  |  | 1                 | ,               |
| 4798.  | Summary of remaining write-ins for Line 47 from overflow page                |                   |                 |
| 4799.  | Totals (Lines 4701 through 4703 plus 4798) (Line 47 above)                   | 0                 | (218, 187)      |

# **CASH FLOW**

|     | OAGITI LOW   | 1 1              | 2            |
|-----|--|------------------|--------------|
|     | Cash from Operations   | Current Year     | Prior Year   |
|     | ·  |                  |              |
| 1.  | Premiums collected net of reinsurance  | 108,616,548      | 118,565,615  |
| 2.  | Net investment income  | 263,760          | 1,017,259    |
|     | Miscellaneous income   |                  | (11, 196)    |
| 4.  | Total (Lines 1 through 3)  | 108,852,393      | 119,571,678  |
|     | Benefit and loss related payments  |                  | 151,472,790  |
|     | Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts  |                  | 0            |
| 7.  | Commissions, expenses paid and aggregate write-ins for deductions  | 17 ,485 ,080     | 22,471,155   |
|     | Dividends paid to policyholders  |                  | 0            |
|     | Federal and foreign income taxes paid (recovered) net of \$tax on capital gains (losses)   | 0                | 9,700,000    |
|     | Total (Lines 5 through 9)  | 117,858,677      | 183,643,945  |
|     | Net cash from operations (Line 4 minus Line 10)  |                  | (64,072,267) |
|     | Cash from Investments  | (1,111,111)      | (- /- / - /  |
| 12  | Proceeds from investments sold, matured or repaid:   |                  |              |
|     | 12.1 Bonds   | 1 025 000        | 48 179 688   |
|     | 12.2 Stocks  |                  |              |
|     | 12.3 Mortgage loans  |                  | 0            |
|     | 12.4 Real estate   |                  | 0            |
|     | 12.5 Other invested assets   |                  | 0            |
|     | 12.6 Net gains or (losses) on cash, cash equivalents and short-term investments  | 1                | 0            |
|     | 12.7 Miscellaneous proceeds  |                  | 0            |
|     | 12.8 Total investment proceeds (Lines 12.1 to 12.7)  |                  | 48,179,688   |
| 13  | Cost of investments acquired (long-term only):   | 1,020,000        |              |
| 10. | 13.1 Bonds   |                  | 12 958 567   |
|     | 13.2 Stocks  |                  |              |
|     | 13.3 Mortgage loans  |                  | 0            |
|     | 13.4 Real estate   |                  |              |
|     | 13.5 Other invested assets   |                  | 0            |
|     | 13.6 Miscellaneous applications  |                  | 829.287      |
|     | 13.7 Total investments acquired (Lines 13.1 to 13.6)   |                  |              |
| 11  |  |                  |              |
|     | Net increase (decrease) in contract loans and premium notes  Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14) |                  |              |
| 15. |  | 1,023,000        |              |
| 16  | Cash from Financing and Miscellaneous Sources  |                  |              |
| 10. | Cash provided (applied):   | 0                | 0            |
|     | 16.1 Surplus notes, capital notes  |                  |              |
|     | 16.2 Capital and paid in surplus, less treasury stock.   |                  |              |
|     | 16.3 Borrowed funds  |                  |              |
|     | 16.4 Net deposits on deposit-type contracts and other insurance liabilities  |                  |              |
|     |  |                  |              |
| 17  | 16.6 Other cash provided (applied).  |                  | 5,916,999    |
| 17. | Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6)                            | (19,075,885)     | (24,083,001) |
|     | RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS  | (07.057.400)     | /F0 700 404) |
|     | Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)                                  | (27 , 057 , 169) | (53,763,434) |
| 19. | Cash, cash equivalents and short-term investments:   | 70.050.700       | 400 400 000  |
|     | 19.1 Beginning of year   |                  |              |
|     | 19.2 End of year (Line 18 plus Line 19.1)  | 45,601,627       | 72,658,796   |

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# ANNUAL STATEMENT FOR THE YEAR 2017 OF THE HAP Midwest Health Plan, Inc.

# **ANALYSIS OF OPERATIONS BY LINES OF BUSINESS**

|   |   | ANALISI  | 3 OF OPEN             | ALIONS D            | I LINES OF          | DOSHILOS  | •                      |                      |                   |                           |
|---|---|--|-----------------------|---------------------|---------------------|---|------------------------|----------------------|-------------------|---------------------------|
|   | 1 Total                                 | 2<br>Comprehensive<br>(Hospital<br>&<br>Medical) | 3 Medicare Supplement | 4<br>Dental<br>Only | 5<br>Vision<br>Only | 6<br>Federal<br>Employees<br>Health<br>Benefit Plan | 7 Title XVIII Medicare | 8 Title XIX Medicaid | 9<br>Other Health | 10<br>Other<br>Non-Health |
| Net premium income  | 115.390.447                             | 0  | 0                     | 0                   | 0                   | 0   | 104.883.276            | 10.507.171           | 0                 | 0                         |
| Change in unearned premium reserves and reserve for rate            |   |  |                       |                     |                     |   |                        |                      | ······            |                           |
| credit  | 0                                       |  |                       |                     |                     |   |                        |                      |                   |                           |
| 3. Fee-for-service (net of \$                                       |   |  |                       |                     |                     |   |                        |                      |                   |                           |
| medical expenses)   |   |  |                       |                     |                     |   |                        |                      |                   | XXX                       |
| 4. Risk revenue   |   |  |                       |                     |                     |   |                        |                      |                   | XXX                       |
| Aggregate write-ins for other health care related revenues          | (27 ,915)                               | 0  | 0                     | 0                   | 0                   | 0   | 0                      | (27,915)             | 0                 | XXX                       |
| Aggregate write-ins for other non-health care related revenues      | 0                                       | XXX  | XXX                   | XXX                 | XXX                 | XXX   | XXX                    | XXX                  | XXX               | 0                         |
| 7. Total revenues (Lines 1 to 6)                                    | 115,362,532                             | 0  | 0                     | 0                   | 0                   | 0   | 104,883,276            | 10,479,256           | 0                 | 0                         |
| Hospital/medical benefits   | 40,271,976                              |  |                       |                     |                     |   | 39,594,505             | 677,471              |                   | XXX                       |
| Other professional services   | 43,223,888                              |  |                       |                     |                     |   | 42,496,759             | 727 , 129            |                   | XXX                       |
| 10. Outside referrals   | 59,785                                  |  |                       |                     |                     |   | 58,779                 | 1,006                |                   | XXX                       |
| 11. Emergency room and out-of-area                                  | 6,329,073                               |  |                       |                     |                     |   | 6,222,603              | 106,470              |                   | XXX                       |
| 12. Prescription drugs  | 4,296,138                               |  |                       |                     |                     |   | 3,613,323              |                      |                   | XXX                       |
| 13. Aggregate write-ins for other hospital and medical              | 0 L                                     | 0  | 0                     | 0                   | 0                   | 0 [   | 0                      | 0 L                  | 0                 | XXX                       |
| 14. Incentive pool, withhold adjustments and bonus amounts          | 123,000                                 |  |                       |                     |                     |   | 50,379                 | 72,621               |                   | XXX                       |
| 15. Subtotal (Lines 8 to 14)  | 94.303.860                              | 0  | 0                     | 0                   | 0                   | 0   | 92.036.348             | 2.267.512            | 0                 | XXX                       |
| 16. Net reinsurance recoveries                                      | 1,200,102                               |  |                       |                     |                     |   | 1,104,617              | 95,485               |                   | XXX                       |
| 17. Total hospital and medical (Lines 15 minus 16)                  | 93,103,758                              | 0  | 0                     | 0                   | 0                   | 0   | 90,931,731             | 2.172.027            | 0                 | XXX                       |
| 18. Non-health claims (net)   | 0                                       | XXX  | XXX                   | XXX                 | XXX                 | XXX   | XXX                    | XXX                  | XXX               | 0                         |
| Claims adjustment expenses including                                |   |  | 7000                  |                     |                     |   |                        | 700                  |                   |                           |
| \$1,817,003 cost containment expenses                               | 3.378.126                               |  |                       |                     |                     |   | 2.094.438              | 1,283,688            |                   |                           |
| 20. General administrative expenses                                 | 14,510,439                              |  |                       |                     |                     |   | 8,616,807              | 5,893,632            |                   |                           |
| 21. Increase in reserves for accident and health contracts          | 2.322.000                               |  |                       |                     |                     |   | 2.137.252              | 184.748              |                   | XXX                       |
| 22. Increase in reserves for life contracts                         | 0 L                                     | XXX  | XXX                   | XXX                 | L xxx               | xxx   | XXX                    | XXX                  | XXX               |                           |
| 23. Total underwriting deductions (Lines 17 to 22)                  | 113,314,323                             | 0  | 0                     | 0                   | 0                   | 0   | 103,780,228            | 9,534,095            | 0                 | 0                         |
| 24. Net underwriting gain or (loss) (Line 7 minus Line 23)          | 2,048,209                               | 0  | 0                     | 0                   | 0                   | 0   | 1,103,048              | 945,161              | 0                 | 0                         |
| DETAILS OF WRITE-INS  |   |  |                       |                     |                     |   |                        |                      |                   |                           |
| 0501. Child & Adolescent Health Center Fee.                         | (27,915)                                |  |                       |                     |                     |   |                        | (27,915)             |                   | XXX                       |
| 0502.   | , |  |                       |                     |                     |   |                        | , , ,                |                   | XXX                       |
| 0503.   |   |  |                       |                     |                     |   |                        |                      |                   | XXX                       |
| 0598. Summary of remaining write-ins for Line 5 from overflow page  | 0                                       | 0  | 0                     | 0                   | 0                   | 0   | 0                      | 0                    | 0                 | XXX                       |
| 0599. Totals (Lines 0501 through 0503 plus 0598) (Line 5 above)     | (27,915)                                | 0  | 0                     | 0                   | 0                   | 0   | 0                      | (27,915)             | 0                 | XXX                       |
| 0601.   | (27,010)                                | XXX  | XXX                   | XXX                 | XXX                 | XXX   | XXX                    | XXX                  | XXX               | 7001                      |
| 0602.   |   | XXX  | XXX                   | XXX                 | XXX                 | XXX   | XXX                    | XXX                  | XXX               |                           |
| 0603.   |   | XXX  | XXX                   | XXX                 | XXX                 | XXX   | XXX                    | XXX                  | XXX               |                           |
| 0698. Summary of remaining write-ins for Line 6 from overflow page  | ^                                       | XXX  | XXX                   | XXX                 | XXX                 | XXX   | XXX                    | XXX                  | XXX               | n                         |
| 0699. Totals (Lines 0601 through 0603 plus 0698) (Line 6 above)     |   | XXX  | XXX                   | XXX                 | XXX                 | XXX   | XXX                    | XXX                  | XXX               |                           |
|   | 0                                       | ^^^  | ^^^                   | ^^^                 | ^^^                 | ^^^   | ^^^                    | ^^^                  | ^^^               | XXX                       |
| 1301.   |   |  |                       |                     |                     |   |                        |                      |                   | XXX                       |
| 1302.<br>1303.  |   |  |                       |                     | <b>†</b>            |   |                        |                      |                   | I                         |
|   |   |  |                       |                     | † <del></del>       |   |                        |                      |                   | XXX                       |
| 1398. Summary of remaining write-ins for Line 13 from overflow page | 0                                       | 0  | }                     | 0                   | } <u>0</u>          | j   | <sub>0</sub> }         | <sub>0</sub> }-      | <sup>0</sup> }    | XXX                       |
| 1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above)    | 0                                       | 0  | 0                     | 0                   | 1 0                 | 0   | 0                      | 0                    | 0                 | XXX                       |

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## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE HAP Midwest Health Plan, Inc.

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 1 - PREMIUMS

|   | 1                  | 2                      | 3                    | 4                                      |
|---|--------------------|------------------------|----------------------|--|
| Line of Business                          | Direct<br>Business | Reinsurance<br>Assumed | Reinsurance<br>Ceded | Net Premium<br>Income<br>(Cols. 1+2-3) |
|   |                    |                        |                      |  |
| Comprehensive (hospital and medical)      |                    |                        |                      | 0                                      |
| Medicare Supplement                       |                    |                        |                      | 0                                      |
|   |                    |                        |                      |  |
| Dental only                               |                    |                        |                      | 0                                      |
| 4. Vision only                            |                    |                        |                      | 0                                      |
| 5. Federal Employees Health Benefits Plan |                    |                        |                      | 0                                      |
| 6. Title XVIII - Medicare                 | 105,714,505        |                        | 831,229              | 104,883,276                            |
| 7. Title XIX - Medicaid                   | 10,667,530         |                        | 160,359              | 10,507,171                             |
| 8. Other health                           |                    |                        |                      | 0                                      |
| 9. Health subtotal (Lines 1 through 8)    | 116,382,035        | 0                      | 991,588              | 115,390,447                            |
| 10. Life                                  |                    |                        |                      | 0                                      |
| 11. Property/casualty                     |                    |                        |                      | 0                                      |
| 12. Totals (Lines 9 to 11)                | 116,382,035        | 0                      | 991,588              | 115,390,447                            |

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2 – CLAIMS INCURRED DURING THE YEAR

|  | PART 2 – CLAIMS INCURRED DURING THE YEAR |                                   |               |             |             |                                     |                  |             |              |                  |  |
|--|--|-----------------------------------|---------------|-------------|-------------|-------------------------------------|------------------|-------------|--------------|------------------|--|
|  | 1  | 2<br>Comprehensive<br>(Hospital & | 3<br>Medicare | 4<br>Dental | 5<br>Vision | 6<br>Federal<br>Employees<br>Health | 7<br>Title XVIII | 8 Title XIX | 9            | 10<br>Other Non- |  |
|  | Total                                    | Medical)                          | Supplement    | Only        | Only        | Benefits Plan                       | Medicare         | Medicaid    | Other Health | Health           |  |
| 1. Payments during the year:   |  |                                   |               |             |             |                                     |                  |             |              |                  |  |
| 1.1 Direct   | 100 , 347 , 175                          |                                   |               |             |             |                                     | 89 , 874 , 068   | 10,473,107  |              |                  |  |
| 1.2 Reinsurance assumed  | 0  |                                   |               |             |             |                                     |                  |             |              |                  |  |
| 1.3 Reinsurance ceded  | 0  |                                   |               |             |             |                                     | 00 074 000       | 40 470 407  |              |                  |  |
| 1.4 Net  | 100,347,175                              | 0                                 | 0             | 0           |             | 0  0                                | 89 , 874 , 068   | 10,473,107  |              |                  |  |
| 2. Paid medical incentive pools and bonuses                            | 744,018                                  |                                   |               |             |             |                                     | 665,078          |             |              |                  |  |
| Claim liability December 31, current year from Part 2A:     3.1 Direct | 20 , 497 , 120                           | 0                                 | 0             | 0           |             | 00                                  | 17 ,739 ,555     | 2,757,565   | 0            |                  |  |
| 3.2 Reinsurance assumed  | 0  | 0                                 | 0             | 0           |             | 0                                   | 0                | 0           | 0            |                  |  |
| 3.3 Reinsurance ceded  | 0  | 0                                 | 0             | 0           |             | 0                                   | 0                | 0           | 0            |                  |  |
| 3.4 Net  | 20 , 497 , 120                           | 0                                 | 0             | 0           |             | 0                                   | 17 ,739 ,555     | 2,757,565   | 0            |                  |  |
| Claim reserve December 31, current year from Part 2D:     4.1 Direct   | 0  |                                   |               |             |             |                                     |                  |             |              |                  |  |
| 4.2 Reinsurance assumed  | 0  |                                   |               |             |             |                                     |                  |             |              |                  |  |
| 4.3 Reinsurance ceded  | 0  | 0                                 | 0             | 0           |             | 0                                   | 0                | 0           | 0            |                  |  |
| 4.4 Net  | 0  | 0                                 | 0             | 0           |             | 0                                   | 0                | 0           | 0            |                  |  |
| 5. Accrued medical incentive pools and bonuses, current year           | 561,050                                  |                                   |               |             |             |                                     | 467 , 370        | 93,680      |              |                  |  |
| 6. Net healthcare receivables (a)                                      | (101,010)                                |                                   |               |             |             |                                     | (84, 144)        | (16,866)    |              |                  |  |
| 7. Amounts recoverable from reinsurers December 31, current year       | 2,839,032                                |                                   |               |             |             |                                     | 2,638,391        | 200,641     |              |                  |  |
| 8. Claim liability December 31, prior year from Part 2A:               | ,,,,,,                                   |                                   |               |             |             |                                     | , , , , , , ,    |             |              |                  |  |
| 8.1 Direct   | 26,764,445                               | 22,380                            | 0             | 0           |             | 0                                   | 15 , 154 , 170   | 11,587,895  | 0            | (                |  |
| 8.2 Reinsurance assumed  | 0  | 0                                 | 0             | 0           |             | 0                                   | 0                | 0           | 0            | (                |  |
| 8.3 Reinsurance ceded  | 0  | 0                                 | 0             | 0           |             | 0 0                                 | 0                | 0           | 0            | (                |  |
| 8.4 Net  | 26,764,445                               | 22,380                            | 0             | 0           |             | .0                                  | 15 , 154 , 170   | 11,587,895  | 0            |                  |  |
| Claim reserve December 31, prior year from Part 2D:     9.1 Direct     | 0  | 0                                 | 0             | 0           |             | 0                                   | 0                | 0           | 0            | (                |  |
| 9.2 Reinsurance assumed  | 0  | 0                                 | 0             | 0           |             | 0                                   | 0                | 0           | 0            | (                |  |
| 9.3 Reinsurance ceded  | 0  | 0                                 | 0             | 0           |             | 0                                   | 0                | 0           | 0            | (                |  |
| 9.4 Net  | 0  | 0                                 | 0             | 0           |             | 0                                   | 0                | 0           | 0            | (                |  |
| 10. Accrued medical incentive pools and bonuses, prior year            | 1,182,069                                | 0                                 | 0             | 0           |             | .0                                  | 1,182,069        | 0           | 0            |                  |  |
| 11. Amounts recoverable from reinsurers December 31, prior year        | 1,638,930                                | 0                                 | 0             | 0           |             | 0 0                                 | 181,989          | 1,456,941   | 0            | (                |  |
| 12. Incurred benefits:   |  | •                                 |               |             |             |                                     | ,                |             |              |                  |  |
| 12.1 Direct  | 94,180,860                               | (22,380)                          | 0             | 0           |             | 0                                   | 92,543,597       | 1,659,643   | 0            | ļ                |  |
| 12.2 Reinsurance assumed   | 0  | O                                 | 0             | 0           |             | 0                                   | 0                | 0           | 0            | ļ                |  |
| 12.3 Reinsurance ceded   | 1,200,102                                | 0                                 | 0             | 0           |             | 0 0                                 | 2,456,402        | (1,256,300) | 0            | (                |  |
| 12.4 Net   | 92,980,758                               | (22,380)                          | 0             | 0           |             | 0 0                                 | 90,087,195       | 2,915,943   | 0            | (                |  |
| 13. Incurred medical incentive pools and bonuses                       | 122,999                                  | 0                                 | 0             | 0           |             | 0                                   | (49,621)         | 172,620     | 0            | (                |  |

<sup>(</sup>a) Excludes \$ ....... loans or advances to providers not yet expensed.

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2A - CLAIMS LIABILITY END OF CURRENT YEAR

|   | 1              | 2  | 3                      | 4              | 5              | 6   | 7                       | 8                     | 9               | 10                  |
|---|----------------|--|------------------------|----------------|----------------|---|-------------------------|-----------------------|-----------------|---------------------|
|   | Total          | Comprehensive<br>(Hospital and<br>Medical) | Medicare<br>Supplement | Dental<br>Only | Vision<br>Only | Federal<br>Employees<br>Health<br>Benefits Plan | Title XVIII<br>Medicare | Title XIX<br>Medicaid | Other<br>Health | Other<br>Non-Health |
| Reported in Process of Adjustment:                    |                |  |                        |                |                |   |                         |                       |                 |                     |
| 1.1. Direct   | 3,716,078      |  |                        |                |                |   | 2,473,179               | 1,242,899             |                 |                     |
| 1.2. Reinsurance assumed                              | 0              |  |                        |                |                |   |                         |                       |                 |                     |
| 1.3. Reinsurance ceded                                | 0              |  |                        |                |                |   |                         |                       |                 |                     |
| 1.4. Net  | 3,716,078      | 0  | 0                      | 0              | 0              | 0   | 2,473,179               | 1,242,899             | 0               | 0                   |
| 2. Incurred but Unreported:                           |                |  |                        |                |                |   |                         |                       |                 |                     |
| 2.1. Direct   | 16,781,042     |  |                        |                |                |   | 15,266,376              | 1,514,666             |                 |                     |
| 2.2. Reinsurance assumed                              | 0              |  |                        |                |                |   |                         |                       |                 |                     |
| 2.3. Reinsurance ceded                                | 0              |  |                        |                |                |   |                         |                       |                 |                     |
| 2.4. Net  | 16,781,042     | 0  | 0                      | 0              | 0              | 0   | 15,266,376              | 1,514,666             | 0               | 0                   |
| 3. Amounts Withheld from Paid Claims and Capitations: |                |  |                        |                |                |   |                         |                       |                 |                     |
| 3.1. Direct   | 0              |  |                        |                |                |   |                         |                       |                 |                     |
| 3.2. Reinsurance assumed                              | 0              |  |                        |                |                |   |                         |                       |                 |                     |
| 3.3. Reinsurance ceded                                | 0              |  |                        |                |                |   |                         |                       |                 |                     |
| 3.4. Net  | 0              | 0  | 0                      | 0              | 0              | 0   | 0                       | 0                     | 0               | 0                   |
| 4. TOTALS:  |                |  |                        |                |                |   |                         |                       |                 |                     |
| 4.1. Direct   | 20 , 497 , 120 | 0  | 0                      | 0              | 0              | 0   | 17 ,739 ,555            | 2,757,565             | 0               | 0                   |
| 4.2. Reinsurance assumed                              | 0              | 0  | 0                      | 0              | 0              | 0   | 0                       | 0                     | 0               | 0                   |
| 4.3. Reinsurance ceded                                | 0              | 0  | 0                      | ļ0             | 0              | 0   | 0                       | 0                     | 0               | 0                   |
| 4.4. Net  | 20,497,120     | 0  | 0                      | 0              | 0              | 0   | 17,739,555              | 2,757,565             | 0               | 0                   |

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR-NET OF REINSURANCE

| PART 2B - ANALYSIS OF CLA                     | AIMS UNPAID - PRIOR YEAR-NET       | OF REINSURA        |                                       |                    |                 |   |
|---|------------------------------------|--------------------|---------------------------------------|--------------------|-----------------|---|
|   |                                    |                    |                                       | ve and Claim       | 5               | 6   |
|   | Claims Paid D                      | uring the Year     | Liability December 31 of Current Year |                    |                 | F. C. |
|   | 1                                  | 2                  | 3                                     | 4                  |                 | Estimated Claim                           |
|   | On Claims Incurred                 |                    | 0- 0                                  |                    | Claims Incurred | Reserve and Claim                         |
|   |                                    | On Claims Incurred | On Claims Unpaid<br>December 31 of    | On Claims Incurred | in Prior Years  | Liability December 31 of                  |
| Line of Business                              | Prior to January 1 of Current Year | During the Year    | Prior Year                            | During the Year    | (Columns 1 + 3) | Prior Year                                |
| Lille Of Dusilless                            | Of Current real                    | During the real    | FIIUI TEAI                            | Duning the real    | (Columns 1 + 3) | FIIUI TEAI                                |
|   |                                    |                    |                                       |                    |                 |   |
| Comprehensive (hospital and medical)          |                                    |                    |                                       |                    | 0               | 21.111                                    |
| 1. Completiensive (nospital and medical)      |                                    |                    |                                       |                    |                 |   |
|   |                                    |                    |                                       |                    |                 |   |
| 2. Medicare Supplement                        |                                    |                    |                                       |                    | 0               | 0   |
|   |                                    |                    |                                       |                    |                 |   |
|   |                                    |                    |                                       |                    |                 |   |
| 3. Dental Only.                               |                                    |                    |                                       |                    | 0               | 0   |
|   |                                    |                    |                                       |                    |                 |   |
|   |                                    |                    |                                       |                    |                 |   |
| 4. Vision Only                                |                                    |                    |                                       |                    | 0               | J0  |
|   |                                    |                    |                                       |                    |                 |   |
| F. February and Health Description            |                                    |                    |                                       |                    | 0               | _   |
| Federal Employees Health Benefits Plan        |                                    |                    |                                       |                    |                 | J   |
|   |                                    |                    |                                       |                    |                 |   |
| 6. Title XVIII - Medicare                     |                                    | 72,865,227         | 456.748                               | 17,282,806         | 16,237,825      | 14,630,438                                |
| 6. The Aviii - Medicare                       | 10,707,077                         | 72,000,227         |                                       |                    | 10,207,020      | 14,000,400                                |
|   |                                    |                    |                                       |                    |                 |   |
| 7. Title XIX - Medicaid.                      |                                    | 8,714,419          | 394,382                               | 2,363,184          | 2,281,742       | 12,112,895                                |
|   |                                    |                    |                                       |                    |                 |   |
|   |                                    |                    |                                       |                    |                 |   |
| 8. Other health                               |                                    |                    |                                       |                    | 0               | J0  |
|   |                                    |                    |                                       |                    |                 |   |
| 0.11.11.11.11.11.11.11.11.11.11.11.11.11      | 17.668.437                         | 81.579.646         | 851.130                               | 19.645.990         | 18.519.567      | 26.764.444                                |
| 9. Health subtotal (Lines 1 to 8)             |                                    | 01,379,040         | 001,130                               | 19,040,990         | 10,319,307      | 20 , 7 04 , 444                           |
|   |                                    |                    |                                       |                    |                 |   |
| 10. Healthcare receivables (a)                |                                    |                    |                                       |                    | Λ               | l   |
| 10. Health Cock tubics (a).                   |                                    |                    |                                       |                    |                 |   |
|   |                                    |                    |                                       |                    |                 |   |
| 11. Other non-health                          |                                    |                    |                                       |                    | 0               | 0   |
|   |                                    |                    |                                       |                    |                 |   |
|   |                                    |                    |                                       |                    |                 |   |
| 12. Medical incentive pools and bonus amounts | 744,019                            |                    | 438,051                               | 123,000            | 1,182,070       | 1 , 182 , 070                             |
|   |                                    |                    |                                       |                    |                 |   |
|   | 10 110 150                         | 04 570 040         | 4 000 101                             | 40.700.000         | 40 704 007      | 07.040.544                                |
| 13. Totals (Lines 9-10+11+12)                 | 18,412,456                         | 81,579,646         | 1,289,181                             | 19,768,990         | 19,701,637      | 27,946,514                                |

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (\$000 Omitted)

Section A - Paid Health Claims - Hospital and Medical

| Occion A Taia noutin ciamo mospitar ana m | Cumulative Net Amounts Paid |       |       |       |       |  |
|---|-----------------------------|-------|-------|-------|-------|--|
|   | 1                           | 2     | 3     | 4     | 5     |  |
| Year in Which Losses Were Incurred        | 2013                        | 2014  | 2015  | 2016  | 2017  |  |
| 1. Prior                                  | 377                         | 378   | 378   | 378   | 378   |  |
| 2. 2013                                   | 628                         | 799   | 799   | 799   | 799   |  |
| 3. 2014.                                  | XXX                         | 1,500 | 1,707 | 1,707 | 1,707 |  |
| 4. 2015                                   | XXX                         | LXXX  | 1,992 | 1,992 | 1,992 |  |
| 5. 2016                                   | XXX                         | ДХХХ  | ххх   | 0     | 0     |  |
| 6. 2017                                   | XXX                         | XXX   | XXX   | XXX   |       |  |

Section B - Incurred Health Claims - Hospital and Medical

|                                    | Claim I   | Sum of Cumulati<br>Reserve and Medical In- | ive Net Amount Paid an<br>centive Pool and Bonus | nd Claim Liability,<br>ses Outstanding at End | of Year   |
|------------------------------------|-----------|--|--|---|-----------|
| Year in Which Losses Were Incurred | 1<br>2013 | 2<br>2014                                  | 3<br>2015  | 4<br>2016                                     | 5<br>2017 |
| 1. Prior                           |           | 378  | 378  | 378   | 378       |
| 2. 2013                            |           | 810  | 800  | 799   | 799       |
| 3. 2014.                           | XXX       | 1,916                                      | 1,725  | 1,707   | 1,707     |
| 4. 2015                            | XXX       | ХХХ  | 2,496  | 1,992   | 1,992     |
| 5. 2016                            |           | <u> </u>                                   | <b>.</b> ххх                                     | L0  | 0         |
| 6. 2017                            | XXX       | XXX  | ХХХ  | XXX   |           |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Hospital and Medical

|                                 | 1               | 2               | 3                | 4          | 5               | 6          | 7             | 8             | 9                              | 10         |
|---------------------------------|-----------------|-----------------|------------------|------------|-----------------|------------|---------------|---------------|--------------------------------|------------|
|                                 |                 |                 |                  |            | Claim and Claim |            |               |               | Total Claims and               |            |
|                                 |                 |                 |                  |            | Adjustment      |            |               |               | Claims                         |            |
| Years in which                  |                 |                 | Claim Adjustment |            | Expense         |            |               | Unpaid Claims | Adjustment<br>Expense Incurred |            |
| Premiums were Earned and Claims |                 |                 | Expense          | (Col. 3/2) | Payments        | (Col. 5/1) |               | Adjustment    | Expense Incurred               | (Col. 9/1) |
| were Incurred                   | Premiums Earned | Claims Payments | Payments         | Percent    | (Col. 2+3)      | Percent    | Claims Unpaid | Expenses      | (Col. 5+7+8)                   | Percent    |
| 1. 2013                         | 1,481           | 799             |                  | 0.0        |                 | 54.0       |               |               |                                | 54.0       |
| 2. 2014                         | 3,246           | 1,707           |                  | 0.0        | 1,707           | 52.6       |               |               | 1,707                          | 52.6       |
| 3. 2015                         | 3,351           | 1,992           |                  | 0.0        | 1,992           | 59.4       |               |               | 1,992                          | 59.4       |
| 4. 2016                         | 0               | L0              |                  | 0.0        | 0               | 0.0        |               |               | L0                             | 0.0        |
| 5. 2017                         |                 | 0               |                  | 0.0        | 0               | 0.0        |               |               | 0                              | 0.0        |

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (\$000 Omitted)

Section A - Paid Health Claims - Medicare

| Occion A Tula ricalar ciamo medicare | Cumulative Net Amounts Paid |        |        |          |        |
|--------------------------------------|-----------------------------|--------|--------|----------|--------|
|                                      | 1                           | 2      | 3      | 4        | 5      |
| Year in Which Losses Were Incurred   | 2013                        | 2014   | 2015   | 2016     | 2017   |
| 1. Prior                             | 6,535                       | 6,566  | 6,566  | 6,566    | 6,566  |
| 2. 2013                              | 7,296                       | 8,485  | 8,485  | 8,485    | 8,485  |
| 3. 2014                              | XXX                         | 10,086 | 11,800 | 11,800   | 11,800 |
| 4. 2015                              | XXX                         | XXX    | 33,882 | 33,882   | 36,058 |
| 5. 2016                              | XXX                         | ХХХ    | ДХХХ   | 47 , 108 | 61,544 |
| 6. 2017                              | XXX                         | XXX    | XXX    | XXX      | 72,865 |

### Section B - Incurred Health Claims - Medicare

|                                    | Claim F   | Sum of Cumulat<br>Reserve and Medical In | ive Net Amount Paid an<br>centive Pool and Bonus | nd Claim Liability,<br>ses Outstanding at End | of Year |
|------------------------------------|-----------|--|--|---|---------|
| Year in Which Losses Were Incurred | 1<br>2013 | 5<br>2017                                |  |   |         |
| 1. Prior                           | 6,582     | 6,566                                    | 6,566  | 6,566   | 6,566   |
| 2. 2013                            | 8,908     | 8,606                                    | 8,485  | 8,485   | 8,485   |
| 3. 2014                            | XXX       | 12,540                                   | 11,861   | 11,800  | 11,800  |
| 4. 2015                            | XXX       | ДХХХ                                     | 49,591   | 33,882  | 36,044  |
| 5. 2016                            | XXX       | LXXX                                     | XXX  | 47 , 108                                      | 63,371  |
| 6. 2017                            | XXX       | XXX                                      | XXX  | XXX   | 73,118  |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Medicare

|                                 | 1               | 2               | 3                | 4          | 5               | 6          | 7             | 8             | 9                | 10         |
|---------------------------------|-----------------|-----------------|------------------|------------|-----------------|------------|---------------|---------------|------------------|------------|
|                                 |                 |                 |                  |            | Claim and Claim |            |               |               | Total Claims and |            |
|                                 |                 |                 |                  |            | Adjustment      |            |               |               | Claims           |            |
| Years in which                  |                 |                 | Claim Adjustment |            | Expense         |            |               | Unpaid Claims | Adjustment       |            |
| Premiums were Earned and Claims |                 |                 | Expense          | (Col. 3/2) | Payments        | (Col. 5/1) |               | Adjustment    | Expense Incurred | (Col. 9/1) |
| were Incurred                   | Premiums Earned | Claims Payments | Payments         | Percent    | (Col. 2+3)      | Percent    | Claims Unpaid | Expenses      | (Col. 5+7+8)     | Percent    |
| 1. 2013                         | 9,317           | 8,485           |                  | 0.0        | 8,485           | 91.1       |               |               | 8,485            | 91.1       |
| 2. 2014                         | 12,741          | 11,800          |                  | 0.0        | 11,800          | 92.6       |               |               | 11,800           | 92.6       |
| 3. 2015                         | 54,709          | 36,058          |                  | 0.0        | 36,058          | 65.9       |               |               | 36,058           | 65.9       |
| 4. 2016                         | 82,256          | 61,544          |                  | 0.0        | 61,544          | 74.8       | 5,881         | 175           | 67,600           | 82.2       |
| 5. 2017                         | 104,883         | 72,865          |                  | 0.0        | 72,865          | 69.5       | 6,635         | 197           | 79,697           | 76.0       |

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (\$000 Omitted)

#### Section A - Paid Health Claims - Title XIX Medicaid

| COOLOTTA T did Hould Chain Cha |         | Cu      | mulative Net Amounts F | aid     |         |
|--|---------|---------|------------------------|---------|---------|
|  | 1       | 2       | 3                      | 4       | 5       |
| Year in Which Losses Were Incurred   | 2013    | 2014    | 2015                   | 2016    | 2017    |
| 1. Prior   | 263,231 | 263,225 | 263,216                | 263,216 | 263,216 |
| 2. 2013  | 217,024 | 250,366 | 250,623                | 250,623 | 250,623 |
| 3. 2014.   | XXX     | 247,011 | 284,691                | 284,691 | 284,691 |
| 4. 2015  | XXX     | XXX     | 305,375                | 305,375 | 305,631 |
| 5. 2016  | XXX     | ХХХ     | ХХХ                    | 22,284  | 23,829  |
| 6. 2017  | XXX     | XXX     | XXX                    | XXX     | 8,714   |

### Section B - Incurred Health Claims - Title XIX Medicaid

|                                    | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonuses Outstanding at End of Year |           |         |         |         |  |
|------------------------------------|--|-----------|---------|---------|---------|--|
| Year in Which Losses Were Incurred | 1<br>2013  | 5<br>2017 |         |         |         |  |
| 1. Prior                           | (671,796)  | (672,473) | 263,216 | 263,216 | 263,216 |  |
| 2. 2013                            | 252,338  | 251,134   | 250,623 | 250,623 | 250,623 |  |
| 3. 2014                            | XXX  | 295,604   | 285,040 | 284,691 | 284,691 |  |
| 4. 2015                            | XXX  | ДХХХ      | 365,766 | 305,375 | 303,679 |  |
| 5. 2016                            | XXX  | LXXX      | XXX     | 22,284  | 22,775  |  |
| 6. 2017                            | XXX  | XXX       | XXX     | XXX     | 2,767   |  |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Title XIX Medicaid

|                                 | 1               | 2               | 3                | 4          | 5               | 6          | 7             | 8             | 9                | 10         |
|---------------------------------|-----------------|-----------------|------------------|------------|-----------------|------------|---------------|---------------|------------------|------------|
|                                 |                 |                 |                  |            | Claim and Claim |            |               |               | Total Claims and |            |
|                                 |                 |                 |                  |            | Adjustment      |            |               |               | Claims           |            |
| Years in which                  |                 |                 | Claim Adjustment |            | Expense         |            |               | Unpaid Claims | Adjustment       |            |
| Premiums were Earned and Claims |                 |                 | Expense          | (Col. 3/2) | Payments        | (Col. 5/1) |               | Adjustment    | Expense Incurred | (Col. 9/1) |
| were Incurred                   | Premiums Earned | Claims Payments | Payments         | Percent    | (Col. 2+3)      | Percent    | Claims Unpaid | Expenses      | (Col. 5+7+8)     | Percent    |
| 1. 2013                         |                 | 250,623         |                  | 0.0        | 250,623         | 88.3       |               |               | 250,623          | 88.3       |
| 2. 2014                         |                 | 284,691         |                  | 0.0        | 284,691         | 77.5       |               |               | 284,691          | 77.5       |
| 3. 2015                         |                 | 305,631         |                  | 0.0        | 305,631         | 68.4       |               |               | 305,631          | 68.4       |
| 4. 2016                         |                 | 23,829          |                  | 0.0        | 23,829          | 65.8       | 650           | 19            | 24,498           | 67.7       |
| 5. 2017                         | 10,507          | 8,714           |                  | 0.0        | 8,714           | 82.9       | 7,892         | 234           | 16,840           | 160.3      |

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (\$000 Omitted)

**Section A - Paid Health Claims - Grand Total** 

|                                    | Cumulative Net Amounts Paid |         |           |           |           |  |
|------------------------------------|-----------------------------|---------|-----------|-----------|-----------|--|
|                                    | 1                           | 2       | 3         | 4         | 5         |  |
| Year in Which Losses Were Incurred | 2013                        | 2014    | 2015      | 2016      | 2017      |  |
| 1. Prior                           | 270,143                     | 270,169 | 270,160   | 270,160   | 270 , 160 |  |
| 2. 2013                            | 224,948                     | 259,650 | 259,907   | 259,907   | 259,907   |  |
| 3. 2014.                           | XXX                         | 258,597 | 298 , 198 | 298 , 198 | 298, 198  |  |
| 4. 2015                            | XXX                         | XXX     | 341,249   | 341,249   | 343,681   |  |
| 5. 2016.                           | XXX                         | XXX     | ДХХХ      | 69,392    | 85,373    |  |
| 6. 2017                            | XXX                         | XXX     | XXX       | XXX       | 81,579    |  |

### Section B - Incurred Health Claims - Grand Total

|                                    | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonuses Outstanding at End of Year |           |         |         |          |  |  |
|------------------------------------|--|-----------|---------|---------|----------|--|--|
| Wassin Mikish Lassas Mass Insured  | 1 2 3 4  |           |         |         |          |  |  |
| Year in Which Losses Were Incurred | 2013   | 2014      | 2015    | 2016    | 2017     |  |  |
| 1. Prior                           | (664,828)  | (665,529) | 270,160 | 270,160 | 270,160  |  |  |
| 2. 2013.                           | 262 , 158  | 260,550   | 259,908 | 259,907 | 259,907  |  |  |
| 3. 2014                            | ХХХ  | 310,060   | 298,626 | 298,198 | 298, 198 |  |  |
| 4. 2015                            | ХХХ  | ХХХ       | 417,853 | 341,249 | 341,715  |  |  |
| 5. 2016                            | XXX  | XXX       | ДХХХ    | 69,392  | 86,146   |  |  |
| 6. 2017                            | XXX  | XXX       | XXX     | XXX     | 75,885   |  |  |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Grand Total

|                                 | 1               | 2               | 3                | 4          | 5               | 6          | 7             | 8             | 9                | 10         |
|---------------------------------|-----------------|-----------------|------------------|------------|-----------------|------------|---------------|---------------|------------------|------------|
|                                 |                 |                 |                  |            | Claim and Claim |            |               |               | Total Claims and |            |
|                                 |                 |                 |                  |            | Adjustment      |            |               |               | Claims           |            |
| Years in which                  |                 |                 | Claim Adjustment |            | Expense         |            |               | Unpaid Claims | Adjustment       |            |
| Premiums were Earned and Claims |                 |                 | Expense          | (Col. 3/2) | Payments        | (Col. 5/1) |               | Adjustment    | Expense Incurred | (Col. 9/1) |
| were Incurred                   | Premiums Earned | Claims Payments | Payments         | Percent    | (Col. 2+3)      | Percent    | Claims Unpaid | Expenses      | (Col. 5+7+8)     | Percent    |
| 1. 2013                         | 294,580         | 259,907         | 0                | 0.0        | 259,907         | 88.2       | 0             | 0             | 259,907          | 88.2       |
| 2. 2014                         | 383,496         | 298 , 198       | 0                | 0.0        | 298, 198        | 77.8       | 0             | 0             | 298, 198         | 77.8       |
| 3. 2015                         | 504,902         | 343,681         | 0                | 0.0        | 343,681         | 68.1       | 0             | 0             | 343,681          | 68.1       |
| 4. 2016                         | 118,454         | 85,373          | 0                | 0.0        | 85,373          | 72.1       | 6,531         | 194           | 92,098           | 77.8       |
| 5. 2017                         | 115,390         | 81,579          | 0                | 0.0        | 81,579          | 70.7       | 14,527        | 431           | 96,537           | 83.7       |

# **UNDERWRITING AND INVESTMENT EXHIBIT**

|   | PART 2D - AGGRE | <u>GATE RESERV</u>                       | E FOR ACCIDE           | NT AND HEALT | H CONTRACTS |  |                         |                       |       |
|---|-----------------|--|------------------------|--------------|-------------|--|-------------------------|-----------------------|-------|
|   | 1               | 2  | 3                      | 4            | 5           | 6  | 7                       | 8                     | 9     |
|   | Total           | Comprehensive<br>(Hospital &<br>Medical) | Medicare<br>Supplement | Dental Only  | Vision Only | Federal<br>Employees<br>Health Benefit<br>Plan | Title XVIII<br>Medicare | Title XIX<br>Medicaid | Other |
| Unearned premium reserves   | 0               |  |                        |              |             |  |                         |                       |       |
| Additional policy reserves (a)                                      | 2,322,000       |  |                        |              |             |  | 2 , 137 , 252           | 184,748               |       |
| Reserve for future contingent benefits                              | 0               |  |                        |              |             |  |                         |                       |       |
| 4. Reserve for rate credits or experience rating refunds (including |                 |  |                        |              |             |  |                         |                       |       |
| \$ for investment income)   | 1,578,211       |  |                        |              |             |  | 1,578,211               |                       |       |
| Aggregate write-ins for other policy reserves                       |                 | 0  | 0                      | 0            | 0           | 0  | 0                       | 0                     | 0     |
| 6. Totals (gross)   | 3,900,211       | 0  | 0                      | 0            | 0           | 0  | 3,715,463               | 184,748               | 0     |
| 7. Reinsurance ceded  |                 |  |                        |              |             |  |                         |                       |       |
| 8. Totals (Net) (Page 3, Line 4)                                    | 3,900,211       | 0  | 0                      | 0            | 0           | 0  | 3,715,463               | 184,748               | 0     |
| Present value of amounts not yet due on claims                      | 0               |  |                        |              |             |  |                         |                       |       |
| 10. Reserve for future contingent benefits                          | 0               |  |                        |              |             |  |                         |                       |       |
| 11. Aggregate write-ins for other claim reserves                    | 0               | 0  | 0                      | 0            | 0           | 0  | 0                       | 0                     | 0     |
| 12. Totals (gross)  | 0               | 0  | 0                      | 0            | 0           | 0  | 0                       | 0                     | 0     |
| 13. Reinsurance ceded   |                 |  |                        |              |             |  |                         |                       |       |
| 14. Totals (Net) (Page 3, Line 7)                                   | 0               | 0  | 0                      | 0            | 0           | 0  | 0                       | 0                     | 0     |
| DETAILS OF WRITE-INS  |                 |  |                        |              |             |  |                         |                       |       |
| 0501.   |                 |  |                        |              |             |  |                         |                       |       |
| 0502.   |                 |  |                        |              |             |  |                         |                       |       |
| 0503  |                 |  |                        |              |             |  |                         |                       |       |
| 0598. Summary of remaining write-ins for Line 5 from overflow page  | 0               | 0  | 0                      | 0            | 0           | 0  | 0                       | 0                     | 0     |
| 0599. Totals (Lines 0501 through 0503 plus 0598) (Line 5 above)     | 0               | 0  | 0                      | 0            | 0           | 0  | 0                       | 0                     | 0     |
| 1101.   |                 |  |                        |              |             |  |                         |                       |       |
| 1102.   |                 |  |                        |              |             |  |                         |                       |       |
| 1103  |                 |  |                        |              |             |  |                         |                       |       |
| 1198. Summary of remaining write-ins for Line 11 from overflow page | 0               | 0  | 0                      | 0            | 0           | 0  | 0                       | 0                     | 0     |
| 1199. Totals (Lines 1101 through 1103 plus 1198) (Line 11 above)    | 0               | 0  | 0                      | 0            | 0           | 0  | 0                       | 0                     | 0     |

<sup>(</sup>a) Includes \$ .....2,322,000 premium deficiency reserve.

# **UNDERWRITING AND INVESTMENT EXHIBIT**

**PART 3 - ANALYSIS OF EXPENSES** 

|       |  | Claim Adjustm                        | ent Expenses                               | 3                                     | 4                      | 5            |
|-------|--|--------------------------------------|--|---------------------------------------|------------------------|--------------|
|       |  | 1<br>Cost<br>Containment<br>Expenses | 2<br>Other Claim<br>Adjustment<br>Expenses | General<br>Administrative<br>Expenses | Investment<br>Expenses | Total        |
| 1.    | Rent (\$for occupancy of own building)                           |                                      | 336,789                                    | 716,702                               |                        | 1,053,491    |
| 2.    | Salaries, wages and other benefits                               | 1 ,697 , 156                         | 73,880                                     | 6,654,800                             |                        | 8,425,836    |
| 3.    | Commissions (less \$ceded plus                                   |                                      |  |                                       |                        |              |
|       | \$assumed)   |                                      |  |                                       |                        | 0            |
| 4.    | Legal fees and expenses  |                                      |  |                                       |                        | 0            |
| 5.    | Certifications and accreditation fees                            |                                      |  |                                       |                        | 0            |
| 6.    | Auditing, actuarial and other consulting services                |                                      | 157 , 536                                  | 480,502                               |                        | 638,038      |
| 7.    | Traveling expenses   | 3,307                                |  | 28,129                                |                        | 31,436       |
| 8.    | Marketing and advertising  | 7,761                                | 265  | 266,007                               |                        | 274,033      |
| 9.    | Postage, express and telephone                                   |                                      | 23,295                                     | 71,081                                |                        | 94,376       |
| 10.   | Printing and office supplies                                     |                                      | 30,590                                     | 102,410                               |                        | 133,000      |
| 11.   | Occupancy, depreciation and amortization                         |                                      |  |                                       |                        | 0            |
| 12.   | Equipment  | 1,014                                | 3,579                                      | 31,196                                |                        | 35,789       |
| 13.   | Cost or depreciation of EDP equipment and software               |                                      | 126,693                                    | 952,585                               |                        | 1,079,278    |
| 14.   | Outsourced services including EDP, claims, and other services    |                                      | 661,783                                    | 7 ,272 ,695                           |                        | 7 ,934 ,478  |
| 15.   | Boards, bureaus and association fees                             |                                      | 9,067                                      | 73,358                                |                        | 82,425       |
| 16.   | Insurance, except on real estate                                 |                                      | 2,971                                      | 12,168                                |                        | 15 , 139     |
| 17.   | Collection and bank service charges                              |                                      |  |                                       | 16,488                 | 16 ,488      |
| 18.   | Group service and administration fees                            |                                      |  |                                       |                        | 0            |
| 19.   | Reimbursements by uninsured plans                                |                                      |  |                                       |                        | 0            |
| 20.   | Reimbursements from fiscal intermediaries                        |                                      |  |                                       |                        | 0            |
| 21.   | Real estate expenses   |                                      |  | 2,326                                 |                        | 2,326        |
| 22.   | Real estate taxes  |                                      |  |                                       |                        | 0            |
| 23.   | Taxes, licenses and fees:  |                                      |  |                                       |                        |              |
|       | 23.1 State and local insurance taxes                             |                                      |  | (2,434,399)                           |                        | (2,434,399)  |
|       | 23.2 State premium taxes   |                                      |  |                                       |                        | 0            |
|       | 23.3 Regulatory authority licenses and fees                      |                                      |  |                                       |                        | 0            |
|       | 23.4 Payroll taxes   | 107 , 765                            | 133,001                                    | 249,074                               |                        | 489,840      |
|       | 23.5 Other (excluding federal income and real estate taxes)      |                                      |  |                                       |                        | 0            |
| 24.   | Investment expenses not included elsewhere                       |                                      |  |                                       |                        | 0            |
| 25.   | Aggregate write-ins for expenses                                 | 0                                    | 1,674                                      | 31,805                                | 0                      | 33,479       |
| 26.   | Total expenses incurred (Lines 1 to 25)                          | 1,817,003                            | 1,561,123                                  | 14,510,439                            | 16,488                 | a)17,905,053 |
| 27.   | Less expenses unpaid December 31, current year                   | 0                                    | 625,000                                    | 1 ,517 ,655                           |                        | 2,142,655    |
| 28.   | Add expenses unpaid December 31, prior year                      | 0                                    | 778,491                                    | 960,680                               | 0                      | 1,739,171    |
| 29.   | Amounts receivable relating to uninsured plans, prior year       | 0                                    | 0  | 0                                     | 0                      | 0            |
| 30.   | Amounts receivable relating to uninsured plans, current year     |                                      |  |                                       |                        | 0            |
| 31.   | Total expenses paid (Lines 26 minus 27 plus 28 minus 29 plus 30) | 1,817,003                            | 1,714,614                                  | 13,953,464                            | 16,488                 | 17,501,569   |
| DETAI | S OF WRITE-INS   |                                      |  |                                       |                        |              |
| 2501. | Misc. Expenses   |                                      | 1,674                                      | 31,805                                |                        | 33,479       |
| 2502. |  |                                      |  |                                       |                        |              |
| 2503. |  |                                      |  |                                       |                        |              |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page    | 0                                    | 0  | 0                                     | 0                      | 0            |
| 2599. | Totals (Line 2501 through 2503 plus 2598) (Line 25 above)        | 0                                    | 1,674                                      | 31,805                                | 0                      | 33,479       |

 $\hbox{(a) Includes management fees of \$} \qquad \qquad 2,786,269 \ \ \hbox{to affiliates and \$} \qquad \qquad \hbox{to non-affiliates}.$ 

# **EXHIBIT OF NET INVESTMENT INCOME**

|   |  | 1<br>Collected<br>During Year | 2<br>Earned<br>During Year |
|---|--|-------------------------------|----------------------------|
| 1.                                      | U.S. Government bonds  | (a)35,007                     |                            |
| 1.1                                     | Bonds exempt from U.S. tax   |                               | ,                          |
| 1.2                                     | Other bonds (unaffiliated)   |                               |                            |
| 1.3                                     | Bonds of affiliates  |                               |                            |
| 2.1                                     | Preferred stocks (unaffiliated)  | (b) 0                         |                            |
| 1                                       | Preferred stocks of affiliates   |                               |                            |
| 2.2                                     | Common stocks (unaffiliated)   |                               |                            |
| 2.21                                    |  |                               |                            |
| 3.                                      | Mortgage loans   |                               |                            |
| 4.                                      | Real estate  | 1 ' '                         |                            |
| 5.                                      | Contract loans.  | ( )                           | i e                        |
| 6.                                      | Cash, cash equivalents and short-term investments  |                               | 265,981                    |
| 7.                                      | Derivative instruments   |                               | 200,001                    |
| 8.                                      | Other invested assets  |                               |                            |
| 9.                                      | Aggregate write-ins for investment income  |                               | 0                          |
| 10.                                     | Total gross investment income  | 276.237                       | 301,887                    |
|   |  |                               |                            |
| 11.                                     | Investment expenses  |                               | (g)16,488                  |
| 12.                                     | Investment taxes, licenses and fees, excluding federal income taxes  |                               |                            |
| 13.                                     | Interest expense   |                               |                            |
| 14.                                     | Depreciation on real estate and other invested assets  |                               |                            |
| 15.                                     | Aggregate write-ins for deductions from investment income  |                               |                            |
| 16.                                     | Total deductions (Lines 11 through 15)   |                               | 16,488                     |
| 17.                                     | Net investment income (Line 10 minus Line 16)  | 1                             | 285,399                    |
| DETAI                                   | LS OF WRITE-INS  |                               |                            |
| 0901.                                   |  | 0                             | 0                          |
| 0902.                                   |  |                               |                            |
| 0903.                                   |  |                               |                            |
| 0998.                                   | Summary of remaining write-ins for Line 9 from overflow page   | 0                             | 0                          |
|   | Totals (Lines 0901 through 0903 plus 0998) (Line 9 above)  | 0                             | 0                          |
| 1501.                                   |  |                               |                            |
| 1502.                                   |  |                               |                            |
| 1503.                                   |  |                               |                            |
| 1598.                                   | Summary of remaining write-ins for Line 15 from overflow page  |                               | 0                          |
| 1599.                                   | Totals (Lines 1501 through 1503 plus 1598) (Line 15 above)   |                               | 0                          |
| (a) Incl                                | udes \$  |                               | d interest on purchases.   |
| (b) Incl                                | udes \$amortization of premium and less \$amortization of premium and less \$  | paid for accrued              | d dividends on purchases.  |
| (c) Incl                                | udes \$  | paid for accrue               | d interest on purchases.   |
| (d) Incl                                | udes \$for company's occupancy of its own buildings; and excludes \$ interes   | st on encumbrances.           |                            |
| (a) Incl                                | udes \$amortization of premium and less \$amortization of premium and less \$  | 4,991 paid for accrue         | d interest on purchases.   |
| (6) 11101                               |  |                               |                            |
| (f) Incl                                | udes \$amortization of premium.  |                               |                            |
| (f) Incl                                | udes \$accrual of discount less \$amortization of premium.  udes \$16,488 investment expenses and \$investment taxes, licenses and fees, exc | cluding federal income taxes  | , attributable to          |
| (f) Incl<br>(g) Incl<br>seg             | udes \$anortization of premium.  udes \$   | cluding federal income taxes  | , attributable to          |
| (f) Incl<br>(g) Incl<br>seg<br>(h) Incl | udes \$accrual of discount less \$amortization of premium.  udes \$16,488 investment expenses and \$investment taxes, licenses and fees, exc | J                             | , attributable to          |

**EXHIBIT OF CAPITAL GAINS (LOSSES)** 

|       |  | <b>U</b> . <b>U</b>                                | , <b>_</b> ,                     | _ ,  | •,   |  |
|-------|--|--|----------------------------------|--|--|--|
|       |  | 1  | 2                                | 3  | 4  | 5  |
|       |  | Realized<br>Gain (Loss)<br>On Sales or<br>Maturity | Other<br>Realized<br>Adjustments | Total Realized Capital<br>Gain (Loss)<br>(Columns 1 + 2) | Change in<br>Unrealized Capital<br>Gain (Loss) | Change in<br>Unrealized Foreign<br>Exchange Capital<br>Gain (Loss) |
| 1.    | U.S. Government bonds  |  |                                  | 0  |  |  |
| 1.1   | Bonds exempt from U.S. tax                                   |  |                                  | 0  |  |  |
| 1.2   | Other bonds (unaffiliated)                                   |  |                                  | 0  |  |  |
| 1.3   | Bonds of affiliates  |  |                                  | 0  | 0  | 0  |
| 2.1   | Preferred stocks (unaffiliated)                              |  | 0                                | 0  | 0  | 0  |
| 2.11  | Preferred stocks of affiliates                               | 0  | 0                                | 0  | 0  | 0  |
| 2.2   | Common stocks (unaffiliated)                                 |  | 0                                | 0  | 0  | 0  |
| 2.21  | Common stocks of affiliates                                  | 0  | 0                                | 0  | 0  | 0  |
| 3.    | Mortgage loans   | 0  | 0                                | 0  | 0  | 0  |
| 4.    | Real estate  | 0  | 0                                | 0  |  | 0  |
| 5.    | Contract loans   |  |                                  | 0  |  |  |
| 6.    | Cash, cash equivalents and short-term investments            |  |                                  | 0  | 0  | 0  |
| 7.    | Derivative instruments                                       |  |                                  | 0  |  |  |
| 8.    | Other invested assets  |  | 0                                | 0  | 0  | 0  |
| 9.    | Aggregate write-ins for capital gains (losses)               | 0  | 0                                | 0  | 0  | 0  |
| 10.   | Total capital gains (losses)                                 | 0  | 0                                | 0  | 0  | 0  |
| DETAI | LS OF WRITE-INS  |  |                                  |  |  |  |
| 0901. |  |  |                                  |  |  |  |
| 0902. |  |  |                                  |  |  |  |
| 0903. |  |  |                                  |  |  |  |
| 0998. | Summary of remaining write-ins for Line 9 from overflow page | 0  | 0                                | 0  | 0  | 0  |
| 0999. | Totals (Lines 0901 through 0903 plus 0998) (Line 9 above)    | 0  | 0                                | 0  | 0  | 0  |

# **EXHIBIT OF NONADMITTED ASSETS**

|       | 1 2   |  |  |  |  |  |
|-------|---|--|--|--|--|--|
|       |   | Current Year Total<br>Nonadmitted Assets | Prior Year Total<br>Nonadmitted Assets | Change in Total<br>Nonadmitted Assets<br>(Col. 2 - Col. 1) |  |  |
| 1.    | Bonds (Schedule D)  | 0  | 0                                      | 0  |  |  |
|       | Stocks (Schedule D):  |  |  |  |  |  |
|       | 2.1 Preferred stocks  | 0  | 0                                      | 0  |  |  |
|       | 2.2 Common stocks   | 0  | 0                                      | 0  |  |  |
| 3.    | Mortgage loans on real estate (Schedule B):   |  |  |  |  |  |
|       | 3.1 First liens   | 0  | 0                                      | 0  |  |  |
|       | 3.2 Other than first liens  |  |  | 0  |  |  |
| 4.    | Real estate (Schedule A):   |  |  |  |  |  |
|       | 4.1 Properties occupied by the company  | 0  | 0                                      | 0  |  |  |
|       | 4.2 Properties held for the production of income  |  |  |  |  |  |
|       | 4.3 Properties held for sale  |  | _                                      | 0  |  |  |
| 5     | Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and                            |  |  |  |  |  |
|       | short-term investments (Schedule DA)  | 0  | 0                                      | 0  |  |  |
| 6     | Contract loans  |  |  |  |  |  |
|       |   |  | 0                                      | 0  |  |  |
| 1     | Derivatives (Schedule DB)   |  |  | 0  |  |  |
|       | Other invested assets (Schedule BA)   |  | 0                                      | 0  |  |  |
| 9.    | Receivables for securities  |  | 0                                      | 0  |  |  |
|       | ,   |  |  | 0  |  |  |
| 1     | Aggregate write-ins for invested assets   |  |  | 0  |  |  |
|       | Subtotals, cash and invested assets (Lines 1 to 11)   |  |  | 0  |  |  |
| 1     | Title plants (for Title insurers only)  |  | 0                                      | 0  |  |  |
| 14.   | Investment income due and accrued   | 0  | 0                                      | 0  |  |  |
| 15.   | Premiums and considerations:  |  |  |  |  |  |
|       | 15.1 Uncollected premiums and agents' balances in the course of collection                    | 0  | 0                                      | 0  |  |  |
|       | 15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due | 0  | 0                                      | 0  |  |  |
|       | 15.3 Accrued retrospective premiums and contracts subject to redetermination                  |  | 0                                      | 0  |  |  |
| 16.   | Reinsurance:  |  |  |  |  |  |
|       | 16.1 Amounts recoverable from reinsurers  | 0  | 0                                      | 0  |  |  |
|       | 16.2 Funds held by or deposited with reinsured companies                                      |  | 0                                      | 0  |  |  |
|       |   | 0  | 0                                      | 0  |  |  |
| 17.   | Amounts receivable relating to uninsured plans  |  | 0                                      | 0  |  |  |
|       | 1 Current federal and foreign income tax recoverable and interest thereon                     |  |  | 0  |  |  |
|       | 2 Net deferred tax asset  |  |  | 277 ,220   |  |  |
| 1     | Guaranty funds receivable or on deposit   |  |  | 0  |  |  |
|       |   |  | 369,769                                |  |  |  |
| 20.   |   |  | 0                                      |  |  |  |
|       |   |  |  |  |  |  |
|       | Net adjustment in assets and liabilities due to foreign exchange rates                        |  |  | 0  |  |  |
| 23.   |   |  | 0                                      | 0  |  |  |
|       | Health care and other amounts receivable.   |  |  | 07, 007  |  |  |
|       | Aggregate write-ins for other-than-invested assets  | 23,792                                   | 1,010,831                              | 987 , 039  |  |  |
| 26.   | Total assets excluding Separate Accounts, Segregated Accounts and                             | 004.700                                  | 4 005 707                              | 4 004 000  |  |  |
|       | Protected Cell Accounts (Lines 12 to 25)  |  | 1,865,767                              | 1,634,028  |  |  |
| i     | From Separate Accounts, Segregated Accounts and Protected Cell Accounts                       |  | 0                                      | 0  |  |  |
|       | Total (Lines 26 and 27)   | 231,739                                  | 1,865,767                              | 1,634,028  |  |  |
| DETAI | LS OF WRITE-INS   |  |  |  |  |  |
| 1101. |   |  |  |  |  |  |
| i     |   |  |  |  |  |  |
| i     | Summary of remaining write-ins for Line 11 from overflow page                                 |  | 0                                      | 0  |  |  |
|       | Totals (Lines 1101 through 1103 plus 1198) (Line 11 above)                                    | 0  | 0                                      | 0  |  |  |
|       | Prepaid Assets  |  | 1,010,831                              | 987 , 039  |  |  |
| 2502. | 1709010 705015  |  |  |  |  |  |
| 2502. |   |  |  |  |  |  |
|       | Summary of remaining write-ins for Line 25 from overflow page                                 |  | 0                                      | 0  |  |  |
|       |   | 23,792                                   | 1,010,831                              | 987,039  |  |  |
| 2599. | Totals (Lines 2501 through 2503 plus 2598) (Line 25 above)                                    | 23,192                                   | 1,010,031                              | 901,038  |  |  |

# **EXHIBIT 1 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY**

|  | DOG! III ET OKTIEAETH BOOMEO ONE! |               |                        |               |              |               |  |
|--|-----------------------------------|---------------|------------------------|---------------|--------------|---------------|--|
|  |                                   |               | Total Members at End o | of .          |              | ] 6           |  |
|  | 1                                 | 2             | 3                      | 4             | 5            | Current Year  |  |
| Source of Enrollment   | Prior Year                        | First Quarter | Second Quarter         | Third Quarter | Current Year | Member Months |  |
| Health Maintenance Organizations                                   | 8,076                             | 8,344         | 8,314                  | 8,127         | 7,811        | 98,573        |  |
| Provider Service Organizations                                     | 0                                 |               |                        |               |              |               |  |
| Preferred Provider Organizations                                   | 0                                 |               |                        |               |              |               |  |
| Point of Service   | 0                                 |               |                        |               |              |               |  |
| 5. Indemnity Only  | 0                                 |               |                        |               |              |               |  |
| Aggregate write-ins for other lines of business                    | 0                                 | 0             | 0                      | 0             | 0            | 0             |  |
| 7. Total   | 8,076                             | 8,344         | 8,314                  | 8,127         | 7,811        | 98,573        |  |
| DETAILS OF WRITE-INS   |                                   |               |                        |               |              |               |  |
| 0601.  |                                   |               |                        |               |              |               |  |
| 0602.  |                                   |               |                        |               |              |               |  |
| 0603.  |                                   |               |                        |               |              |               |  |
| 0698. Summary of remaining write-ins for Line 6 from overflow page |                                   | 0             | 0                      |               |              |               |  |
| 0699. Totals (Lines 0601 through 0603 plus 0698) (Line 6 above)    | 0                                 | 0             | 0                      | 0             | 0            | 0             |  |

### 1. Summary of Significant Accounting Policies

### A. Accounting Practices

The accompanying financial statements of HAP Midwest Health Plan, Inc. ("Company") have been prepared in conformity with accounting practices prescribed or permitted by the State of Michigan of Insurance and Financial Services ("DIFS"). The DIFS requires insurance companies domiciled in the State of Michigan to prepare their statutory-basis financial statements in accordance with the National Association of Insurance Commissioners (NAIC) Accounting Practices and Procedures Manual (APPM). There are no deviations from NAIC AAPM in the Company's financial statements as presented in the Annual Statement.

A reconciliation of the Company's net income and capital and surplus between NAIC SAP and practices prescribed and permitted by the State of Michigan is shown below:

|       | F/S                         | F/S                 | Dec 31, 2017                 | Dec 31, 2016         |
|-------|-----------------------------|---------------------|------------------------------|----------------------|
| SSAP# | Page #                      | Line #              |                              |                      |
| XXX   | XXX                         | XXX                 | 1,772,541                    | \$22,990,965         |
| N/A   | N/A                         | N/A                 |                              |                      |
| N/A   | N/A                         | N/A                 |                              |                      |
| XXX   | XXX                         | XXX                 | 1,772,541                    | 22,990,965           |
|       |                             |                     |                              |                      |
| XXX   | XXX                         | XXX                 | 26,461,746                   | 24,311,738           |
| N/A   | N/A                         | N/A                 |                              |                      |
| N/A   | N/A                         | N/A                 |                              |                      |
| XXX   | XXX                         | XXX                 | 26,461,746                   | 24,311,738           |
|       | N/A N/A XXX XXX XXX N/A N/A | SSAP # Page #   XXX | SSAP # Page # Line #     XXX | SSAP # Page # Line # |

### B. Use of Estimates in the Preparation of the Financial Statements

The preparation of financial statements in conformity with accounting practices prescribed or permitted by DIFS require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### C. Accounting Policy

The Company is licensed as a Medicare and Medicaid Health Maintenance Organization (HMO) in the State of Michigan. Its programs consist of a Medicare Special Needs Plan, Traditional Medicaid, Healthy MI, Children with Special Health Care Services and the MI Health Link Program (Integrated Care Dual Demonstration program. As a result of an unsuccessful bid during 2016, the State of Michigan's Medicaid RFP, HAP Midwest no longer has a Medicaid presence in Wayne, Oakland, Macomb, Livingston, and Washtenaw counties.

Revenue is recognized during the month in which coverage for enrolled members is in effect. Amounts receivable or payable as a result of the contract reconciliation process are recorded in the year known or a reasonable estimate is determinable.

The Company uses the following accounting policies:

- Short-term investments consist of readily marketable securities with maturities greater than three months but less than one
  year at the time of purchase. The investments are recorded at amortized cost or fair value based on the underlying security.
- Cash Equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less. The investments are recorded at fair value.
- 3. Bonds not backed by other loans- are stated at amortized cost or the lower of fair value or amortized cost based on the NAIC designation of the underlying security as defined in SSAP No. 26 "Bonds", Paragraph 8.
- 4. Common Stocks Not applicable
- 5. Preferred Stocks Not applicable
- 6. Mortgage Loans Not applicable
- 7. Loan -backed securities Not applicable
- 8. Investments in Subsidiaries, controlled and affiliated companies Not applicable
- 9. Investments in Joint Ventures, partnerships and limited liability companies Not applicable
- 10. Derivatives Not applicable
- 11. The Company was required to record a premium deficiency reserve at December 31, 2017.

- 12. The Company's method of estimating liabilities for unpaid medical claims are based on past experience, for claims incurred but not reported. Such liabilities are necessarily based on assumptions and estimates and while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liabilities are continually reviewed and any adjustments are reflected in the period determined.
- 13. Capitalization policy No modification of capitalization policy
- 14. Pharmaceutical/Rebates Receivable The plan recognizes pharmacy rebates/reimbursements when the amounts are known or a reasonable estimate is determinable.

#### D. Going Concern

Management does not consider there to be any present conditions or events that would raise substantial doubt about the Company's ability to continue as a going concern.

### 2. Accounting Change and Correction of Errors

Not applicable for 2017.

During 2016 the Plan corrected an immaterial error on adjustment for tax. The impact was included on page 5 Line 47 Aggregate Write-ins in Surplus.

## 3. Business Combination and Goodwill

- A. Statutory Purchase Method- Not applicable
- B. Statutory Merger- Not applicable
- C. Assumption Reinsurance- Not applicable
- D. Impairment Loss- Not applicable

### 4. Discontinued Operations

The Company has no discontinued operations to report during 2017.

### 5. Investments

- A. Mortgage Loans, including Mezzanine Real Estate Loans Not applicable
- B. Debt Restructuring Not applicable
- C. Reverse Mortgages Not applicable
- D. Loan-Backed Securities Not applicable
- E. Dollar Repurchase Agreements and/or Securities Lending Transactions Not applicable
- F. Repurchase Agreements Transactions Accounted for as Secured Borrowing Not applicable
- G. Reverse Repurchase Agreements Transactions Accounted for as Secured Borrowing Not applicable
- H. Repurchase Agreements Transactions Accounted for as a Sale Not applicable
- I. Reverse Repurchase Agreements Transactions Accounted for as a sale Not applicable
- J. Real Estate Not applicable
- K. Low-Income Housing Tax Credits (LIHTC) Not applicable
- L. Restricted Assets

## (1) Restricted Assets (Including Pledged)

|   | 1 4  | 1 0  | _                                      |   | -  |   | -  |
|---|--|--|--|---|--|---|--|
|   | 1  | 2  | 3                                      | 4   | 5  | 6   | /  |
| Restricted Asset Category   | Total Gross<br>Restricted from<br>Current Year | Total Gross<br>Restricted form<br>Prior Year | (Increase/<br>Decrease)<br>(1 minus 2) | Total current Year<br>Nonadmitted<br>Restricted | Total Current Year<br>Admitted Restricted<br>(1 minus 4) | Gross(Admitted and<br>Nonadmitted)<br>Restricted to Total<br>Assets | Admitted Restricted<br>to Total Admitted<br>Assets |
| Subject to contractual     obligation for which     liability is not shown                  | \$   | \$   | \$                                     | \$  | \$   | %   | %  |
| b. Collateral held under     security lending     agreements                                |  |  |  |   |  |   |  |
| c. Subject to repurchase agreements   |  |  |  |   |  |   |  |
| d. Subject to reverse repurchase agreements   |  |  |  |   |  |   |  |
| e. Subject to dollar<br>repurchase<br>agreements  |  |  |  |   |  |   |  |
| f. Subject to dollar reverse repurchase agreements  |  |  |  |   |  |   |  |
| g. Placed under option contracts  |  |  |  |   |  |   |  |
| h. Letter stock or securities<br>restricted as to sale –<br>excluding FHLB capital<br>stock |  |  |  |   |  |   |  |
| i. FHLB capital stock   |  |  |  |   |  |   |  |
| j. On deposit with states k. On deposit with other regulatory bodies                        | 1,019,138                                      | 1,027,117                                    | (7,979)                                |   | 1,019,138  | 1.84  | 1.85   |
| I. Pledged as collateral to<br>FHLB (including assets<br>Backing funding<br>agreements)     |  |  |  |   |  |   |  |
| m. Pledged as collateral not<br>captured in other<br>categories                             |  |  |  |   |  |   |  |
| n. Other restricted assets  | •  | •  | •                                      | •   | •  | 0/  | 0/   |
| o. Total Restricted Assets  | \$   | \$   | \$                                     | \$  | \$   | %   | %  |

- M. Working Capital Finance Investments Not applicable
- N. Offsetting and Netting of Assets and Liabilities Not applicable
- O. Structured Notes Not applicable
- P. 5\* Securities Not applicable
- Q. Short Sales Not applicable
- R. Repayment Penalty and Acceleration Fees Not applicable

## 6. Joint Ventures, Partnerships and Limited Liability Companies

- A. The Company has no investments in Joint Ventures, Partnerships, or limited Liability Companies that exceed 10% of its admitted assets
- B. The Company did not recognize any impairment write down for investments in Joint Ventures, Partnerships and, Limited Liability Companies during the Statement Periods.

### 7. Investment Income

The Company had no excluded investment income.

### 8. Derivative Instruments

The Company had no derivative instruments.

### 9. Income Taxes

The Plan has recognized an admitted net Deferred Tax Asset (DTA) of \$ 741,063 and \$1,702,403 as of December 31, 2017 and 2016, respectively. The DTA is the result of cumulative temporary timing differences that exist between amounts presented in the statutory basis financial statements and amounts reportable for income tax purposes.

A. The components of the net deferred tax asset/(liability) at December 31 are as follows:

| 1.  |           | 12/31/2017 |                    |
|---|-----------|------------|--------------------|
|   | 1         | 2          | 3                  |
| Pledged as collateral to FHLB (including assets backing funding agreements) | Ordinary  | Capital    | (Col 1+2)<br>Total |
| (a) Gross Deferred Tax Assets   | 986,062   |            | 986,062            |
| (b) Statutory Valuation Allowance Adjustments                               | 0         |            | 0                  |
| (c)Adjusted Gross Deferred Tax Assets<br>(1a - 1b)                          | 986,062   |            | 986,062            |
| (d) Peferred Tax Assets Nonadmitted   | 207,947   |            | 207,947            |
| (e)Subtotal Net Admitted Deferred Tax Assets                                |           |            |                    |
| (1c - 1d)   | 778,115   |            | 778,115            |
| (f) Deferred Tax Liabilities  | (37,053)  |            | (37,053)           |
| (g) Net Admitted Deferred Tax Assets/(Net Deferred Tax Liability)           |           |            |                    |
| (1e - 1f)   | 741,062   |            | 741,062            |
| 1.  |           | 12/31/2016 |                    |
|   | 4         | 5          | 6                  |
|   | Ordinan   | Conital    | (Col 4+5)          |
|   | Ordinary  | Capital    | Total              |
| (a) Gross Deferred Tax Assets   | 2,205,570 |            | 2,205,570          |
| (b) Statutory Valuation Allowance Adjustments                               | 0         |            |                    |
| (c)Adjusted Gross Deferred Tax Assets<br>(1a - 1b)                          | 2,205,570 | 0          | 2,250,570          |
| (d) Deferred Tax Assets Nonadmitted   | 485,167   |            | 485,167            |
| (e)Subtotal Net Admitted Deferred Tax Assets<br>(1c - 1d)                   | 1,720,403 | 0          | 1,720,403          |
| (f) Deferred Tax Liabilities  |           |            |                    |
| (g) Net Admitted Deferred Tax Assets/(Net Deferred Tax Liability)           |           |            |                    |
| (1e - 1f)   | 1,720,403 | 0          | 1,720,403          |
|   |           |            |                    |

| 4  |             | 01         |   |             |
|--|-------------|------------|---|-------------|
| 1.   |             | Change     | ı | •           |
|  | 7           | 8          |   | 9           |
|  | (2.14.1)    | (0.10.5)   |   | (0.1-0)     |
|  | (Col 1-4)   | (Col 2-5)  |   | (Col 7+8)   |
|  | Ordinary    | Capital    |   | Total       |
| (a) Gross Deferred Tax Assets                      | (1,219,508) |            |   | (1,219,508) |
| (b) Statutory Valuation Allowance Adjustments      | (1,219,300) |            |   | (1,219,500) |
|  |             |            |   |             |
| (c)Adjusted Gross Deferred Tax Assets<br>(1a - 1b) | (1,219,508) |            | 0 | (1,219,508) |
| (d) Deferred Tax Assets Nonadmitted                | (277,220)   |            | 0 | (277,220)   |
| (e)Subtotal Net Admitted Deferred Tax Assets       | (211,220)   |            | U | (211,220)   |
| (1c - 1d)  | (942,288)   |            | 0 | (942,288)   |
| (f) Deferred Tax Liabilities                       | (37,053)    |            | 0 | (37,053)    |
| (g) Net Admitted Deferred Tax Assets/(Net          | (01,000)    |            | Ū | (07,000)    |
| Deferred Tax Liability)                            |             |            |   |             |
| (1e - 1f)  | (979,341)   |            | 0 | (979,341)   |
|  | (= = /= /   |            |   | (= =,= ,    |
|  |             |            |   |             |
| 2.   |             | 12/31/2017 |   |             |
|  | 1           | 2          |   | 3           |
|  |             |            |   |             |
|  |             |            |   | (Col 1+2)   |
|  | Ordinary    | Capital    |   | Total       |
| Admission Calculation Components SSAP No. 101      |             | •          |   |             |
|  |             |            |   |             |
| (a) Federal Income taxes Paid In Prior Years       |             |            |   |             |
| Recoverable Through Loss Carry Carrybacks.         | 699,062     |            | 0 | 699,062     |
| (b) Adjusted Gross Deferred Tax Assets             |             |            |   |             |
| Expected To Be Realized (Excluding The             |             |            |   |             |
| Amount Of Deferred Tax Assets From 2(a)            | 42,000      |            | 0 | 42,000      |
| above) After Application of the Threshold          |             |            |   |             |
| Limitation. (The Lesser of 2(b)1 and 2(b)2         |             |            |   |             |
| Below)   |             |            |   |             |
| Adjusted Gross Deferred Tax Assets                 |             |            |   |             |
| Expected to be Realized Following                  | 40.000      |            | ^ | 40.000      |
| the Balance Sheet Date.                            | 42,000      |            | 0 | 42,000      |
| 2. Adjusted Gross Deferred Tax Assets              | 2004        | 2007       |   | VOV         |
| Allowed per Limitation Threshold.                  | XXX         | XXX        | - | XX          |
| (c)Adjusted Gross Deferred Tax Assets              | 27.052      |            | 0 | 27.052      |
| (Excluding The Amount of Deferred Tax              | 37,053      |            | 0 | 37,053<br>0 |
| Assets From 2(a) and 2(b) above) Offset by         | C           |            | U | U           |
| Gross Deferred Tax Liabilities                     | 27.052      |            |   | 27.052      |
| (d)Deferred Tax Assets Admitted as the result      | 37,053      | 1          |   | 37,053      |
| of application of SSAP No. 101.                    |             |            |   |             |
| Total (2(a) + 2(b) + 2(c))                         | 815,167     | ,          | 0 | 815,167     |
| 10  (a)  (2(a) + 2(b) + 2(c))                      | 013,107     |            | U | 013,107     |
| 2.   |             | 12/31/2016 |   |             |
|  | 4           | 5          |   | 6           |
|  |             |            |   |             |
|  |             |            |   | (Col 4+5)   |
|  | Ordinary    | Capital    | 1 | Total       |
| Admission Calculation Components SSAP No. 101      |             |            |   |             |
|  |             |            |   |             |
| (a) Federal Income taxes Paid In Prior Years       | 1010100     |            |   | 1 0 10 100  |
| Recoverable Through Loss Carry Carrybacks.         | 1,649,403   |            |   | 1,649,403   |
| (b) Adjusted Gross Deferred Tax Assets             |             |            |   |             |

| Expected To Be Realized (Excluding The Amount Of Deferred Tax Assets From 2(a) above) After Application of the Threshold Limitation. (The Lesser of 2(b)1 and 2(b)2 Below) | 71,000     |             | 0  | 7                  | 71,000 |
|--|------------|-------------|----|--------------------|--------|
| Adjusted Gross Deferred Tax Assets     Expected to be Realized Following     the Balance Sheet Date.      Adjusted Gross Referred Tax Assets                               | 71,000     |             | 0  | 7                  | 71,000 |
| Adjusted Gross Deferred Tax Assets     Allowed per Limitation Threshold.   | XXX        | XXX         |    | 8,16               | 69,445 |
| (c)Adjusted Gross Deferred Tax Assets  |            |             |    | ·                  |        |
| (Excluding The Amount of Deferred Tax Assets From 2(a) and 2(b) above) Offset by   | 0          |             | 0  |                    | 0      |
| Gross Deferred Tax Liabilities   | 0          |             | U  |                    | 0      |
| (d)Deferred Tax Assets Admitted as the result  |            |             |    |                    |        |
| of application of SSAP No. 101.  | 4 700 400  |             | •  | 4.70               |        |
| Total $(2(a) + 2(b) + 2(c))$   | 1,720,403  |             | 0  | 1,/2               | 20,403 |
| 2.   |            | Changa      |    |                    |        |
| Σ.   | 7          | Change<br>8 |    | 9                  |        |
|  |            |             |    |                    |        |
|  | (Col 1-4)  | (Col 2-5)   |    | (Col 7+8)          |        |
| Admission Calculation Components SSAP No. 101  | Ordinary   | Capital     |    | Total              |        |
| Admission Calculation Components 35Ar No. 101  |            |             |    |                    |        |
| (a) Federal Income taxes Paid In Prior Years   |            |             |    |                    |        |
| Recoverable Through Loss Carry Carrybacks.   | (950,341)  |             | 0  | (950               | 0,341) |
| (b) Adjusted Gross Deferred Tax Assets Expected To Be Realized (Excluding The  |            |             |    |                    |        |
| Amount Of Deferred Tax Assets From 2(a)  | (29,000)   |             | 0  | (29                | 9,000) |
| above) After Application of the Threshold<br>Limitation. (The Lesser of 2(b)1 and 2(b)2<br>Below)  |            |             |    |                    |        |
| Adjusted Gross Deferred Tax Assets   |            |             |    |                    |        |
| Expected to be Realized Following  |            |             |    |                    |        |
| the Balance Sheet Date.  | (29,000)   |             | 0  | (29                | 9,000) |
| Adjusted Gross Deferred Tax Assets     Allowed per Limitation Threshold.   | xxx        | XXX         |    |                    | 0      |
| (c)Adjusted Gross Deferred Tax Assets  | ^^^        | ***         |    |                    |        |
| (Excluding The Amount of Deferred Tax  | 37,053     |             | 0  | 3                  | 37,053 |
| Assets From 2(a) and 2(b) above) Offset by   | 37,053     |             | 0  | 3                  | 37,053 |
| Gross Deferred Tax Liabilities (d)Deferred Tax Assets Admitted as the result   |            |             |    |                    |        |
| of application of SSAP No. 101.  |            |             |    |                    |        |
| Total (2(a) + 2(b) + 2(c))   | (905,236)  |             |    | (90                | 5,236) |
|  |            |             |    |                    |        |
| 3.   | 2017       | 2016        |    |                    |        |
| (a) Ratio Percentage Used To Determine   |            |             |    |                    |        |
| Recovery Period And Threshold Limitation  Amount.  | 627%       | 5239        | V. |                    |        |
| (b) Amount Of Adjusted Capital And Surplus   | 021 /0     | 320         |    |                    |        |
| Used To Determine Recovery Period And  |            |             |    |                    |        |
| Threshold Limitation In 2(b) 2 Above.  | 25,720,684 | 22,591,33   | 5  |                    |        |
| 4.   |            | 12/31/2017  |    |                    |        |
|  | 1          | 2           |    | 3                  |        |
|  |            |             |    | (0.14.0)           |        |
|  | Ordinary   | Capital     |    | (Col 1+2)<br>Total |        |
|  | Percent    | Percent     |    | Percent            |        |
|  |            |             |    |                    |        |

Impact of Tax-Planning Strategies

(a) Determination Of Adjusted Gross Deferred Tax Assets And Net Admitted Deferred Tax Assets B Tax Character As A Percentage.

| 2. Paragraph of Adjusted Cross DTAs By Tay Character Attributable  | 300,002          | U               | 300,002         |
|--|------------------|-----------------|-----------------|
| <ol><li>Percentage of Adjusted Gross DTAs By Tax Character Attributable<br/>to the Impact of Tax Planning Strategies</li></ol> | 0%               | 0%              | 0%              |
| Net Admitted Adjusted Gross DTAs   | 778,115          | 0               | 778,115         |
| Percentage of Net Admitted Adjusted Gross DTAs By Tax  | 770,110          | Ü               | 770,110         |
| Character Attributable to the Impact of Tax Planning Strategies  | 0%               | 0%              | 0%              |
|  |                  | 10/04/0040      |                 |
| 4.   | 4                | 12/31/2016<br>5 | 6               |
|  |                  |                 | •               |
|  |                  |                 | (Col 4+5)       |
|  | Ordinary         | Capital         | Total           |
|  | Percent          | Percent         | Percent         |
| Impact of Tax-Planning Strategies  |                  |                 |                 |
| 1. Adjusted Gross DTAs   | 2,205,570        | 0               | 2,205,570       |
| 2. Percentage of Adjusted Gross DTAs By Tax Character Attributable   | •••              | 201             | •••             |
| to the Impact of Tax Planning Strategies  3. Net Admitted Adjusted Gross DTAs  | 0%<br>1,720,403  | 0%<br>0         | 0%<br>1,720,403 |
| Net Admitted Adjusted Gloss DTAs     Percentage of Net Admitted Adjusted Gross DTAs By Tax Character                           | 1,720,403        | U               | 1,720,403       |
| Attributable to the Impact of Tax Planning Strategies  | 0%               | 0%              | 0%              |
| 4.   |                  | Change          |                 |
|  | 7                | 8               | 9               |
|  | (Col 1-4)        | (Col 2-5)       | (Col 7+8)       |
|  | Ordinary         | Capital         | Total           |
|  | Percent          | Percent         | Percent         |
| Impact of Tax-Planning Strategies  |                  |                 |                 |
|  |                  |                 |                 |
| 1. Adjusted Gross DTAs   | (1,219,508)      | 0               | (1,219,508)     |
| Percentage of Adjusted Gross DTAs By Tax Character Attributable to the Impact of Tax Planning Strategies                       | 0%               | 0%              | 0%              |
| Net Admitted Adjusted Gross DTAs   | (942,288)        | 0               | (942,228)       |
| Percentage of Net Admitted Adjusted Gross DTAs By Tax  | 201              | 00/             | 00/             |
| Character Attributable to the Impact of Tax Planning Strategies  | 0%               | 0%              | 0%              |
| (b) Does the Corporation's tax-planning strategies include the use of reir   | nsurance? Yes No | X               |                 |
| B. Unrecognized Deferred Tax Liabilities - NOT APPLICABLE.   |                  |                 |                 |
| C. Current income taxes incurred consist of the following major com  | nponents:        |                 |                 |
|  |                  |                 |                 |
|  | 1                | 2               | 3               |
|  |                  |                 | (Col 1-2)       |
|  | 12/31/2017       | 12/31/2016      | Change          |
|  |                  |                 |                 |
| 1. Current Income Tax  |                  |                 |                 |
| (a) Federal  | 736,572          | 10,582,655      | (9,846,083)     |
| (b)Foreign   | <u>·</u>         | · · ·           | <u> </u>        |
| ( ) • ( ) ( )  | 700 5-0          | 40 500 055      | (0.040.000)     |

986,062

0

986,062

1. Adjusted Gross DTAs

(c)Subtotal

(d) Federal income tax on net capital gains (e)Utilization of capital loss carry-forwards

(g) Federal and foreign income taxes incurred

736,572

(175,504)

561,068

10,582,655

(295,118)

10,287,537

(9,846,083)

(119,614)

(9,726,469)

|   | 12/31/2017 | 12/31/2016 | (Col 1-2)<br>Change |
|---|------------|------------|---------------------|
| 2. Deferred Tax Assets  |            |            |                     |
| (a) Ordinary  |            |            |                     |
| (1) Discounting of unpaid losses                                    | 33.069     | 78.622     | (45,553)            |
| (2) Unearned premium reserve  |            |            |                     |
| <ul><li>(3) Policyholder reserves</li><li>(4) Investments</li></ul> |            |            |                     |
| (4) investments (5) Deferred acquisition costs                      | 0          | 0          | 0                   |
|   | O .        | O .        | O .                 |
| (6) Policyholder dividends accrual (7) Fixed Assets                 | 0          | 0          | 0                   |
| (8) Compensation and benefits accrual                               | 576,997    | 164,219    | 412,778             |
| (9) Pension accrual   | 310,331    | 104,213    | 412,770             |
| (10) Receivables - nonadmitted                                      |            |            |                     |
| (11) Net operating loss carry-forward                               |            |            |                     |
| (12) Deferred tax liabilities                                       |            |            |                     |
| (13) Other (including items <5%                                     |            |            |                     |
| of total ordinary tax assets)                                       | 4,996      | 358,845    | (353,849)           |
| (14)State taxes amended   | 0          | 905,717    | (905,717)           |
| (15) Intangibles  | 371,000    | 698,167    | (327,167)           |
| (99) Subtotal   | 986,062    | 2,205,570  | (1,219,508)         |
| (b) Statutory valuation allowance adjustment                        |            |            | 0                   |
| (c)Nonadmitted  | 207,947    | 485,167    | (227,220)           |
| (d) Admitted ordinary deferred                                      |            |            |                     |
| tax assets (2a99 - 2b - 2c)   | 778,115    | 1,720,403  | (942,228)           |
| (e)Capital:   |            |            |                     |
| (1) Investments   | 0          | 0          | 0                   |
| (2) Net capital loss carry-forward                                  | 0          | 0          | 0                   |
| (3) Real estate   | 0          | 0          | 0                   |
| (4) Other (including items <5% of total capital tax assets)         | 0          | 0          | 0                   |
| (99) Subtotal   | 0          | 0          | 0                   |
| (f) Statutory valuation allowance adjustment                        | 0          | 0          | 0                   |
| (g) Nonadmitted   | 0          | 0          | 0                   |
| (h) Admitted capital deferred tax assets (2e99 - 2f - 2g)           | 0          | 0          | 0                   |
| (i) Admitted deferred tax assets (2d + 2h)                          | 778,115    | 1,720,403  | (942,228)           |
| 3. Deferred Tax Liabilities   |            |            |                     |
| (a) Ordinary:   |            |            |                     |
| (1) Investments   | 0          | 0          | 0                   |
| (2) Fixed assets  | 37,053     | 0          | 37,053              |
| (3) Deferred and uncollected premium                                | 0          | 0          | 0                   |
| (4) Policyholder reserves   | 0          | 0          | 0                   |
| (5) Other (including items <5% of total ordinary tax assets)        | 0          | 0          | 0                   |
| (99) Subtotal   | 37,533     | 0          | 37,533              |

| 0            | 0   | 0                                     |
|--------------|---|---------------------------------------|
| 0            | 0   | 0                                     |
| 0            | 0   | 0                                     |
| 0            | 0   | 0                                     |
| 37,053       | 0   | 37,053                                |
| 741,062      | 1,720,403   | (979,341)                             |
| 12/31/2017   | 12/31/2016  | Change                                |
| 986,063      | 2,205,570   | (1,219,507)                           |
| (37,053)     | 0   | (37,053)                              |
| 949,010<br>0 | 2,205,570<br>0  | (1,256,560)<br>0                      |
| 949,010      | 2,205,570   | (1,256,560)                           |
|              |   | 0                                     |
|              |   | 0                                     |
|              |   | (1,256,560)                           |
|              | 0<br>0<br>0<br>37,053<br>741,062<br>12/31/2017<br>986,063<br>(37,053)<br>949,010<br>0 | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 |

On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act (the "Tax Act"). The Tax Act makes broad and complex changes to the U.S. tax code, including, but not limited to, (1) reducing the U.S. federal corporate tax rate from 35 percent to 21 percent; (2) eliminating the corporate alternative minimum tax (AMT) and changing how existing AMT credits can be realized; (3) bonus depreciation that will allow for full expensing of qualified property; (4) and changing rules regarding the discounting of property and casualty reserves for tax return purposes.

As a result of the Tax Act, the Company re-measured its deferred tax inventory at the date of enactment. Illustrated below is the impact of the tax rate change on deferred taxes as a result of the Tax Act. Of the \$949 decrease in net deferred income taxes charged to surplus in the current year, \$949 was related to the re-measurement. Of the \$0 change in taxes associated with the change in unrealized gains and losses as a charge to surplus, \$0 was related to the re-measurement.

|                               | Deferred<br>Taxes at<br>35% | Deferred<br>Taxes at<br>21% | Tax Rate<br>Impact |
|-------------------------------|-----------------------------|-----------------------------|--------------------|
| Operating Deferred Tax Items  | \$ 949                      | \$ 949                      | \$                 |
| Unrealized Deferred Tax Items |                             |                             |                    |
| Net Deferred Taxes            | <u>\$ 949</u>               | <u>\$ 949</u>               | \$                 |

The SEC staff issued SAB 118, which provides guidance on accounting for the tax effects of the Tax Act. SAB 118 provides a measurement period that should not extend beyond one year from the Tax Act enactment date for companies to complete the accounting under ASC 740. In accordance with SAB 118, a company must reflect the income tax effects of those aspects of the Act for which the accounting under ASC 740 is complete. To the extent that a company's accounting for certain income tax effects of the Tax Act is incomplete but it is able to determine a reasonable estimate, it must record a provisional estimate in the financial statements. If a company cannot determine a provisional estimate to be included in the financial statements, it should continue to apply ASC 740 on the basis of the provisions of the tax laws that were in effect immediately before the enactment of the Tax Act.

The Statutory Accounting Principles (E) Working Group issued INT 18-01: Updated tax Estimates under the Tax Cuts and Jobs Act which provided that year-end 2017 financials should reflect the income tax effects of the Act in which the accounting estimates under SSAP No. 101 are complete. Further, the financials shall recognize impacts for accounting estimates under the Act that may be considered incomplete when a reasonable estimate is determinable. Furthermore, consistent with SAB 118, for specific income tax effects of the Act for which a reasonable estimate cannot be determined, reporting entities shall not recognize provisional amounts in the 2017 statutory financial statements. Furthermore, the guidance provided for disclosure for amounts that are incomplete similar to the disclosures required in SAB 118. The Statutory Accounting Principles (E) Working Group issued INT 18-01: Updated tax Estimates under the Tax Cuts and Jobs Act which provided that year-end 2017 financials should reflect the income tax effects of the Act in which the accounting estimates under SSAP No. 101 are complete. Further, the financials shall recognize impacts for accounting estimates under the Act that may be considered incomplete when a reasonable estimate is determinable. Furthermore, consistent with SAB 118, for specific income tax effects of the Act for which a reasonable estimate cannot be determined, reporting entities shall not recognize provisional amounts in the 2017 statutory financial

statements. Furthermore, the guidance provided for disclosure for amounts that are incomplete similar to the disclosures required in SAB 118. Our accounting or the following elements of the Tax Act is complete.

Reduction of U.S. federal corporate tax rate: The Act reduces the corporate tax rate to 21 percent, effective January 1, 2018. Consequently, the Company has recorded a decrease related to net DTAs before non-admittance of \$949. A corresponding decrease to surplus for change in net deferred taxes of \$ and an \$0 increase to surplus for change in tax associated with unrealized gains and losses was recorded for this amount. Company's accounting for the following elements of the Tax Act is incomplete, although Company was able to make reasonable estimates of the effects.

Property and casualty loss reserves: The Act changes the discount rate and payment patterns utilized to discount certain lines of business when computing the allowable tax reserve deduction. No guidance has been issued regarding the appropriate interest rate and appropriate payment patterns to use to revalue the reserves. However, AHLIC has estimated the interest rate and payment patterns to estimate an initial

estimate of \$0 for the change in asset and corresponding liability. Company expects the ultimate amount to record will be immaterially different when determined.

D. Among the more significant book to tax adjustments were the following:

|   | 2017      | %      | 2016       | %     |
|---|-----------|--------|------------|-------|
| Federal income tax benefit computed at the statutory rate | 828,431   | 2.5%   | 11,813,868 | 35.5% |
| Permanent Differences                                     | 0         | 0.0%   | 0          | 0.0%  |
| Change in DTAs on Non Admitted Assets                     | 481,667   | 1.14%  | 19,735     | 0.1%  |
| Impact of Change in Tax Rate                              | 655,268   | 2.0%   | 0          | 0.0%  |
| Prior Year True-up  | (148,658) | (0.4%) | (277,947)  | -0.8% |
| Impact of Prior Year Amended State Tax returns            | 0         | 0.0%   |            |       |
| Valuation Allowance                                       | 0         | 0.0%   | (18,052)   | -0.1% |
| Other   | 921       | 0.0%   | 1,778      | 0.0%  |
| Total   | 1,817,628 | 5.5%   | 11,539,382 | 34.7% |
| Federal income taxes incurred                             | 736,572   | 2.2%   | 10,582,655 | 31.8% |
| Change in net deferred income taxes                       | 1,256,561 | 3.8%   | 1,251,845  | 3.8%  |
| Prior year underaccrual/(overaccrual)                     | (175,504) | (0.5%) | (295,118)  | -0.9% |
| Total statutory income taxes                              | 1,817,629 | 5.5%   | 11,539,982 | 34.7% |

E. Carry forwards, recoverable taxes, and IRC 6603 deposits:

The Plan does not have any Net Operating Loss or tax credit carry forwards.

The Plan does not have any deposits admitted under IRC 6603.

The Company has \$737,000 and \$10,407,000 of taxes recoupable for the tax years 2017 and 2016, respectively.

- F. The Company's federal income tax return if filed on a standalone basis and taxes are based on an adopted income tax allocation plan between the Plan and other affiliated members of the controlled group.
- G. The Company has recorded a liability, in accordance with SSAP No. 5R, Liabilities, Contingencies and Impairments of Assets Revised, for the net benefit of the filing position taken on State of Michigan tax returns for prior years. The Company has recorded a liability for the net benefit of \$0 and \$2,551,000 for 2017 and 2016, respectively. The statute of limitation for Michigan returns is open for 2012 and subsequent years. Furthermore, the Federal statute of limitation is open for 2013 and subsequent years.

### 10. Information Concerning Parent, Subsidiaries and Affiliates

- A. The Company is 100% owned by Health Alliance Plan of Michigan ("HAP"). The Company's Ultimate Controlling Entity is the Henry Ford Health System (HFHS).
- B. The Company incurred a management fee, for strategic guidance and support and services from HAP in 2017 and 2016. The Company incurred a management fee for medical management from HFHS in 2017 and 2016. Through a Specialty Care and Hospital Agreement and a Plan/Primary Care Provider Agreement the Plan purchased healthcare and remitted State of Michigan pass thru payments to HFHS in 2017, and 2016. The Plan entered into a sublease agreement with HAP for primary office space of 18,418 rentable square feet in 2015. The terms of this lease agreement shall end on December 31, 2018, however it may be canceled with a 30 day written notice prior to December 31, 2018.
- C. The HAP management fee was \$2,786,269 in 2017 and \$2,331,906 in 2016. The Company paid healthcare services (noted above) to HFHS of \$13,611,282 in 2017 and \$18,486,000 in 2016. The Company purchased healthcare services from related parties totaling approximately 602,745 in 2017 and \$644,850 in 2016. The company paid \$676,642 for a sublease to HAP in 2017 and \$691,900 in 2016.
- D. The Company, under the terms of a Management and Services Agreement with HAP and a Management and Services Agreement between Henry Ford Health System (HFHS) and HAP recorded an amount due to \$1,086,856 and \$243,726 for 2017 and 2016 respectively, with terms of settlement within 15 days.
- E. Guarantees to Affiliated Groups Not applicable
- F. As described above
- G. Common Ownership or Control the Company and its affiliates are not subject to common ownership or control whereby their operating results or financial position would be significantly different from those if the entities were autonomous.
- H. Ownership in an Upstream Affiliate or Parent Not applicable
- I. Investments in SCA Entities Exceeding 10% of Admitted Assets Not applicable
- J. Investments in Impaired SCA Entities Not applicable

- K. Investments in Foreign Insurance Subsidiaries Not applicable
- L. Investment in Downstream Noninsurance Subsidiaries Not applicable
- M. Investments in Non-Insurance Subsidiaries, Controlled and Affiliated Entities- Not applicable
- N. Investments in Insurance SCAs with Prescribed and Permitted Practices- Not applicable

#### 11. Debt

The Company had no debt.

- A. Debt, including Capital Notes and Reverse Repurchase Agreements Not applicable
- B. FHLB (Federal Home Loan Bank) Agreements Not applicable

# 12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans

- A. Defined Benefit Plan Not applicable
- B. Investment Policies and Strategies- Not applicable
- C. Fair Value of Each Class of Plan Assets- Not applicable
- D. Basis to determine the overall expected long-term rate- of-return-on-assets assumptions- Not Applicable
- E. Defined Contribution Plan The Plan maintains a 401(k) plan for its employees. All employees are eligible to participate in the 401(k) plan after completion of age and service requirements. The Plan makes matching contributions to the 401(k) plan up to four percent or eligible compensation. Contributions, net of forfeitures, made to the 401(k) plan by the Plan for the years ended December 31, 2017 and 2016 were approximately \$138,445 and \$122,000, respectively.

Effective December 24th, 2017 all Company's employees were moved to the HAP payroll and became eligible to participate in the HAP 401k plan in accordance with the age and service requirements. HAP, at its discretion can make a matching contribution equal to 50% of the employee's elective deferral up to 3.5% of eligible compensation.

- F. Multiemployer Plans Not applicable
- G. Consolidated/Holding Company Plans Not applicable
- H. Postemployment Benefits and Compensated Absences Not applicable
- I. Impact of Medicare Modernization Act on Postretirement Benefits (INT 04-17) Not applicable

## 13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations

- 1. The Company has no stock and incorporated as a Michigan non-profit organization.
- 2. Preferred stock Not applicable
- 3. Dividend Restrictions the maximum dividends that may be paid by the Company without prior approval of the Michigan DIFS is limited to the greater of 10% of capital and surplus or net income for the previous year.
- 4. The Company has not paid a dividend in 2017. Without prior approval of its domiciliary commissioner, dividends to shareholders are limited by the laws of the Company's state of incorporation, Michigan, and to an amount based on restrictions relating to statutory surplus.

In 2016, the Company and its parent company, HAP, requested and received approval from DIFS for an ordinary dividend of \$17,483,354 and an extraordinary dividend of \$12,516,646 in July 2016. The dividends were paid to HAP on July 18, 2016. The Company and its parent company HAP also requested and received approval from DIFS for an addition extraordinary dividend of \$24,700,000 in December 2016. The dividend was accepted and accrued for year end and paid on January 6, 2017.

- 5. Dividend Restrictions Based on Profits Within the limitations above, there are no restrictions placed on the portion of Company profits that may be paid as ordinary dividends to stockholders.
- 6. Restrictions on Unassigned Funds (Surplus) Not applicable
- Advances to Surplus Not Repaid Not applicable.
- 8. Stock held for Special Purposes Not applicable.
- 9. Changes in special Surplus funds Not applicable
- 10. There are no cumulative unrealized gains and losses that reduce Unassigned funds (Surplus)
- 11. Surplus Notes Not applicable
- 12. Impact of a Restatement Due to a Quasi-reorganization Not applicable
- 13. The Effective Date(s) of a Quasi-Reorganization for the Prior Ten Years Not applicable

## 14. Liabilities, Contingencies and Assessments

### A. Contingent Commitments

The Company is not aware of any material contingent liabilities as of December 31, 2017. The company has committed no reserves to cover any contingent liabilities.

#### B. Assessments

As of December 31, 2017, the Company is not aware of any assessments against the Company.

#### C. Gain Contingencies

The Company is not aware of any material gain contingencies as of December 31, 2017.

D. Claims Related Extra Contractual Obligation and Bad, Faith Losses Stemming from Lawsuits

The Company paid no extra contractual obligations and bad faith losses stemming from lawsuits during 2017.

### E. Joint and Several Liabilities

The Company does not have any joint and several liability arrangements to report at December 31, 2017.

#### F. All Other Contingencies

The Company is not aware of any material contingent liability at December 31, 2017. Contingent liabilities arising from litigation, income taxes and other matters are not considered material in relation to the financial position of the company. The company has no assets that it considers to be impaired.

#### 15. Leases

### A. Lessee Operating Leases

Lessee Operaling Leas

- a. The Company has an operating lease for its former primary office space. The rental expense was \$745,850 and \$691,900 for the years ended December 31, 2017 and 2016, respectively. As of December 31,2017 Company has no future minimum aggregate rental commitments.
- b. The Company commenced a 10 year operating lease for its primary office space in December 2010, which is cancellable after the 6th year.
- 2 At December 31, 2017, the Company has no minimum aggregate rental commitments.
- 3. Material Sales Leaseback Transactions Not applicable
- B. Lessor Leases Not applicable
- C. Leveraged Leases- Not applicable

# 16. Information About Financial Instruments with Off-Balance Sheet Risk and Financial Instruments with Concentrations of Credit Risk.

The Company had no financial instruments with off-balance sheet risk or with concentrations of credit risk at December 31, 2017.

### 17. Sales, Transfer and Servicing of Financial Assets and Extinguishment of Liabilities

A. Transfers of Receivables Reported as Sales

The Company had no transfers of receivables reported as sales during 2017.

B. Transfer and Servicing of Financial Assets

The Company had no transferring or servicing of financial assets during 2017.

C. Wash Sales

The Company had no wash sales during 2017.

### 18. Gain or Loss to the Reporting Entity from Uninsured A&H Plans and the Uninsured Portion of Partially Insured Plans.

- A. ASO Plans Not applicable
- B. ASC Plans Not applicable
- C. Medicare or Other Similarly Structured Cost Based Reimbursement Contract
  - 1. Major components of revenue by payer Not applicable
  - 2. Receivables from payers with account balances the greater of 10% of amounts receivable relating to uninsured accident and health plans of \$10,000

2017 2016

Centers for Medicare and Medicaid Services (CMS) \$3,205,393 \$2,604,892

- The Company has recorded \$ 0 as an allowance for potential penalties and or expenses related to the transition for the Medicare program.
- The Company has made no adjustment to revenue resulting from audit of receivables related to revenues recorded in the prior period

### 19. Direct Premium Written/Produced by Managing General Third Agents/Third Party Administrators

The plan had no direct premium written/produced by managing general third agents/third party administrators during 2017.

#### 20. Fair Value Measurements

A. Fair Market Value at Reporting Date:

 The Company reports certain investments in the Company's statement of assets, liabilities surplus and other funds as of December 31, 2017 at fair value which are summarized in the table below. There are no other assets and liabilities which are reported at fair value in the statement of assets, liabilities surplus and other funds as of December 31, 2017.

 Description
 (Level 1)
 (Level 2)
 (Level 3)
 Total

 Cash Equivalents
 \$40,174,315
 \$40,174,315

- The Company has no fair value measurements categorized within Level 1 and 3 of the fair value hierarchy at December 31, 2017.
- 3. The Company's policy for recognition of transfers between levels within the fair value hierarchy is to recognize the transfer on the actual date of the event or change in circumstances that caused the transfer. The Company had no transfers between levels at December 31, 2017.
- 5. The Company does not have derivative assets and liabilities at December 31, 2017.
- B. Other Fair Value Information Not applicable
- C. Aggregate fair values of all financial instruments and applicable levels within the fair value hierarchy

Not Admitted Practicable Type of Aggregate Financial Fair Assets/ Carrying Instrument Value Liabilities (Level 2) Value (Level 1) (Level 3)

Short-Term Investment

Bond 1,019,138 1,019,138 1,019,138

Cash Equivalents

MMF 40,174,315 40,174,315 40,174,315

D. Financial instruments or classes of financial instruments for which fair value measurements are not determinable - Not applicable

### 21. Other Items

A. Unusual or Infrequent Items

Not applicabe

- B. Troubled Debt Restructuring Not applicable
- C. Other Disclosures

Statutory Deposit – As a condition of maintain its certificate of authority with the State of Michigan, the Company maintains a deposit in a segregated account of \$1,000,000, which is the maximum required for a Health Maintenance Organization. These funds are intended to be used for the sole benefit of all Company's members and only at the direction of the Director of DIFS. The funds are invested in a U.S treasury notes and reported in short term investment. The interest on these funds accrues to the Company.

- D. Business Interruption Insurance Recoveries Not applicable
- E. State Transferable and Non-Transferable Tax Credits Not applicable
- F. Subprime Mortgage Related Risk Exposure Not applicable

- G. Retained Assets- Not applicable
- H. Insurance-Linked Securities (ILS) Contracts Not applicable

#### 22. Events Subsequent

Type 1- Recognized Subsequent Events:

The management has evaluated all events subsequent to the Annual Statement date of December 31, 2017 through February 28, 2018, for the Annual Statement submitted on March 01, 2018.

Type II - Non-recognized Subsequent Events

In August 2015, the IRS confirmed that the Company was not subject to the 2015 ACA Excise Fee based on its status as a Michigan nonprofit corporation.

| A. | Did the reporting entity write accident and health insurance premium that is subject to section 9010 of the federal Affordable Care | <u>Current Year</u> | <u>Prior Year</u> |
|----|---|---------------------|-------------------|
|    | Act (Yes/No) –  | No                  | No                |
| В. | ACA fee assessment payable for the upcoming year  | \$0                 | \$0               |
| C. | ACA fee assessment paid -   | \$0                 | \$0               |
| D. | Premium written subject to ACA 9010 assessment –  | \$0                 | \$0               |
| E. | Total Adjusted Capital before surplus adjustment –  | \$0                 | \$0               |
| F. | Total Adjusted Capital after surplus adjustment –   | \$0                 | \$0               |
| G. | Authorized Control Level after surplus adjustment –   | \$0                 | \$0               |

H. Would reporting the ACA assessment as of December 31, 2017, have triggered an RBC action level: N/A

#### 23. Reinsurance

### A. Ceded Reinsurance Report

During 2017, the Company has a reinsurance agreement with Zurich American Insurance Company, NAIC 16535, Federal Tax ID #36-4233459 a non-affiliated U.S. company for 2017. The Company is self-insured for medical claims up to a certain retention level per member during each policy year and has an agreement with a reinsurance carrier to cover the claims incurred over the retention level. The retention level was \$175,000 and \$248,000 per member in 2017 and 2016, respectively. Reinsurance expenses were \$991,588 and \$888,000 in 2017 and 2016, respectively, which were recorded as a reduction of premium revenue in the statements of revenues, expenses, and capital and surplus—statutory-basis. Reinsurance recoveries were \$1,200,102 and \$1,247,000 in 2017

Section 1 - General Interrogatories

- 1 Are any of the reinsurers, listed in Schedule S as non-affiliated, owned in excess of 10% or controlled, either directly or indirectly, by the Plan or by any representative, officer, trustee, or director of the company?
- 2 Have any policies issued by the company been reinsured with a company chartered in a country other than the United States this is owned in excess of 10% or controlled directly or indirectly by an insured, a beneficiary, a creditor or any other person not primarily engaged in the insurance business?

Section 2 – Ceded Reinsurance Report – Part A

- 1 Does the Plan have a reinsurance agreement in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premium or other similar credit?
- 2 Does the reporting entity have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts that, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured polices? NO

Section 3 - Ceded Reinsurance Report - Part B

- 1- What is the estimated amount of the aggregate reduction in surplus (for agreements other than those under which the reinsurer may unilaterally cancel for reasons other than for nonpayment of premium or other similar credits that are reflected in Section 2 above) of termination of all reinsurance agreements, by either party, as of the date of this statement? Where necessary, the Company consider the current or anticipated experience of the business reinsured in making this estimate. \$ None
- 2 Have any new agreements been executed or existing agreements amended, since January 1 of the year of this statement, to include policies or contracts that were in force or which had existing reserves established by the Plan as of the effective date of the agreement?
- B. Uncollectible Reinsurance Not applicable
- C. Commutation of Ceded Reinsurance Not applicable
- D. Certified Reinsurer Rating Downgraded or Status Subject to Revocation- Not applicable

#### 24. Retrospectively Rated Contracts and Contracts Subject to Redetermination.

The Company is subject to medical loss ratio corridor for certain Medical business. The Company reported a liability of \$1,578,211 at December 31, 2017 and \$1,682,000 at December 31, 2016. This liability is reported on page 3, line 4" Aggregate Health Policy Reserves

- A. The method used by the reporting entity to estimate accrued retrospective premium adjustment Not applicable
- B. Accrual of retrospective premiums recorded through written premium or as an adjustment to earned premium Not applicable
- C. Amount of net premiums written that are subject to retrospective rating features, as well as the corresponding percentage to total net premium written Not applicable
- D. Medical loss ratio rebates required pursuant to the Public Health Service Act Not applicable
- E. Risk-Sharing Provisions of the Affordable Care Act (AC)
  - (1) Did the reporting entity write accident and health insurance premiums that is subject to the Affordable Care Act risk-sharing provisions (YES/NO)? No
  - (2) Impact of Risk-Sharing provisions of the Affordable Care Act on Admitted Assets, Liabilities, and Revenue for the current year Not applicable
  - (3) Rollfoward of prior year ACA risk-sharing provisions for the following assets (gross of any nonadmission) and liability balances, along with the reason for any adjustments to prior year balance Not applicable
  - (4) Roll-forward of risk corridors asset and liability balances by program benefit year Not applicable
  - (5) ACA risk corridors receivable as of report date Not applicable

### 25. Change in Incurred Claims and Claims Adjustment Expenses

Reserves as of December 31, 2017 were \$ 20,497,120. As of December 31, 2017, \$17,668,437 has been paid for incurred claims and claim adjustment expenses attributable to insured events of prior years. Reserves remaining for prior years are now \$851,130 as a result of reestimation of unpaid claims and claim adjustment expenses. Therefore, there has been a \$8,244,877 favorable prior-year development since December 31, 2016 to December 31, 2017. The increase (decrease) is generally the result of ongoing analysis of recent loss development trends. Original estimates are increased or decreased, as additional information becomes known regarding individual.

### 26. Intercompany Pooling Arrangements

Not applicable

### 27. Structured Settlements

Not applicable

## 28. Health Care Receivables - Admitted

A. Pharmaceutical/Rebates Receivable – The plan recognizes pharmacy rebates/reimbursements when the amounts are known or a reasonable estimate is determinable. The Plan changed its methodology for the recognition in the fourth quarter 2016 to align with its parent corporation's accounting practices.

| Actual     | Actual    |           |            |             |            |
|------------|-----------|-----------|------------|-------------|------------|
| Rebates    | Rebates   | Actual    |            | Estimated   |            |
| Received   | Received  | Rebates   | Pharmacy   | Pharmacy    |            |
| More       | Within 91 | Received  | Rebates as | Rebates as  |            |
| Than 180   | to 180    | Within 90 | Billed or  | Reported on |            |
| Days After | Days of   | Days of   | Otherwise  | Financial   |            |
| Billing    | Billing   | Billing   | Confirmed  | Statements  | Quarter    |
| 0          | 0         | 8,090     | 715,438    | 1,838,012   | 12/31/2017 |
| 0          | 0         | 905,685   | 905,685    | 1,746,257   | 09/30/2017 |
| 0          | 0         | 1,712,051 | 1,712,051  | 264,932     | 06/30/2017 |
| 0          | 0         | 848,448   | 848,448    | 457,442     | 03/31/2017 |
| 1,741,707  | 0         | 8,979     | 1,750,686  | 625,294     | 12/31/2016 |
| 0          | 0         | 116,732   | 116,732    | 812,735     | 09/30/2016 |
| 642,613    | 1,256,589 | 46,282    | 1,945,484  | 724,892     | 06/30/2016 |
| 0          | 445,362   | 132,111   | 577,473    | 1,223,011   | 03/31/2016 |
| 0          | 0         | 451,729   | 813,500    | 2801,833    | 12/31/2015 |
| 0          | 0         | 556,312   | 556,774    | 566,774     | 09/30/2015 |
| 0          | 0         | 413,562   | 412,241    | 412,241     | 06/30/2015 |
| 0          | 0         | 302,790   | 302,448    | 302,448     | 03/31/2015 |
|            |           |           |            |             |            |

### B. Risk Sharing Receivable

For 2017, the Company had no contracts with capitated providers. For 2016, the Plan's contract with capitated providers that have 250 or more assigned members were subject to risk sharing. Any provider with a deficit balance owed 25% of that balance, up to a maximum of three month's capitation, to the Plan. The Plan had a final settlement with Providers 18 months after the beginning of the respective contract year. For 2016, the Plan agreed to waive any Risk Share Receivable and accordingly rebased its capitation payment and referral pool funding for 2016.

### 29. Participating Policies

Not applicable

### 30. Premium Deficiency Reserves

SSAP No. 54R "Individual and Group Accident and Health Contracts" requires companies to record an additional liability known as premium deficiency reserve when expected claim payments or incurred costs, claim adjustment expenses and administration cost exceed the premiums to be collected for the remainder of a contract period. Accordingly, HAP MHP recorded \$2,322,000 premium deficiency reserve ("PDR") at December 31, 2017 and \$0 at December 31, 2016. The Company did not utilize investment income in PDR calculation. The date of evaluation was December 31, 2017.

### 31. Anticipated Salvage and Subrogation

Not applicable

# **GENERAL INTERROGATORIES**

# **PART 1 - COMMON INTERROGATORIES**

### **GENERAL**

|            | Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer?   | f<br>Yes [ ] | X ] No [ ]               |
|------------|---|--------------|--------------------------|
|            | If yes, complete Schedule Y, Parts 1, 1A and 2.   | ·            | , , ,                    |
| 1.2        | If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations? | s [ X ] No [ | ] N/A [ ]                |
| 1.3        | State Regulating?   | Michigan     |                          |
| 2.1        |   | 9            | ] No [ X ]               |
| 2.2        | ,,  |              |                          |
| 3.1        |   |              | 12/31/2015               |
| 3.2        | State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released.   | ·            | 12/31/2015               |
| 3.3        | the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet  |              | 06/28/2017               |
| 3.4        |   |              |                          |
| 3.5        | statement filed with Departments?   | s [ ] No [   | ] N/A [ X ]              |
| 3.6        | Have all of the recommendations within the latest financial examination report been complied with?  | s [X]No[     | ] N/A [ ]                |
| 4.1        | During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity) receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:  4.11 sales of new business?   |              | ] No [ X ]               |
|            | 4.12 renewals?  | Yes [        |                          |
| 4.2        | During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on  | 1            | , , , , ,                |
|            | direct premiums) of: 4.21 sales of new business?  | Yes [        | ] No [ X ]               |
|            | 4.22 renewals?  | Yes [        | ] No [ X ]               |
| 5.1        |   | Yes [        | ] No [ X ]               |
| 5.2        | If yes, provide the name of the entity, NAIC company code, and state of domicile (use two letter state abbreviation) for any entity that has  |              |                          |
|            | ceased to exist as a result of the merger or consolidation.   |              |                          |
|            |   |              |                          |
|            |   |              |                          |
|            | 1 Name of Entity NAIC Company Code State of Domicile  |              |                          |
|            | Name of Entity NAIC Company Code State of Domicile  |              |                          |
|            | Name of Entity NAIC Company Code State of Domicile  |              |                          |
|            | Name of Entity NAIC Company Code State of Domicile  |              |                          |
|            | Name of Entity NAIC Company Code State of Domicile  |              |                          |
|            | Name of Entity NAIC Company Code State of Domicile  |              |                          |
|            | Name of Entity NAIC Company Code State of Domicile  |              |                          |
| 6.1        | Name of Entity NAIC Company Code State of Domicile  | d<br>Yes [   | ] No [X]                 |
| 6.1<br>6.2 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?  |              | ] No [X]                 |
|            | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?  If yes, give full information   |              | ] No [ X ]<br>] No [ X ] |
| 6.2<br>7.1 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?  If yes, give full information  Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity?  If yes,   | Yes [        | ] No [ X ]               |
| 6.2<br>7.1 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?  If yes, give full information  Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity?  If yes,  7.21 State the percentage of foreign control   | Yes [        |                          |
| 6.2<br>7.1 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?  If yes, give full information  Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity?  If yes,   | Yes [        | ] No [ X ]               |
| 6.2<br>7.1 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?  If yes, give full information   | Yes [        | ] No [ X ]               |
| 6.2<br>7.1 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?  If yes, give full information   | Yes [        | ] No [ X ]               |
| 6.2<br>7.1 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?  If yes, give full information   | Yes [        | ] No [ X ]               |
| 6.2<br>7.1 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?  If yes, give full information   | Yes [        | ] No [ X ]               |
| 6.2<br>7.1 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?  If yes, give full information   | Yes [        | ] No [ X ]               |
| 6.2<br>7.1 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?  If yes, give full information   | Yes [        | ] No [ X ]               |
| 6.2<br>7.1 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?  If yes, give full information   | Yes [        | ] No [ X ]               |
| 6.2<br>7.1 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?  If yes, give full information   | Yes [        | ] No [ X ]               |
| 6.2<br>7.1 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?  If yes, give full information   | Yes [        | ] No [ X ]               |
| 6.2<br>7.1 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?  If yes, give full information   | Yes [        | ] No [ X ]               |

# **GENERAL INTERROGATORIES**

| <ul><li>8.1 Is the company a subsidiary of a bank holding company regulated by the Federal Reserve Board?</li><li>8.2 If response to 8.1 is yes, please identify the name of the bank holding company.</li></ul> |  |  |                 |                 |                | Yes [    | ]  | No  | ) [ X ] |
|--|--|--|-----------------|-----------------|----------------|----------|----|-----|---------|
| 8.3<br>8.4   | Is the company affiliated with one or more banks, thrifts or If response to 8.3 is yes, please provide the names and loc financial regulatory services agency [i.e. the Federal Reset Federal Deposit Insurance Corporation (FDIC) and the Secregulator. | cations (city and state of the main office) or<br>rve Board (FRB), the Office of the Comptro | oller of the Cu | rrency (OCC)    | , the          | Yes [    | ]  | No  | o [ X ] |
|  | 1  | 2  | 3               | 4               | 5              | 6        | 1  |     |         |
|  | Affiliate Name   | Location<br>(City, State)  | FRB             | occ             | FDIC           | SEC      |    |     |         |
|  | 7 timate Ptarite   | , , ,  | NO              | NO              | NO             | N0       |    |     |         |
|  |  |  |                 |                 |                |          | ╛  |     |         |
| 9.   | What is the name and address of the independent certified Deloitte & Touche LLP, Suite 3900, 200 Renaissance Cent  |  |                 |                 |                |          |    |     |         |
| 10.1   | Has the insurer been granted any exemptions to the profrequirements as allowed in Section 7H of the Annual Fina law or regulation?   | nibited non-audit services provided by the   | certified inde  | pendent publi   | ic accountant  | Yes [    | 1  | No  | [ X ]   |
| 10.2   | If the response to 10.1 is yes, provide information related to   | o this exemption:  |                 |                 |                | ·        |    |     | . ,     |
|  | Has the insurer been granted any exemptions related to allowed for in Section 18A of the Model Regulation, or sub-<br>lf the response to 10.3 is yes, provide information related to   | stantially similar state law or regulation?  | inancial Repo   | orting Model F  | Regulation as  | Yes [    | ]  | No  | [ X ]   |
|  |  | ·  |                 |                 |                |          |    |     |         |
|  | Has the reporting entity established an Audit Committee in   | compliance with the domiciliary state insu   | rance laws?     |                 | Yes [          | X ] No [ | ]  | N/A | . [ ]   |
| 10.6   | If the response to 10.5 is no or n/a, please explain   |  |                 |                 |                |          |    |     |         |
| 11.  | What is the name, address and affiliation (officer/emploonsulting firm) of the individual providing the statement of Michael Sturm, FSA, MMA. Milliman, 15800 Bluemound F  | actuarial opinion/certification?   |                 |                 |                |          |    |     |         |
| 12.1   | Does the reporting entity own any securities of a real estate  | e holding company or otherwise hold real<br>12.11 Name of rea                                |                 | •               |                | Yes [    | -  |     |         |
|  |  | 12.12 Number of  |                 |                 |                |          |    |     |         |
|  |  | 12.13 Total book/a   |                 |                 |                |          |    |     |         |
| 12.2   | If yes, provide explanation  |  |                 |                 |                |          |    |     |         |
| 13.  | FOR UNITED STATES BRANCHES OF ALIEN REPORTII   | NG ENTITIES ONLY:  |                 |                 |                |          |    |     |         |
|  | What changes have been made during the year in the Unit  |  | rustees of the  | reporting entit | ty?            |          |    |     |         |
| 13.2   | Does this statement contain all business transacted for the  | reporting entity through its United States   | Branch on ris   | ks wherever lo  | ocated?        | Yes [    | ]  | No  | [ ]     |
| 13.3   | Have there been any changes made to any of the trust inde  | entures during the year?   |                 |                 |                | Yes [    | ]  | No  | [ ]     |
|  | If answer to (13.3) is yes, has the domiciliary or entry state   |  |                 |                 | Yes [          | ] No [   | ]  | N/A | ( X ]   |
| 14.1   | Are the senior officers (principal executive officer, principal similar functions) of the reporting entity subject to a code of  | of ethics, which includes the following stan   | dards?          | ·               |                | Yes [    | Χ] | No  | [ ]     |
|  | <ul> <li>Honest and ethical conduct, including the ethical hand<br/>relationships;</li> </ul>  | ling of actual or apparent conflicts of inte   | erest between   | personal and    | l professional |          |    |     |         |
|  | b. Full, fair, accurate, timely and understandable disclosure  |  | d by the report | ting entity;    |                |          |    |     |         |
|  | c. Compliance with applicable governmental laws, rules an  | 5  | المسام          |                 |                |          |    |     |         |
|  | d. The prompt internal reporting of violations to an appropr   | late person or persons identified in the co  | de; and         |                 |                |          |    |     |         |
| 4.11   | e. Accountability for adherence to the code.  If the response to 14.1 is no, please explain:   |  |                 |                 |                |          |    |     |         |
| 1/1 2  | Has the code of othics for soniar managers been amandas  | 12   |                 |                 |                | Yes [    | 1  | Me  | ) [ X ] |
|  | Has the code of ethics for senior managers been amended<br>If the response to 14.2 is yes, provide information related to  |  |                 |                 |                | 169 [    | ]  | IVC | ,[^]    |
| 1.4  | ii ale response to 14.2 is yes, provide information related t  | o amonument(o)   |                 |                 |                |          |    |     |         |
| 14.3   | Have any provisions of the code of ethics been waived for  | any of the specified officers?   |                 |                 |                | Yes [    | ]  | No  | [ X ]   |

14.3 Have any provisions of the code of ethics been waived for any of the specified officers?

 $14.31\,$  If the response to 14.3 is yes, provide the nature of any waiver(s).

# **GENERAL INTERROGATORIES**

Yes [ ] No [ X ]

15.1 Is the reporting entity the beneficiary of a Letter of Credit that is unrelated to reinsurance where the issuing or confirming bank is not on the SVO Bank List?

|    | 1  | 2                                      |                                | 3   | 4               |      |
|----|--|--|--------------------------------|---|-----------------|------|
|    | American<br>Bankers<br>Association<br>(ABA) Routing<br>Number                              | Issuing or Confirming<br>Bank Name     | Circumstance                   | es That Can Trigger the Letter of Credit          | Amount          |      |
|    |  |  |                                |   |                 | .0   |
|    |  |  |                                |   |                 |      |
|    |  |  |                                |   |                 |      |
|    |  | POARD OF                               | DIRECTOR                       | e   |                 |      |
|    |  |  |                                |   |                 | No   |
|    | thereof?  Does the reporting entity keep a complete thereof?                               | permanent record of the proceedi       | ings of its board of           | of directors and all subordinate committee        |                 |      |
| ١. | Has the reporting entity an established pro-   |  |                                |   |                 | NO   |
|    | the part of any of its officers, directors, trus such person?                              | stees or responsible employees that    | at is in conflict or i         | is likely to conflict with the official duties    | yes [ X ]       | No   |
|    |  | FINANCIA                               | L                              |   |                 |      |
|    | Has this statement been prepared using a b   | asis of accounting other than Statut   | tory Accounting Pr             | inciples (e.g., Generally Accepted                | 1 ا مولا        | Mo   |
| 1  | Accounting Principles)?  Total amount loaned during the year (inclusing the year)          | ve of Separate Accounts, exclusive     | of policy loans).              | 20.11 To directors or other officers              | Yes [ ]         |      |
|    | Total amount loaned during the year (mouse   | To an expansion toosame, exclusive     | or policy locality.            | 20.12 To stockholders not officers                | \$              |      |
|    |  |  |                                | 20.13 Trustees, supreme or grand (Fraternal only) | \$              |      |
| 2  | Total amount of loans outstanding at the enpolicy loans):                                  | d of year (inclusive of Separate Acc   | counts, exclusive of           | f 20.21 To directors or other officers            | \$              |      |
|    |  |  |                                | 20.22 To stockholders not officers                | \$              |      |
|    |  |  |                                | 20.23 Trustees, supreme or grand (Fraternal only) | \$              |      |
|    | Were any assets reported in this statement obligation being reported in the statement?     | subject to a contractual obligation to | transfer to anothe             | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,           | Yes [ ]         |      |
| 2  | If yes, state the amount thereof at December   | r 31 of the current year:              | 21.21 Rented f                 | rom others  | \$              |      |
|    |  |  | 21.22 Borrowe                  |   | \$              |      |
|    |  |  | 21.23 Leased fi<br>21.24 Other | rom others  | \$<br>\$.       |      |
| I  | Does this statement include payments for as quaranty association assessments?              | ssessments as described in the Ann     |                                | tructions other than guaranty fund or             | Yes [ ]         |      |
| 2  | If answer is yes:  |  | 22.21 Amount                   | paid as losses or risk adjustment                 | \$              |      |
|    |  |  | 22.22 Amount                   | paid as expenses                                  | \$              |      |
|    |  |  | 22.23 Other ar                 | mounts paid                                       | \$              |      |
|    | Does the reporting entity report any amount  | •                                      | _                              | of this statement?                                | Yes [ ]         |      |
| 2  | If yes, indicate any amounts receivable from   | parent included in the Page 2 amo      | ount:                          |   | \$              |      |
|    |  | INVES                                  | STMENT                         |   |                 |      |
| )1 | Were all the stocks, bonds and other securit the actual possession of the reporting entity |  | •                              |   | in<br>Yes [ X ] | No   |
| )2 | If no, give full and complete information, rela  | ating thereto                          |                                |   |                 |      |
| 3  | For security lending programs, provide a converted on or off-balance                       |  |                                |   | and             |      |
| 4  | Does the company's security lending programstructions?                                     | am meet the requirements for a co      | onforming progran              | n as outlined in the Risk-Based Capital           | Yes [ ] No [    | ] NA |
| 5  | If answer to 24.04 is yes, report amount of c  | ollateral for conforming programs.     |                                | \$  |                 |      |
|    | If answer to 24.04 is no, report amount of co  | · -                                    |                                |   |                 |      |
| 7  | Does your securities lending program requoutset of the contract?                           | ire 102% (domestic securities) an      | d 105% (foreign s              | securities) from the counterparty at the          | Yes [ ] No [    | ] NA |
| 8  | Does the reporting entity non-admit when th  | e collateral received from the count   | erparty falls below            |   | Yes [ ] No [    |      |
| 9  | Does the reporting entity or the reporting econduct securities lending?                    | entity's securities lending agent util | lize the Master Se             |   | Yes [ ] No [    | ] NA |
| 0  | For the reporting entity's security lending pro  | ogram, state the amount of the follo   | wing as of Decem               |   |                 | •    |
|    | 24.101 Total fair value  | of reinvested collateral assets repor  | rted on Schedule [             | ·   |                 |      |
|    | 24.102 Total book adju   | sted/carrying value of reinvested co   | llateral assets rep            |   |                 |      |
|    |  |  |                                |   |                 |      |

# **GENERAL INTERROGATORIES**

| 25.1  | control of the reportin                         | cks, bonds or other assets on the state of t | entity sold or trans                       |                  |                        |                             |                                       | rce?       | s[X] No[]     |
|-------|---|--|--|------------------|------------------------|-----------------------------|---------------------------------------|------------|---------------|
| 25.2  | If yes, state the amount                        | nt thereof at December 31 o  | f the current year:                        |                  |                        |                             |                                       |            |               |
|       |   | 25   | .21 Subject to rep                         | urchase agree    | ements                 |                             |                                       | \$         |               |
|       |   | 25   | .22 Subject to reve                        | erse repurcha    | se agreements          |                             |                                       | \$         |               |
|       |   | 25   | .23 Subject to doll                        | ar repurchase    | agreements             |                             |                                       | \$         |               |
|       |   | 25   | .24 Subject to rev                         | erse dollar rep  | ourchase agreeme       | ents                        |                                       | \$         |               |
|       |   | 25   | .25 Placed under                           | option agreem    | nents                  |                             |                                       | \$         |               |
|       |   | 25   | .26 Letter stock or                        | securities res   | stricted as to sale -  | - excluding                 | FHLB Capital Stock                    | \$         |               |
|       |   |  | .27 FHLB Capital                           |                  |                        | J                           | •                                     |            |               |
|       |   |  | .28 On deposit wit                         |                  |                        |                             |                                       | \$         | 0             |
|       |   |  | .29 On deposit wit                         |                  | tory bodies            |                             |                                       |            | 1,019,138     |
|       |   |  | .30 Pledged as co                          | <del>-</del>     | -                      | daed to an                  | FHLB                                  |            |               |
|       |   |  | =  |                  | -                      | _                           | funding agreements                    | •          |               |
|       |   |  | .32 Other                                  |                  | inolading door         | oto baoking                 | ranang agreemente                     | •          |               |
| 25.3  | For category (25.26) p                          |  | .oz Gulei                                  |                  |                        |                             |                                       | Ψ          |               |
|       |   | 1<br>Nature of Restriction   |  |                  | De                     | 2<br>escription             |                                       | 3<br>Amou  | nt            |
|       |   |  |  |                  |                        |                             |                                       |            |               |
|       |   |  |  |                  |                        |                             |                                       |            |               |
|       |   |  |  |                  |                        |                             |                                       |            |               |
|       |   |  |  |                  |                        |                             |                                       |            |               |
|       |   |  |  |                  |                        |                             |                                       |            |               |
|       |   |  |  |                  |                        |                             |                                       |            |               |
| 26.1  | Does the reporting en                           | tity have any hedging transa   | ctions reported on                         | Schedule DB      | ?                      |                             |                                       | Yes        | [ ] No [ X ]  |
|       |   |  |  |                  |                        |                             | ,                                     |            |               |
| 20.2  |   | ensive description of the heation with this statement.   | aging program beel                         | n made avalla    | bie to the domicilia   | ary state?                  | ,                                     | Yes [ ] No | [ ] N/A [ X ] |
|       | the issuer, convertible                         |  |  | e current year   | mandatorily conve      | ertible into e              | quity, or, at the option of           |            | [ ] No [ X ]  |
| 27.2  | If yes, state the amou                          | nt thereof at December 31 o  | f the current year.                        |                  |                        |                             |                                       | \$         |               |
| 28.   | entity's offices, vaults pursuant to a custodia | nedule E – Part 3 – Special I<br>or safety deposit boxes, wer<br>il agreement with a qualified<br>tsourcing of Critical Function   | re all stocks, bonds<br>bank or trust comp | and other second | curities, owned threat | oughout the<br>1, III – Gen | current year held<br>eral Examination | Yes        | [X] No []     |
| 28.01 | For agreements that of                          | comply with the requirements   | s of the NAIC Finar                        | ncial Condition  | n Examiners Handi      | ook, compl                  | lete the following:                   |            |               |
|       | 3   |  | 1  |                  |                        | 2                           | <u> </u>                              | 1          |               |
|       |   | Name of  | ा<br>Custodian(s)                          |                  | C                      | ∠<br>ustodian's /           | Address                               |            |               |
|       |   | Comerica Bank  |  | D                | etroit, Michigan       |                             |                                       |            |               |
|       |   |  |  |                  |                        |                             |                                       |            |               |
|       |   |  |  |                  |                        |                             |                                       |            |               |
|       |   |  |  | '                |                        |                             |                                       | 1          |               |
| 28.02 | For all agreements that location and a comple   | at do not comply with the rec  | quirements of the N                        | IAIC Financial   | Condition Examin       | ers Handbo                  | ook, provide the name,                |            |               |
|       |   | 1  |  | 2                |                        |                             | _3                                    |            |               |
|       |   | Name(s)  |  | Location         | (s)                    |                             | Complete Explanation(s)               |            |               |
|       |   |  |  |                  |                        |                             |                                       |            |               |
|       |   |  |  |                  |                        |                             |                                       |            |               |
|       |   |  |  |                  |                        |                             |                                       |            |               |
|       |   | changes, including name ch   |  | odian(s) identif | ied in 28.01 during    | the curren                  | t year?                               | Yes        | [ ] No [ X ]  |
|       |   | mplete information relating t  |  |                  |                        |                             |                                       | Yes        | [ ] No [ X ]  |
|       |   |  |  | odian(s) identif |                        | 3                           | t year?                               | Yes        | [ ] No [ X ]  |
|       | If yes, give full and co                        | mplete information relating t  | hereto:                                    |                  | Da                     |                             |                                       | Yes        | [ ] No [ X ]  |
|       | If yes, give full and co                        | mplete information relating t  | hereto:                                    | 2                | Da                     | 3<br>te of                  | 4                                     | Yes        | [ ] No [ X ]  |
|       | If yes, give full and co                        | mplete information relating t  | hereto:                                    | 2                | Da                     | 3<br>te of                  | 4                                     | Yes        | [ ] No [ X ]  |
|       | If yes, give full and co                        | mplete information relating t  | hereto:                                    | 2                | Da                     | 3<br>te of                  | 4                                     | Yes        | [ ] No [ X ]  |

#### GENERAL INTERROGATORIES

28.05 Investment management – Identify all investment advisors, investment managers, broker/dealers, including individuals that have the authority to make investment decisions on behalf of the reporting entity. For assets that are managed internally by employees of the reporting entity, note as such. ["...that have access to the investment accounts"; "...handle securities"]

| 1<br>Name of Firm or Individual          | 2<br>Affiliation |
|--|------------------|
| J.P. Morgan Investment Management, Inc   | ***              |
| The Dreyfus Corportion                   |                  |
| Goldman Sachs Asset Management LP        | U                |
| Fedelity management and Research company |                  |
| Wells Fargo Funds Management LLC         | U                |
| The Northern Trust Company               | U                |
| Comerica Bank, NA                        | \U               |
| Comerica Securities, Inc.                | U                |
| Robin Damshroeder                        |                  |
| Richard Swift                            | 1                |
| Hendrik Schuur                           |                  |
| Kelly English                            | A                |
| Beth Treatt.                             | A                |
| Leslie Hardy                             | A                |
|  |                  |

28.0597 For those firms/individuals listed in the table for Question 28.05, do any firms/individuals unaffiliated with the reporting entity (i.e., designated with a "U") manage more than 10% of the reporting entity's assets?

Yes [ ] No [ X ]

28.0598 For firms/individuals unaffiliated with the reporting entity (i.e., designated with a "U") listed in the table for Question 28.05, does the total assets under management aggregate to more than 50% of the reporting entity's assets?

Yes [ ] No [ X ]

28.06 For those firms or individuals listed in the table for 28.05 with an affiliation code of "A" (affiliated) or "U" (unaffiliated), provide the information for the table below.

| 1<br>Central Registration<br>Depository Number | 2<br>Name of Firm or<br>Individual        | 3<br>Legal Entity<br>Identifier (LEI) | 4 Registered With | 5<br>Investment Management<br>Agreement (IMA) Filed |
|--|---|---------------------------------------|-------------------|---|
| 107038   | J.P. Morgan Investment<br>Management, Inc | 54930007485FUJKEMM46                  | SEC               | NO  |
| 105642   | The Dreyfus Corportion                    | 54930067A504FBYASH16                  | SEC               | NO  |
| 107738   | Goldman Sachs Asset<br>Management LP      | CF5M58QA35CFPUX70H17                  | SEC               | NO  |
| 108281   | Fedelity management and Research company  | 5493001Z012YSB2A0K51                  | SEC               | NO  |
| 110841   | Wells Fargo Funds Management LLC          |                                       | SEC               |   |
| N/A  | Comerica Bank, NA                         | 70WY01D1N53Q4254VH70                  | FDIC.             | NO  |
| 17079  | Comerica Securities, Inc                  |                                       | SEC               | NO  |
| N/A  | Robin Damshroeder                         | Not Applicable                        | Not Applicable    |   |
|  |   |                                       |                   |   |
|  | Kelly English                             | Not Applicable                        | Not Applicable    |   |
|  |   |                                       |                   |   |
|  |   |                                       |                   |   |
| N/A  |   |                                       |                   |   |

29.1 Does the reporting entity have any diversified mutual funds reported in Schedule D - Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5 (b) (1)])? 29.2 If yes, complete the following schedule:

Yes [ ] No [ X ]

| 1             | 2                   | 3                            |
|---------------|---------------------|------------------------------|
| CUSIP#        | Name of Mutual Fund | Book/Adjusted Carrying Value |
|               |                     | ·                            |
|               |                     |                              |
|               |                     |                              |
|               |                     |                              |
|               |                     |                              |
|               |                     |                              |
| 29.2999 TOTAL |                     | 0                            |

29.3 For each mutual fund listed in the table above, complete the following schedule:

| 1                   | 2   | 3                            | 4                 |
|---------------------|---|------------------------------|-------------------|
|                     |   | Amount of Mutual Fund's      |                   |
| Name of Mutual Fund | Name of Significant Holding                       | Book/Adjusted Carrying Value |                   |
| (from above table)  | Name of Significant Holding<br>of the Mutual Fund | Attributable to the Holding  | Date of Valuation |
|                     |   |                              |                   |
|                     |   |                              |                   |
|                     |   |                              |                   |
|                     |   |                              |                   |
|                     |   |                              |                   |
|                     |   |                              |                   |
|                     |   |                              |                   |

#### **GENERAL INTERROGATORIES**

30. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

| Statement value for fair value. | 1                          | 2           | 3  |
|---------------------------------|----------------------------|-------------|--|
|                                 | ·                          | _           | Excess of Statement over Fair Value (-), |
|                                 | Statement (Admitted) Value | Fair Value  | or Fair Value<br>over Statement (+)      |
|                                 | Value                      | i dii valde | over otatement (*)                       |
| 30.1 Bonds                      | 1,019,138                  | 1,019,138   | 0  |
| 30.2 Preferred Stocks           | 0                          |             | 0  |
| 30.3 Totals                     | 1,019,138                  | 1,019,138   | 0  |

30.4 Describe the sources or methods utilized in determining the fair values:

Yes [X] No [] 31.1 Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D?

31.2 If the answer to 31.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source?

Yes [ X ] No [ ] 31.3 If the answer to 31.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D:

Yes [ X ] No [ ]

32.1 Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Investment Analysis Office been followed?

32.2 If no, list exceptions:

#### **GENERAL INTERROGATORIES**

- $33. \quad \text{By self-designating 5*GI securities, the reporting entity is certifying the following elements of each self-designated 5*GI security:} \\$ 
  - a.Documentation necessary to permit a full credit analysis of the security does not exist.
  - b.Issuer or obligor is current on all contracted interest and principal payments.
  - c.The insurer has an actual expectation of ultimate payment of all contracted interest and principal.

Has the reporting entity self-designated 5\*GI securities?

Yes [ ] No [ X ]

- 34.1 Amount of payments to trade associations, service organizations and statistical or rating bureaus, if any?
- \$ .....
- 34.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade associations, service organizations and statistical or rating bureaus during the period covered by this statement.

| <sub>1</sub> 2                          |
|---|
| Amount Paid                             |
| \$2.900                                 |
| , |
|   |

35.1 Amount of payments for legal expenses, if any?

\$

35.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement.

| 1    | 2           |
|------|-------------|
| Name | Amount Paid |
|      | \$          |
|      | \$          |
|      | \$          |
|      |             |

- 36.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any?
- 36.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

| 1    | 2                                       |
|------|---|
| Name | Amount Paid                             |
|      | \$                                      |
|      | \$                                      |
|      | \$                                      |
|      | *************************************** |

## **GENERAL INTERROGATORIES**

#### PART 2 - HEALTH INTERROGATORIES

| 1.1   | Does the reporting entity have any direct Medicare Supp  | lement Insurance in force     | ?   |                   |          |                  |         |       |     | No [    |     |
|---|--|-------------------------------|---|-------------------|----------|------------------|---------|-------|-----|---------|-----|
|   |  |                               |   |                   |          | \$               |         |       |     |         |     |
| 1.3 What portion of Item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit? |  |                               |   |                   |          | \$               |         |       |     |         |     |
|   | 1.31 Reason for excluding  |                               |   |                   |          |                  |         |       |     |         |     |
| 1.4   | Indicate amount of earned premium attributable to Cana   | dian and/or Other Alien no    | ot included in Item (1.                   | .2) above         |          |                  | \$      |       |     |         |     |
| 1.5   | Indicate total incurred claims on all Medicare Supplemen   | ,                             | ,   |                   |          | \$               |         |       |     |         |     |
| 1.6   | Individual policies:   |                               |   |                   |          |                  |         |       |     |         |     |
|   |  |                               | Most current three y                      | years:            |          |                  |         |       |     |         |     |
|   |  |                               | 1.61 Total premium                        | earned            |          |                  | \$      |       |     |         | 0   |
|   |  |                               | 1.62 Total incurred                       | claims            |          |                  | \$      |       |     |         |     |
|   |  |                               | 1.63 Number of cov                        | ered lives        |          |                  |         |       |     |         | 0   |
|   |  |                               | All years prior to mo                     | ost current three | e years  | <b>:</b> :       |         |       |     |         |     |
|   |  |                               | 1.64 Total premium                        |                   |          |                  | \$      |       |     |         |     |
|   |  |                               | 1.65 Total incurred                       |                   |          |                  | \$      |       |     |         |     |
| 4 7   | Out of the second secon |                               | 1.66 Number of cov                        | ered lives        |          |                  |         |       |     |         | 0   |
| 1.7   | Group policies:  |                               | Most surrent three v                      | vooro:            |          |                  |         |       |     |         |     |
|   |  |                               | Most current three y                      |                   |          |                  | \$      |       |     |         | Λ   |
|   |  |                               | 1.71 Total premium 1.72 Total incurred of |                   |          |                  | \$      |       |     |         |     |
|   |  |                               | 1.73 Number of cov                        |                   |          |                  |         |       |     |         |     |
|   |  |                               | All years prior to mo                     |                   | e vears  | ·                |         |       |     |         | 0   |
|   |  |                               | 1.74 Total premium                        |                   | o you.c  | •                | \$      |       |     |         | 0   |
|   |  |                               | 1.75 Total incurred                       |                   |          |                  | \$      |       |     |         | 0   |
|   |  |                               | 1.76 Number of cov                        | ered lives        |          |                  |         |       |     |         |     |
| 2.  | Health Test:   |                               |   |                   |          |                  |         |       |     |         |     |
|   |  |                               |   |                   |          |                  |         |       |     |         |     |
|   |  |                               |   | 1                 |          | 2                |         |       |     |         |     |
|   |  |                               |   | rent Year         |          | Prior Ye         |         |       |     |         |     |
|   | 2.1  | Premium Numerator             | \$  | 115 , 390 , 447   | \$       | 122,4            | 454,548 |       |     |         |     |
|   | 2.2  | Premium Denominator           | \$  | 115 , 390 , 447   | \$       | 122 , 4          | 454,548 |       |     |         |     |
|   | 2.3  | Premium Ratio (2.1/2.2)       | )   | 1.000             |          |                  | 1.000   |       |     |         |     |
|   | 2.4  | Reserve Numerator             | \$  | 24,958,381        | \$       | 26,7             | 764,445 |       |     |         |     |
|   | 2.5  | Reserve Denominator           |   | 24,958,381        |          | 27 ,9            |         |       |     |         |     |
|   | 2.6  | Reserve Ratio (2.4/2.5)       |   | 1.000             | *        |                  |         |       |     |         |     |
|   |  | . 1000. 10 . 101.0 (2. 1/2.0) |   |                   |          |                  |         |       |     |         |     |
| 3.1   | Has the reporting entity received any endowment or g   | ift from contracting hosp     | itals, physicians, der                    | ntists, or others | s that   | is agreed will b | ре      |       |     |         |     |
|   | returned when, as and if the earnings of the reporting en  |                               | , , ,                                     | •                 |          | J                |         | Yes [ | ]   | No [    | Χ]  |
| 3.2   | If yes, give particulars:  |                               |   |                   |          |                  |         |       |     |         |     |
|   |  |                               |   |                   |          |                  |         |       |     |         |     |
| 4.1   | Have copies of all agreements stating the period an dependents been filed with the appropriate regulatory ag   |                               | hysicians', and dent                      | tists' care offer | red to   | subscribers ar   | nd      | Yes [ | X 1 | No [    | 1   |
| 42  | If not previously filed, furnish herewith a copy(ies) of suc   | =                             | e agreements include                      | e additional ben  | nefits o | ffered?          |         |       | ~ j |         | i   |
| 5.1   | Does the reporting entity have stop-loss reinsurance?  | ir agreement(e). De trice     | o agreemente motade                       | o additional bol  | 101110 0 | norou.           |         | Yes [ | -   |         |     |
| 5.2   | If no, explain:  |                               |   |                   |          |                  |         |       | 1   | [       | ,   |
|   | ,  |                               |   |                   |          |                  |         |       |     |         |     |
| 5.3   | Maximum retained risk (see instructions)   |                               | 5.31 Comprehensiv                         | ve Medical        |          |                  | \$      |       |     | 175,0   | 00  |
|   |  |                               | 5.32 Medical Only                         |                   |          |                  | \$      |       |     |         |     |
|   |  |                               | 5.33 Medicare Sup                         | plement           |          |                  | \$      |       |     |         |     |
|   |  |                               | 5.34 Dental and Vis                       | sion              |          |                  | \$      |       |     |         |     |
|   |  |                               | 5.35 Other Limited                        | Benefit Plan      |          |                  | \$      |       |     |         |     |
|   |  |                               | 5.36 Other                                |                   |          |                  | \$      |       |     |         |     |
| 6.  | Describe arrangement which the reporting entity may  |                               |   |                   |          |                  |         |       |     |         |     |
|   | including hold harmless provisions, conversion privilege any other agreements:   | s with other carriers, agre   | ements with provide                       | is to continue    | renaer   | ing services, ar | iu      |       |     |         |     |
|   | , ,  |                               |   |                   |          |                  |         |       |     |         |     |
| 7.1   | Does the reporting entity set up its claim liability for provi   | der services on a service     | date basis?                               |                   |          |                  |         | Yes [ | Χ]  | No [    | ]   |
| 7.2   | If no, give details  |                               |   |                   |          |                  |         |       |     |         |     |
|   |  |                               |   |                   |          |                  |         |       |     |         |     |
| 8.  | Provide the following information regarding participating  | •                             |   |                   |          |                  |         |       |     | 0.4     | 40  |
|   |  |                               | per of providers at sta                   |                   | -        |                  |         |       |     |         |     |
| 0.1   | Does the reporting entity have business subject to any   |                               | per of providers at en                    |                   |          |                  |         | Yes [ |     |         |     |
| 9.1<br>9.2  | Does the reporting entity have business subject to premi<br>If yes, direct premium earned:   | um rate guarantees?           |   |                   |          |                  |         | 168 [ | 1   | INO [ A | v ] |
| J.Z   | ii yoo, alieot premiami camea.   | 9 21 Rueina                   | ess with rate guarante                    | ees hetween 1     | 5-36 m   | onths            |         |       |     |         |     |
|   |  |                               | ess with rate guarante                    |                   |          | 011010           |         |       |     |         |     |
|   |  | S.EE BOSING                   | gaarant                                   |                   |          |                  |         |       |     |         |     |

# **GENERAL INTERROGATORIES**

#### PART 2 - HEALTH INTERROGATORIES

|                                   | Does the reporting entity have Incentive Pool If yes:                                     | I, Withhold or Bonus    | Arrangements in its provider                    | contracts?            |                   | Yı                 | es [ X ] | No [      | ]      |
|-----------------------------------|---|-------------------------|---|-----------------------|-------------------|--------------------|----------|-----------|--------|
|                                   | ,   |                         | 10.21 Maximum amour                             | nt pavable bonuses    |                   | \$                 |          | .561,05   | )      |
|                                   |   |                         | 10.22 Amount actually                           |                       | es                |                    |          |           |        |
|                                   |   |                         | 10.23 Maximum amour                             |                       |                   | \$                 |          |           |        |
|                                   |   |                         | 10.24 Amount actually                           | • •                   |                   | \$                 |          |           |        |
| 11.1                              | Is the reporting entity organized as:   |                         |   |                       |                   |                    |          |           |        |
|                                   |   |                         | 11.12 A Medical Group                           | /Staff Model,         |                   | Υ                  | es [ ]   | No [ >    | . ]    |
|                                   |   |                         | 11.13 An Individual Pra                         | ,                     | ** *              |                    | es [ ]   | No [ )    | . ]    |
|                                   |   |                         | 11.14 A Mixed Model (                           | combination of abov   | /e) ?             |                    | es [X]   |           | ]      |
| 11.2                              | Is the reporting entity subject to Statutory Mi   | •                       | •   |                       |                   |                    | es [X]   |           | •      |
| 11.3                              | , ,   | such minimum capital    | and surplus.                                    |                       |                   | -                  | 1        |           |        |
|                                   | If yes, show the amount required.   |                         | aldede as 200                                   |                       |                   | \$                 |          |           |        |
|                                   | Is this amount included as part of a continge   | -                       | older's equity?                                 |                       |                   | 11                 | es [ ]   | NO [ A    | J      |
| 11.6                              | If the amount is calculated, show the calcula   | tion                    |   |                       |                   |                    |          |           |        |
| 12.                               | See the RBC calculation List service areas in which reporting entity is                   | licensed to energia:    |   |                       |                   |                    |          |           |        |
| 12.                               | List service areas in willon reporting entity is  | ilcerised to operate.   |   |                       |                   |                    |          |           |        |
|                                   |   |                         | 1   |                       |                   |                    |          |           |        |
|                                   |   |                         | Name of Ser                                     |                       |                   |                    |          |           |        |
|                                   |   | Shiawassee, Genese      | ee, Lapeer, St. Clair, Tus<br>tenaw and Oakland | scola, Sanilac, Hu    | iron,             |                    |          |           |        |
|                                   |   | 1                       |   |                       |                   |                    |          |           |        |
|                                   |   | oount 100               |   |                       |                   |                    |          |           |        |
|                                   |   |                         |   |                       |                   |                    |          |           |        |
|                                   |   |                         |   |                       |                   |                    |          |           |        |
|                                   |   |                         |   |                       |                   |                    |          |           |        |
|                                   |   |                         |   |                       |                   |                    |          |           |        |
| 13.1                              | Do you act as a custodian for health savings  | accounts?               |   |                       |                   | Υ                  | es [ ]   | No ſ )    | 1      |
|                                   | ! If yes, please provide the amount of custodial funds held as of the reporting date.     |                         |   |                       |                   |                    |          |           |        |
| 13.3                              | Do you act as an administrator for health say   | rings accounts?         |   |                       |                   | Υ                  | es [ ]   | No [ )    | . ]    |
| 13.4                              | If yes, please provide the balance of the fund  | ds administered as of   | the reporting date.                             |                       |                   | \$                 |          |           |        |
| 14 1                              | Are any of the captive affiliates reported on S   | Schedule S. Part 3 as   | authorized reinsurers?                          |                       |                   | Yes [ ]            | No [     | N/A ſ X   | 1      |
|                                   | If the answer to 14.1 is yes, please provide t  |                         | dutionized remodrers:                           |                       |                   | 100 [ ]            | 110 [    | 11/11 [ / | 1      |
|                                   |   |                         |   | 1                     | <u> </u>          |                    |          |           | $\neg$ |
|                                   | 1   | 2                       | 3   | 4                     | Assets            | Supporting Reserve | e Credit |           | _      |
|                                   |   | NAIC<br>Company         | Domiciliary                                     |                       | 5                 | 6<br>Trust         |          | 7         |        |
|                                   | Company Name  | Code                    | Jurisdiction                                    | Reserve Credit        | Letters of Credit | Agreements         | 0        | ther      |        |
|                                   |   |                         |   |                       |                   |                    |          |           |        |
|                                   |   | <u> </u>                |   |                       | 1                 |                    |          |           | _      |
| 15.                               | Provide the following for Individual ordinary I   | ife insurance* policies |   |                       |                   |                    |          |           |        |
|                                   |   |                         | 15.1 Direct Premi<br>15.2 Total incurre         | ium Written (prior to | reinsurance ceded |                    |          |           |        |
|                                   |   |                         | 15.2 Total incurre                              |                       |                   | Φ                  |          |           |        |
|                                   |   |                         | 13.3 Number of C                                | overed lives          |                   |                    |          |           |        |
| *Ordinary Life Insurance Includes |   |                         |   |                       |                   |                    |          |           |        |
|                                   | Term (whether full underwriting, limited underwriting                                     |                         | app")   |                       |                   |                    |          |           |        |
|                                   | Whole Life (whether full underwriting, limited underwriting, jet issue, "short form app") |                         |   |                       |                   |                    |          |           |        |
|                                   | Variable Life (with or without Secondary Guarantee)                                       |                         |   |                       |                   |                    |          |           |        |
|                                   | Universal Life (with or without Secondary Guarante  | ee)                     |   |                       |                   |                    |          |           |        |
|                                   | Variable Universal Life (with or without Secondary  | Guarantee)              |   |                       |                   |                    |          |           |        |
|                                   |   |                         |   |                       |                   |                    |          |           |        |

## **FIVE - YEAR HISTORICAL DATA**

|        | FIVE -   | ILANIN       | ORICA          |                |                 | _              |
|--------|--|--------------|----------------|----------------|-----------------|----------------|
|        |  | 1<br>2017    | 2<br>2016      | 3<br>2015      | 4<br>2014       | 5<br>2013      |
| Balan  | ce Sheet (Pages 2 and 3)   |              |                |                |                 |                |
| 1.     | Total admitted assets (Page 2, Line 28)  | 54,824,296   | 85,429,269     | 180,625,294    | 101,372,343     | 82,056,220     |
| 1      | Total liabilities (Page 3, Line 24)  |              |                | 123,262,725    | 61,611,684      | 50,655,639     |
| 3.     | Statutory minimum capital and surplus requirement  |              |                | 27 , 409 , 926 | 20,533,564      | 17 , 367 , 996 |
| 4.     | Total capital and surplus (Page 3, Line 33)  |              | 24,311,738     | 57 , 362 , 569 | 39,760,659      | 31,400,581     |
| Incom  | ne Statement (Page 4)  |              |                |                |                 |                |
| 5.     | Total revenues (Line 8)  | 115,362,532  | 122,443,352    | 501,918,633    | 381,700,201     | 294,580,195    |
| 6.     | Total medical and hospital expenses (Line 18)  | 93,103,758   | 102,780,162    | 403,770,503    | 310 , 505 , 608 | 259,422,180    |
| 7.     | Claims adjustment expenses (Line 20)   | 3,378,126    | 3,138,286      | 6 , 077 , 398  | 4,201,271       | 3,657,902      |
| 8.     | Total administrative expenses (Line 21)  |              | 14,685,556     | 49 , 048 , 806 | 37,430,526      | 15,200,497     |
| 9.     | Net underwriting gain (loss) (Line 24)   | 2,048,209    | 1,839,348      | 43,021,926     | 29,562,796      | 16,299,616     |
| 10.    | Net investment gain (loss) (Line 27)   |              | 931,854        | 408 , 409      | 203,106         | 24,723         |
| 11.    | Total other income (Lines 28 plus 29)  |              | 30,507,300     | 0              | 0               | 0              |
| 12.    | Net income or (loss) (Line 32)   |              | 22,990,965     | 27 , 483 , 354 | 19,130,072      | 9,439,932      |
| Cash   | Flow (Page 6)  |              |                |                |                 |                |
| 13.    | Net cash from operations (Line 11)   | (9,006,284)  | (64,072,266)   | 57 , 156 , 301 | 33,468,231      | 16,775,485     |
| Risk-l | Based Capital Analysis   |              |                |                |                 |                |
| 14.    | Total adjusted capital   | 26,461,746   | 24,311,738     | 57 , 362 , 569 | 39,760,659      | 31,400,581     |
| 15.    | Authorized control level risk-based capital  | 4,103,660    | 4,317,534      | 13,704,962     | 10,295,874      | 8,683,998      |
| Enrol  | Iment (Exhibit 1)  |              |                |                |                 |                |
| 16.    | Total members at end of period (Column 5, Line 7)  | 7,811        | 8,076          | 94 , 119       | 94,408          | 79,419         |
| 17.    | Total members months (Column 6, Line 7)  | 98,573       | 96,690         | 1 , 170 , 468  | 1,061,706       | 959,982        |
| Opera  | ating Percentage (Page 4)  |              |                |                |                 |                |
| (Item  | divided by Page 4, sum of Lines 2, 3, and 5) x 100.0   |              |                |                |                 |                |
| 18.    | Premiums earned plus risk revenue (Line 2 plus Lines 3   | 100.0        | 100.0          | 100.0          | 100.0           | 100.0          |
| 10     | and 5)  Total hospital and medical plus other non-health (Lines                                | 100.0        | 100.0          | 100.0          | 100.0           | 100.0          |
| 19.    | 18 plus Line 19)   | 80.7         | 83.9           | 80.3           | 81.3            | 87.9           |
| 20.    | Cost containment expenses  | 1.6          | 1.5            | 0.6            | 0.5             | 0.5            |
| 21.    | Other claims adjustment expenses   | 1.4          | 1.1            | 0.6            | 0.6             | 0.7            |
| 22.    | Total underwriting deductions (Line 23)  | 98.2         | 98.5           | 91.3           | 92.2            | 94.3           |
| 23.    | Total underwriting gain (loss) (Line 24)   | 1.8          | 1.5            | 8.6            | 7.7             | 5.5            |
| Unpai  | id Claims Analysis   |              |                |                |                 |                |
| (U&I E | Exhibit, Part 2B)  |              |                |                |                 |                |
| 24.    | Total claims incurred for prior years (Line 13, Col. 5)  | 19,701,637   | 77 , 166 , 385 | 40,278,255     | 36 , 167 , 538  | 30,601,182     |
| 25.    | Estimated liability of unpaid claims – [prior year (Line 13, Col. 6)]                          | 27 ,946 ,514 | 77 031 306     | 52 363 305     | 37 902 789      | 32,726,160     |
| Invas  | tments In Parent, Subsidiaries and Affiliates  | 21,540,014   | 77,001,000     |                |                 | 2              |
| 26.    | Affiliated bonds (Sch. D Summary, Line 12, Col. 1)   | 0            | 0              | 0              | 0               | 0              |
|        | Affiliated professed stocks (Sch. D Summary, Line 12, Col. 1)                                  |              |                |                |                 | 0              |
|        | Col. 1)  | 0            | 0              | 0              | 0               | 0              |
| 28.    | Affiliated common stocks (Sch. D Summary, Line 24, Col. 1)                                     | 0            | 0              | 0              | 0               | 0              |
| 29.    | Affiliated short-term investments (subtotal included in Sch. DA Verification, Col. 5, Line 10) |              |                | 0              |                 | 0              |
| 30.    | Affiliated mortgage loans on real estate   |              |                | 0              | 0               | 0              |
| 31.    | All other affiliated   |              | 0              | 0              | 0               | 0              |
| 32.    | Total of above Lines 26 to 31  | 0            | 0              | 0              | 0               | 0              |
| 33.    | Total investment in parent included in Lines 26 to 31 above                                    |              |                |                |                 |                |
|        |  |              |                |                | l               | i              |

NOTE: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3 - Accounting Changes and Correction of Errors?......

If no, please explain

## SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS

Allocated by States and Territories

| State   Etc.   | 8 Total Columns I Through 7 D D D D D D D D D D D D D D D D D D | 9 Deposit-Type Contracts             |
|--|---|--------------------------------------|
| State   Etc.   Active   Status   Premiums   Medicare   Health   Premiums   Title XVIII   Title XIX   Health   Premiums   Premiums  | Total<br>Columns I  | Deposit-Type                         |
| State, Etc.   Active   Active   Health   Health   Health   Health   Medicare   Medicard   Medicar | Columns [   | Deposit-Type Contracts               |
| 1. Alabama   |   |                                      |
| 1  |   |                                      |
| Airsona  |   |                                      |
| 3. Arizona   |   | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 |
| Arkansas   |   |                                      |
| S. California  |   | 0<br>0<br>0<br>0<br>0                |
| Colorado   |   |                                      |
| Colorado   |   | 0                                    |
| 7.   Connecticut   |   | 0                                    |
| 8.   Delaware   DE   N.  |   | 0                                    |
| 9. District of Columbia   DC   N   |   | 0                                    |
| 10. Florida  |   | 0                                    |
| 11.   Georgia   GA   N   |   | 0                                    |
| 12.   Hawaii   |   | ^                                    |
| 13.   Idaho  |   | D                                    |
| 13.   Idaho  | 0<br>0<br>0   | 0                                    |
| 14.   Illinois   | 0   | 0                                    |
| 15.   Indiana   IN   N   N   N   N   N   N   N   N   | 0   |                                      |
| 16.   lowa   | 0   |                                      |
| 17. Kansas   KS   N.   | 0   | 0                                    |
| 18.   Kentucky   | 0   | 0                                    |
| 19   | ا ۱   | 0                                    |
| 19   | U I   | 0                                    |
| 20. Maine  | 0   | n                                    |
| 21. Maryland   |   | ا ۸                                  |
| 22. Massachusetts  | j   | j                                    |
| 23. Michigan   MI  |   | 0                                    |
| 24.         Minnesota         MN         N           25.         Mississippi         MS         N           26.         Missouri         MO         N           27.         Montana         MT         N           28.         Nebraska         NE         N           29.         Nevada         NV         N           30.         New Hampshire         NH         N           31.         New Jersey         NJ         N           32.         New Mexico         NM         N           33.         New York         NY         N           34.         North Carolina         NC         N           35.         North Dakota         ND         N           36.         Ohio.         OH         N           36.         Ohio.         OH         N           37.         Oklahoma         OK         N           38.         Oregon         OR         N           39.         Pennsylvania         PA         N           40.         Rhode Island         RI         N           41.         South Carolina         SC         N           42   | 0   |                                      |
| 24.         Minnesota         MN         N           25.         Mississippi         MS         N           26.         Missouri         MO         N           27.         Montana         MT         N           28.         Nebraska         NE         N           29.         Nevada         NV         N           30.         New Hampshire         NH         N           31.         New Jersey         NJ         N           32.         New Mexico         NM         N           33.         New York         NY         N           34.         North Carolina         NC         N           35.         North Dakota         ND         N           36.         Ohio.         OH         N           36.         Ohio.         OH         N           37.         Oklahoma         OK         N           38.         Oregon         OR         N           39.         Pennsylvania         PA         N           40.         Rhode Island         RI         N           41.         South Carolina         SC         N           42   | 116,382,035   | 0                                    |
| 25. Mississippi  | 0 l.  | 0                                    |
| 26.         Missouri         MO         N           27.         Montana         MT         N           28.         Nebraska         NE         N           29.         Nevada         NV         N           30.         New Hampshire         NH         N           31.         New Jersey         NJ         N           32.         New Mexico         NM         N           33.         New York         NY         N           34.         North Carolina         NC         N           35.         North Dakota         ND         N           36.         Ohio.         OH         N           37.         Oklahoma         OK         N           38.         Oregon         OR         N           39.         Pennsylvania         PA         N           40.         Rhode Island         RI         N           41.         South Carolina         SC         N           42.         South Dakota         SD         N           43.         Tennessee         TN         N           44.         Texas         TX         N           4   | 0   | 0                                    |
| 27.         Montana         MT         N           28.         Nebraska         NE         N           29.         Nevada         NV         N           30.         New Hampshire         NH         N           31.         New Jersey         NJ         N           32.         New Mexico         NM         N           33.         New York         NY         N           34.         North Carolina         NC         N           35.         North Dakota         ND         N           36.         Ohio.         OH         N           37.         Oklahoma         OK         N           38.         Oregon         OR         N           39.         Pennsylvania         PA         N           40.         Rhode Island         RI         N           41.         South Carolina         SC         N           42.         South Dakota         SD         N           43.         Tennessee         TN         N           44.         Texas         TX         N           45.         Utah         UT         N           46. </th <th>0</th> <th>0</th>  | 0   | 0                                    |
| 28.         Nebraska         NE         N.           29.         Nevada         NV         N.           30.         New Hampshire         NH         N.           31.         New Jersey         NJ         N.           32.         New Mexico         NM         N.           33.         New York         NY         N.           34.         North Carolina         NC         N.           35.         North Dakota         ND         N.           36.         Ohio.         OH         N.           37.         Oklahoma         OK         N.           38.         Oregon         OR         N.           39.         Pennsylvania         PA         N.           40.         Rhode Island         RI         N.           41.         South Carolina         SC         N.           42.         South Dakota         SD         N.           43.         Tennessee         TN         N.           44.         Texas         TX         N.           45.         Utah         UT         N.           46.         Vermont         VT         N. <th></th> <th></th>  |   |                                      |
| 29.         Nevada         NV         N.           30.         New Hampshire         NH         N.           31.         New Jersey         NJ         N.           32.         New Mexico         NM         N.           33.         New York         NY         N.           34.         North Carolina         NC         N.           35.         North Dakota         ND         N.           36.         Ohio.         OH         N.           37.         Oklahoma         OK         N.           38.         Oregon         OR         N.           39.         Pennsylvania         PA         N.           40.         Rhode Island         RI         N.           41.         South Carolina         SC         N.           42.         South Dakota         SD         N.           43.         Tennessee         TN         N.           44.         Texas         TX         N.           45.         Utah         UT         N.           46.         Vermont         VT         N.   | V   |                                      |
| 30. New Hampshire  | Q   | 0                                    |
| 31. New Jersey       NJ       N         32. New Mexico       NM       N         33. New York       NY       N         34. North Carolina       NC       N         35. North Dakota       ND       N         36. Ohio       OH       N         37. Oklahoma       OK       N         38. Oregon       OR       N         39. Pennsylvania       PA       N         40. Rhode Island       RI       N         41. South Carolina       SC       N         42. South Dakota       SD       N         43. Tennessee       TN       N         44. Texas       TX       N         45. Utah       UT       N         46. Vermont       VT       N   | 0 [   | 0                                    |
| 31. New Jersey       NJ       N         32. New Mexico       NM       N         33. New York       NY       N         34. North Carolina       NC       N         35. North Dakota       ND       N         36. Ohio       OH       N         37. Oklahoma       OK       N         38. Oregon       OR       N         39. Pennsylvania       PA       N         40. Rhode Island       RI       N         41. South Carolina       SC       N         42. South Dakota       SD       N         43. Tennessee       TN       N         44. Texas       TX       N         45. Utah       UT       N         46. Vermont       VT       N   | 0 l.  | 0 l                                  |
| 32. New Mexico       NM       N         33. New York       NY       N         34. North Carolina       NC       N         35. North Dakota       ND       N         36. Ohio.       OH       N         37. Oklahoma       OK       N         38. Oregon       OR       N         39. Pennsylvania       PA       N         40. Rhode Island       RI       N         41. South Carolina       SC       N         42. South Dakota       SD       N         43. Tennessee       TN       N         44. Texas       TX       N         45. Utah       UT       N         46. Vermont       VT       N  | 0   | n                                    |
| 33. New York   | , h   | ا ۸                                  |
| 34. North Carolina       NC       N         35. North Dakota       ND       N         36. Ohio.       OH       N         37. Oklahoma       OK       N         38. Oregon       OR       N         39. Pennsylvania       PA       N         40. Rhode Island       RI       N         41. South Carolina       SC       N         42. South Dakota       SD       N         43. Tennessee       TN       N         44. Texas       TX       N         45. Utah       UT       N         46. Vermont       VT       N  | h   | [                                    |
| 35. North Dakota   |   | D                                    |
| 36. Ohio.       OH       N         37. Oklahoma       OK       N         38. Oregon.       OR       N         39. Pennsylvania       PA       N         40. Rhode Island       RI       N         41. South Carolina       SC       N         42. South Dakota       SD       N         43. Tennessee       TN       N         44. Texas       TX       N         45. Utah       UT       N         46. Vermont       VT       N   | 0   | 0                                    |
| 36. Ohio.       OH       N         37. Oklahoma       OK       N         38. Oregon.       OR       N         39. Pennsylvania       PA       N         40. Rhode Island       RI       N         41. South Carolina       SC       N         42. South Dakota       SD       N         43. Tennessee       TN       N         44. Texas       TX       N         45. Utah       UT       N         46. Vermont       VT       N   | 0   | 0                                    |
| 37. Oklahoma         OK         N           38. Oregon         OR         N           39. Pennsylvania         PA         N           40. Rhode Island         RI         N           41. South Carolina         SC         N           42. South Dakota         SD         N           43. Tennessee         TN         N           44. Texas         TX         N           45. Utah         UT         N           46. Vermont         VT         N   | 0   | 0                                    |
| 38. Oregon         OR         N           39. Pennsylvania         PA         N           40. Rhode Island         RI         N           41. South Carolina         SC         N           42. South Dakota         SD         N           43. Tennessee         TN         N           44. Texas         TX         N           45. Utah         UT         N           46. Vermont         VT         N   | 0   | ا ۱                                  |
| 39. Pennsylvania       PA       N         40. Rhode Island       RI       N         41. South Carolina       SC       N         42. South Dakota       SD       N         43. Tennessee       TN       N         44. Texas       TX       N         45. Utah       UT       N         46. Vermont       VT       N   |   |                                      |
| 40. Rhode Island       RI       N         41. South Carolina       SC       N         42. South Dakota       SD       N         43. Tennessee       TN       N         44. Texas       TX       N         45. Utah       UT       N         46. Vermont       VT       N   | h   |                                      |
| 41. South Carolina       SC       N         42. South Dakota       SD       N         43. Tennessee       TN       N         44. Texas       TX       N         45. Utah       UT       N         46. Vermont       VT       N   | J.  | j                                    |
| 42. South Dakota       SD       N         43. Tennessee       TN       N         44. Texas       TX       N         45. Utah       UT       N         46. Vermont       VT       N   | 0   |                                      |
| 43. Tennessee       TN       N         44. Texas       TX       N         45. Utah       UT       N         46. Vermont       VT       N   | 0   | 0                                    |
| 43. Tennessee       TN       N         44. Texas       TX       N         45. Utah       UT       N         46. Vermont       VT       N   | 0 <b>l</b>  | 0 l                                  |
| 44. Texas       TX       N         45. Utah       UT       N         46. Vermont       VT       N  | 0   | o l                                  |
| 45. Utah VT N  | 0   | n                                    |
| 46. Vermont  | ~   | ا ۸                                  |
|  | h   |                                      |
|  | 0   | 0                                    |
| 47. VirginiaVA   | 0   |                                      |
| 48. Washington   | 0   | 0                                    |
| 49. West Virginia  | 0 L   | 0                                    |
| 50. Wisconsin  | <sub>0</sub>  | ი                                    |
| 51. Wyoming  | n   | n                                    |
|  |   | ا ۸                                  |
|  | \(\frac{1}{\pi}\)   |                                      |
| 53. Guam   | J.  | ū                                    |
| 54. Puerto Rico  |   | 0                                    |
| 55. U.S. Virgin IslandsVIN   | 0   | 0                                    |
| 56. Northern Mariana Islands MP N  | 0   | 0                                    |
| 57. Canada CAN N   | 0   |                                      |
| 58. Aggregate other alien         OT   | 0   | n l                                  |
|  | 116,382,035   | 0                                    |
|  | 10,002,000  |                                      |
| 60. Reporting entity contributions for Employee Benefit Plans  | ا ۱   |                                      |
|  | U   |                                      |
|  | 116,382,035   | 0                                    |
| DETAILS OF WRITE-INS   | I   |                                      |
| 58001.   |   |                                      |
| 58002XXX   |   |                                      |
| 58003.   |   |                                      |
| 00000.   |   |                                      |
| 58998. Summary of remaining write-ins for Line 58 from overflow page   |   |                                      |
|  | 0   | Λ Ι                                  |
| 58999. Totals (Lines 58001 through   | 0   | 0                                    |
| 58003 plus 58998) (Line 58 above) XXX 0 0 0 0 0 0  | 0   | 0                                    |
| (L) Licensed or Chartered - Licensed Insurance Carrier or Domiciled RRG; (R) Registered - Non-domiciled RRGs; (Q) Qualified - Qualified or Accredited  | 0   | 0                                    |

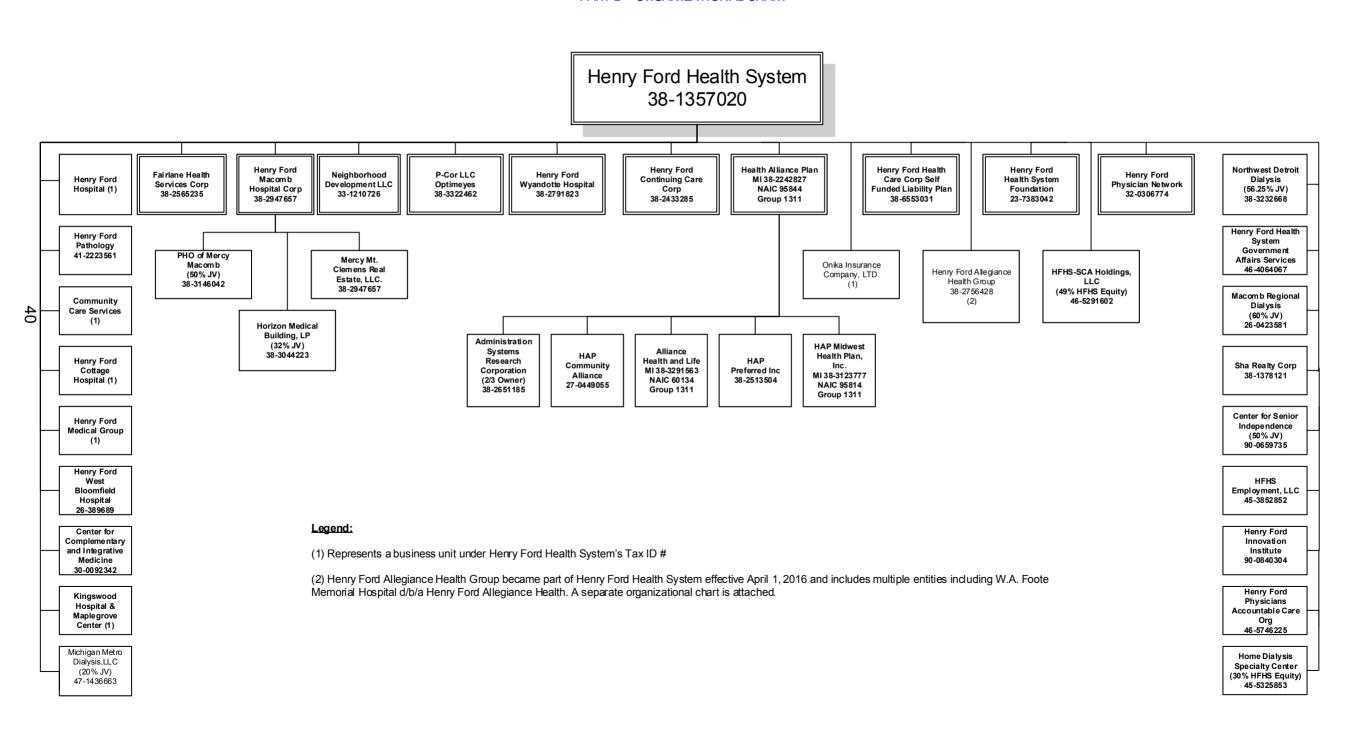
<sup>(</sup>c) Licensed or Chartered - Licensed Insurance Carrier or Domiciled RRG; (R) Registered - Non-domiciled RRGs; (Q) Qualified - Qualified or Accredited Reinsurer; (E) Eligible - Reporting Entities eligible or approved to write Surplus Lines in the state; (N) None of the above - Not allowed to write business in the state.

Explanation of basis of allocation by states, premiums by state, etc.

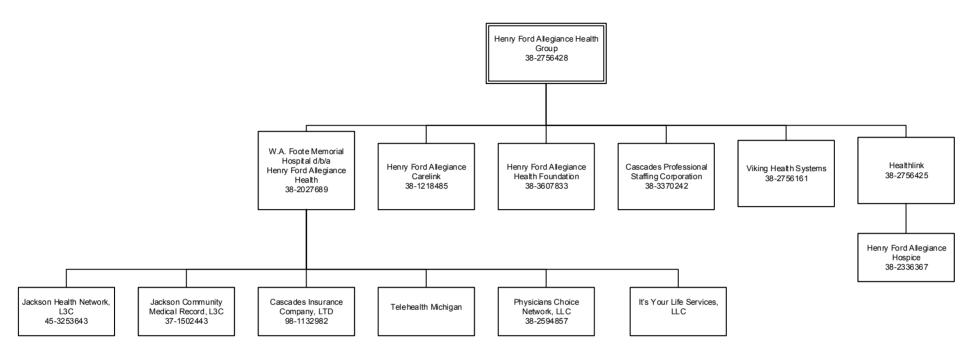
Premiums are allocated to the states based upon the situs of the contract of the individual and employer goup policyholders

<sup>(</sup>a) Insert the number of L responses except for Canada and other Alien.

# ANNUAL STATEMENT AS OF DECEMBER 31, 2017 OF THE HAP Midwest Health Plan, Inc. SCHEDULE Y – INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP PART 1 – ORGANIZATIONAL CHART



# ANNUAL STATEMENT AS OF DECEMBER 31, 2017 OF THE HAP Midwest Health Plan, Inc. SCHEDULE Y – INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP PART 1 – ORGANIZATIONAL CHART



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